

Sept. 22, 1986

Chemical Marketing Reporter

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CMR MARKET INDEX

CHEMICAL MARKETING REPORTER's market index of chemicals and related materials (100=1974 average), based on:	Sept. 19, 1986	151.25
	Sept. 5, 1986	152.62
	Aug. 22, 1986	153.04
97 key commercial chemicals, appears alongside with data for two weeks ago, last month and last year.	Sept. 20, 1985	152.67

Chemical Prices Start on Page 52

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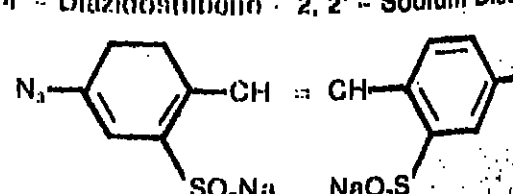
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CHEMICAL MARKETING

LINEAR OLEFINS: World consumption is projected to grow 10 pct. a year
PVC: Producers schedule an October price increase
ALUMINUM CHLORIDE: Outlook appears bleak for short run
METHANOL: Plant shutdowns in the mid-1980s overcapacity

Chemical Marketing Reporter

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NEWSPAPER

INSIDE CMR

OVERFUND: Conferees reach a tentative compromise on funding question. EPA says it will run out of money without agreement. Page 3

PXY, C&D: Occidental Petroleum and Church & Dwight plan a partnership to market potassium carbonate and related products. Page 7

SEKESON SALE: The San Francisco concern will sell its distribution operation for \$76 million in cash to Univac of Seattle. Page 9

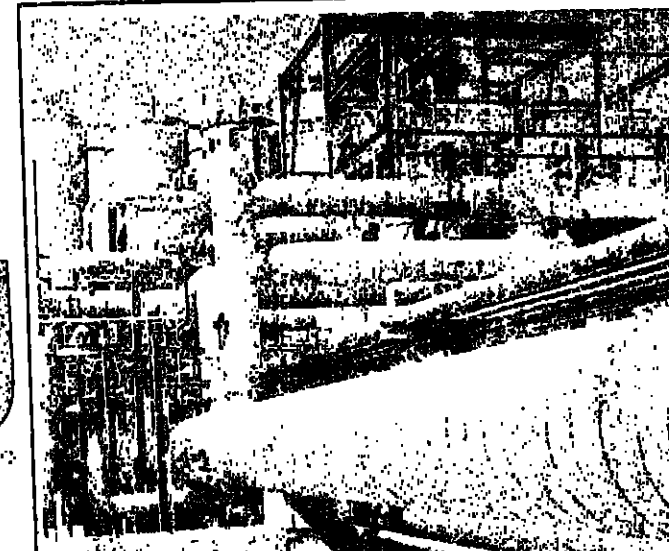
GRACE SETTLES: Drinking water case in Woburn, Mass., is settled out of court for undisclosed sum of money. Possible precedent is seen. Page 3

ACID RAIN: Court of appeals overturns a ruling that would have forced EPA to act on states suspected of contributing to problem. Page 4

DICOFOL BAN: EPA orders Rohm & Haas to recall its dicofol pesticide because of alleged excessive levels of DDT contamination. Page 50

GAS LEAD BANKING: Rep. Dingell says the program may not be providing the benefits it was intended to achieve. Lax enforcement cited. Page 21

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Superfund Tax Tentatively Established

Congressional negotiators have tentatively agreed that superfund taxes on feedstock chemicals should be \$1.4 billion over the next five years, an increase of \$200 million over the previous level.

The decision came as House and Senate conferees resumed efforts last week to find a way to finance a proposed \$8.5 billion authorization of the stalled superfund toxic waste cleanup program.

The negotiations resumed two days after Environmental Protection Agency Administrator Lee M. Thomas warned lawmakers the agency would run out of money for superfund by the end of the year unless Congress acts before its planned October 3 adjournment.

Should adjournment occur before reauthorization is accomplished, there will be no superfund program when Congress returns next January," he wrote in letters to Sen. Robert Stafford (R-Vt.) and Rep. John Dingell (D-Mich.), the chairman of the congressional committees that drafted the new legislation.

The House and Senate passed differing versions of five-year extension plan last year, and a House-Senate conference committee has drafted a final compromise. But before lawmakers vote on that package, a separate tax committee must agree on a plan to pay for the new program.

The tax conferees, who put off action on superfund while they spent the summer hammering out the income tax reform bill, traded new financing offers Wednesday, but they continued to be far apart on reaching a final solution.

Nevertheless, industry observers said Friday they remain optimistic that Congress will pass a final bill and send it to the White House before adjournment.

At last week's meeting, the House agreed to a Senate proposal to include a new broad-based corporate tax in the financing package — something the House had previously rejected. But the major remaining dispute is over how much revenue should be raised by the new tax — a surcharge equal to a corporation's alternative minimum taxable income as computed under the tax reform bill.

The Senate proposed raising \$5 billion through the new tax, but the House counteroffer was to raise only \$2 billion.

The Senate plan also called for a \$500 million tax on the oil industry, \$1.4 billion on.

Continued on Page 23

WASTE SITE: EPA says failure to find new funding could force program end.

Grace Reaches Settlement Of Drinking Water Litigation

A potentially precedent-setting case involving industrial pollution of drinking water supplies was settled out of court last week by W.R. Grace & Co. and the 13 families in Woburn, Mass., who filed suit against the company four years ago.

The families alleged that Grace contaminated Woburn drinking water wells and was responsible for six leukemia deaths, as well as birth defects and illnesses.

Grace said it settled out of court to avoid the cost of litigation, insisting that the settlement should not be viewed as an admission of guilt. "We're still maintaining our innocence," a company spokesman said.

Details of the settlement were not disclosed, but it is believed that Grace agreed to pay a total of approximately \$8 million to the families — a fraction of the \$400 million the plaintiffs were said to be seeking originally.

Grace said the settlement costs and litigation expenses to date would be covered by insurance. The settlement cost is less than what it would have cost to litigate the case in full, according to the company.

Grace said settlement talks had been initiated by plaintiffs, and that negotiations heated up after US District Court Judge Walter J. Skinner ordered a new trial for the first phase of the case, which had ended in defeat for Grace in late July (CMI 8/4/86, pg. 3).

In the first phase, a six-member federal jury in Boston found that Grace "substantially contributed" to contamination of two wells in Woburn. The jury exonerated Heurich Companies Inc., which was also charged with contaminating the wells.

Stanley Eiler, an attorney representing the

plaintiffs, said the "elements for a settlement were all there" prior to Judge Skinner's order for a retrial last week. "We weren't that concerned" about a new trial, Mr. Eiler added.

The retrial was ordered because of confusion surrounding answers to questions submitted to the jury during the first phase.

The jury was originally scheduled to reconvene this month for the second phase of the trial, during which jurors were to hear testimony as to whether the chemicals in question — trichloroethylene and tetrachloroethylene — were responsible for the deaths and illnesses.

Grace acknowledged that workers at its Cryovac Division in Woburn occasionally disposed of small amounts of the chemicals on the division's premises, but argued that they could not have migrated to the well sites before May 1979, when the wells were closed.

In the first phase of the trial, the jury accepted expert testimony to the contrary.

Mr. Eiler contended last week that the settlement represents a significant precedent because it shows that "individuals can bring these kinds of suits and prevail."

A legal precedent may have already been established in August, when a Federal court in Memphis determined that Velsicol Chemical Company contaminated ground water in Hardeman County, Tenn., damaging residents' immune systems. The company was ordered to pay \$5 million to five representative plaintiffs, as well as \$7.5 million in punitive damages. Velsicol is expected to appeal the ruling.

Carbide Will Boost Capacity For Butyraldehyde, Butanol

Union Carbide Corporation says it will complete a series of expansions by the end of the year to double annual capacity of butanol at its Texas City, Tex., facility from 200 million to 400 million pounds annually.

As a result of the expansion program begun two years ago, capacity for butyraldehyde, precursor of butanol in the low-pressure oxo process, will total 600 million pounds per year.

Carbide says an additional 20 percent expansion in butanol is planned to be completed at Texas City by 1988 to meet expected market needs.

Closure of the company's Ponce, Puerto Rico, complex at the beginning of 1985 took out n-butanol capacity rated at about 270 million pounds per year.

The company is reported to have moved its butyraldehyde raw material at times from Puerto Rico to Texas City to beef up its 120-million-pound 2-ethylhexanol unit there.

A Carbide spokesman said last week that some of the equipment at the Puerto Rico plant has been used in the current Texas City expansion. Annual projected output of some

850 million pounds of n-butanol this year is judged to be well within the industry's nameplate capacity of 1.1 billion pounds. However, availability of n-butylaldehyde has been the limiting factor.

More of the raw material has been going into 2-EH production since BASF Corporation closed its 130-million-pound alcohol unit at Montreal, Canada. The plant had been serving BASF's phthalate plasticizer operation at Kearney, N.J.

In addition, Shell Chemical Company has experienced scattered operating problems at its Deer Park, Tex., oxo alcohols facility. The company says it is now back to normal production after a two-week maintenance turnaround in May.

Unlike rhodium or cobalt hydrocarbyl catalyst plants, the Shell facility uses a cobalt-phosphine catalyst system that produces butanols and 2-EH directly without isolating n-butylaldehyde intermediate.

Flexibility of the Shell plant is believed to be somewhat less, but altering the concentration of hydrogen to carbon monoxide in the synthesis gas feed is said to lend control over butanols to 2-EH ratio.

Chemical Marketing Reporter

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SEPTEMBER 29, 1986

USI Is at Top in PE With Enron Purchase

A major consolidation is taking place in the polyethylene business, as National Distillers & Chemical Corporation prepares to buy the chemicals division of Enron Corporation. The move will catapult National's petrochemicals unit, US Industrial Chemical Company, into market leadership in the US polyethylene business and will make the company perhaps the largest manufacturer of polyolefins in the world.

National Distillers says it will pay \$575 million cash and \$34 million in assumed debt for Enron Chemical, formerly known as Norchem and before that Northern Petrochemical.

The major assets of Enron Chemical are petrochemical plants at Morris, Ill., and Clinton, Iowa. To pay for the acquisition, National says it will sell its wine and spirits division that features brand names such as "Almaden" wine and "Old Grand Dad" bourbon. Analysts have estimated that this unit may fetch National up to \$500 million.

The Enron acquisition will add 1 billion pounds of low-density polyethylene capacity to USI's stable, 250 million pounds of linear low-density polyethylene, 350 million pounds of high-density polyethylene and 230 million pounds of polypropylene to USI's capacity totals.

The LLDPE and PP capacity provides USI an entree into these two high-growth polymers. After the acquisition is completed, National will have the largest nameplate conventional LLDPE capacity (1.8 billion pounds per year) in the US, and the second largest HDPE total (1.2 billion pounds) following Phillips Petroleum.

Commodity polyolefins are entering a period of relative prosperity after several difficult years, and several analysts note that now is a good time to expand operations in the field.

Operating rates for all thermoplastics are running above 90 percent, and feedstock prices are low. With the knowledge that little new capacity is due on line through the 1980's, several analysts have suggested that prices and profitability for polyolefins will soon rise sharply.

Patrick Baggett, vice-president of Chemi-

cal Marketing Associates, Inc., a Houston-based market research firm, calls USI's acquisition a "good deal." The commodity thermoplastics business is currently operating at high rates worldwide. Plastics haven't been real profitable in recent years, but they're close to turning the corner and becoming very profitable.

Robert Bauman of Chem-Systems, Inc., Tarrytown, N.Y., who acted as a consultant in the purchase, says the timing of the deal is "critical," since USI is expanding during an upswing in the plastics cycle. Not only is the company buying large quantities of plastics output, but it is also building a 220-million pound LLDPE-HDPE swing plant in Port Arthur, Tex., which is due on line next year.

According to Mr. Bauman, not only are US plants running at high rates, but recent LLDPE capacity start-ups in Canada have already been absorbed in the market, as has Saudi Arabian material.

In addition, supply can't keep up with the

Continued on Page 24

USI Polyolefin Capacity*			
	LDPE	LLDPE	PP
Tuscola, Ill.	170	—	—
La Porte, Tex.	455	550	—
Port Arthur, Tex.	190	310	—
Morris, Ill.	550	250	230
Clinton, Iowa	350	350	—
Total	1,815	250	1,210

Source: USI and CMR Chemical Profiles.
*Millions of pounds per year. In addition USI is building a 220-million-pound-per-year LLDPE-HDPE swing plant at Port Arthur, Tex., due on stream in late 1987. USI acquired the Port Arthur LLDPE and HDPE facilities from Arco in early 1984. USI is purchasing the polyolefin assets at Morris and Clinton from Enron, formerly known as Norchem. Norchem bought the Clinton facility from Chemplex in January 1985. Norchem brought on stream the LLDPE capacity at Morris in late 1984. The Enron purchase will also supply USI with 1.7 billion pounds of ethylene capacity split between Morris and Clinton, 230-million pounds of annual ethylene oxide and 200 million pounds of ethylene glycol capacity at Morris and certain other assets.

Acid Rain Court Ruling Is Overturned on Appeal

A Federal appellate court has reversed a lower court ruling by dismissing a lawsuit by seven Northeastern states seeking to force Environmental Protection Agency to reduce industrial emissions believed to cause acid rain. The US Court of Appeals overturned a July 1985 ruling by US District Court Judge Norma Holloway Johnson, which directed EPA to require states to reduce sulfur dioxide and nitrogen oxide emissions from coal-fired power plants and other industrial facilities.

The three-judge appeals court ruled that EPA was not required to issue the directive because such action "is within the agency's discretion and not subject to judicial compulsion."

Shortly before President Carter left office in 1981, then EPA Administrator Douglas Costle wrote to Sen. George Mitchell (D-Maine), and Secretary of State Edmund Muskie that findings of the International Joint Commission, a joint US-Canadian agency, gave him reason to believe that air pollution in the US, particularly sulfur dioxide emissions, was damaging Canada.

Most scientists agree that sulfur dioxide and nitrogen oxides emitted by factories and power plants South of the Canadian border, many of them in the Midwest, are changed into sulfuric acid in the atmosphere as they flow North and East and fall as acid rain in Canada and the Northeast US.

NORTHEAST CONTENTION

The Northeastern states contended that Mr. Costle's letter was sufficient to trigger a section of the Clean Air Act that requires EPA to order emission control action if the agency finds that US emissions are causing environmental damage in other countries.

EPA argued that scientific knowledge about acid rain was not advanced enough for it to pinpoint which states should be covered by such an order.

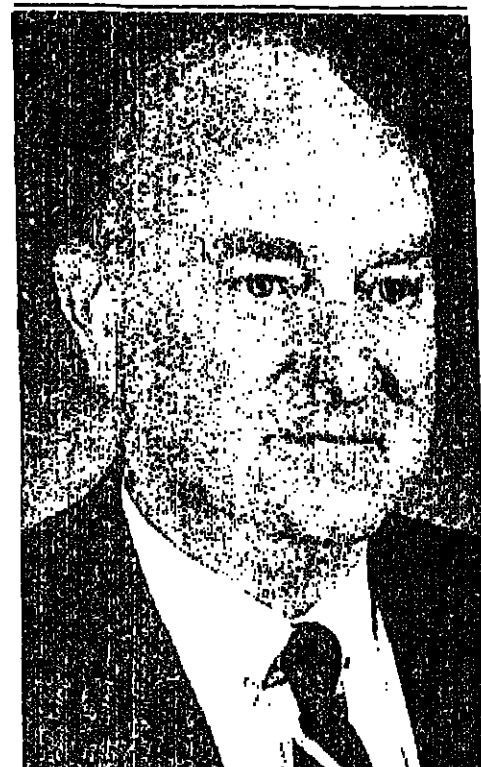
But Judge Johnson ordered EPA to proceed, leaving it up to agency officials to determine which states to cover.

However, the appellate court passed over scientific questions to focus on the general requirement that agencies may not make rules without public notice and giving affected parties an opportunity to comment.

If Mr. Costle's letter is to bind his successors, it is a rule, and "We conclude that if Administrator Costle's findings...forced EPA to take direct and substantial regulatory actions — they could not be promulgated without notice and comment procedures," the panel wrote.

Thus the letter "cannot be the basis for the judicial relief appellates seek. How and when the agency chooses to proceed to the stage of notification triggered by the findings is within the agency's discretion and not subject to judicial compulsion."

EPA also argued that Judge Johnson's order was an inappropriate intrusion into what primarily was a diplomatic dispute between Canada and the US.



O. Jules Romary, who will succeed J.B. Reid as vice-president and secretary of Union Carbide Corporation. He has been director of investor relations for Union Carbide since 1984.

Phillips Biosciences Forms Joint Venture

Phillips 66 Biosciences Corporation, a Phillips Petroleum Company subsidiary, has formed a joint corporate venture with a German drug firm to manufacture and market pharmaceutical products in Germany.

Phillips 66 Biosciences owns 50 percent of the new company, Bissendorf Biosciences GmbH. The remainder is owned by Bissendorf Peptide GmbH and Braunschweiger Biotechnologie GmbH, a Bissendorf Peptide subsidiary. The new company is based in Bissendorf, West Germany.

A drug useful in diagnosing human dwarfism, known in Germany as "Somatobiss", will be the first commercial product of Bissendorf Biosciences.

This drug was developed by Bissendorf Peptide from human growth hormone release factor, which occurs naturally in human beings.

Stringfellow Case Heads for Judgment

A Federal court in Los Angeles has been advised to issue a summary judgment against a number of large corporations that allegedly dumped millions of gallons of hazardous waste at the Stringfellow acid pits in Riverside County, Calif. from 1956 to 1972. The defendants include General Electric, McDonnell Douglas and Stauffer Chemical.

If the court accepts the recommendation of retired Judge Harry Pregler, who was appointed to advise the court on the Stringfellow case, a trial would be held to determine how cleanup costs will be divided among the companies.

The operators of the dump and the companies alleged to have dumped wastes there were sued by the US Department of Justice and the state of California in 1983 for recovery of cleanup costs.

Air Products Invests In Chinese Concerns

Air Products and Chemicals, Inc., says that, subject to final government approval, one of its subsidiaries will become a partner in Chun Wang Industrial Gases, Ltd., an industrial gas company located in Shekou, Guangdong Province of the People's Republic of China.

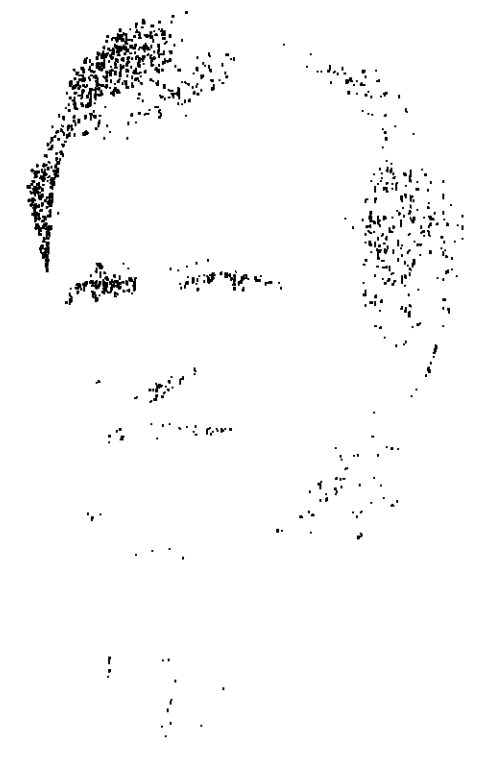
Chun Wang, established in 1979, supplies industrial gases and acetylene in both China and Hong Kong, and recently was awarded a contract to supply nitrogen and hydrogen to a new float glass manufacturing plant being built in Shekou by Guangdong Float Glass Company, of which PPG Industries is a major partner.

Air Products' partnership in Chun Wang will mark the first investment by a major Western industrial gas company in the People's Republic of China and is a part of the company's overall strategy of expanding its business in the Far East.

Carbide Latex Plant To Expand by 50 Pct.

Union Carbide Corporation today plans to increase latex production capacity at its UGAR Emulsion Systems facility in Garland, Tex. by 50 percent. This expansion project — the third major addition to the plant since it began operations in 1972 — is scheduled for completion by June 1987.

The plant and technical service laboratory in Garland serve customers in the Southwest with a variety of latexes used in the manufacture of paints, building products, and adhesives.



John L. Hurst, who has been named senior vice president for manufacturing and corporate engineering for the consolidated electrochemicals, detergent and specialty products group of Occidental Chemicals.

Arsenic Demolition Ordered For Tacoma

Environmental Protection Agency and a city say they have reached agreement on the demolition of structures and equipment used to produce arsenic at the company. Tacoma, Wash. copper smelter, which was shut down last year.

The order will govern Asarco's portion of the upcoming demolition work. In investigations the company will undertake to determine the extent of arsenic contamination, and of studies to develop cleanup alternatives.

The superintendent order requires the arsenic-laden facility to be dismantled in a manner which will prevent further release of arsenic.

Arsenic and other heavy metal have been found in soil and groundwater on the property.

Polypropylene Plant Expanded by Soltex

The polypropylene production capacity of Soltex Polymer Corporation's Deer Park, Tex., plant has been increased from 220 million to 300 million pounds per year, a gain of 80 million pounds. Joe Muzikowski, business manager for polypropylene, says this 36 percent gain in production capacity is a result of debottlenecking of the plant's compounding facilities.

According to Mr. Muzikowski, the increased capacity will enable Soltex to manufacture a wider range of products and give it the flexibility to supply markets, such as film and blow molding, with products tailored to customers' specific needs.

Sandoz Enters Management Accord

A management agreement, entered into by Sandoz Canada and Sandoz Chemicals Corporation of Charlotte, N. C., provides for the assumption of operational supervision of the Canadian Chemical group by Sandoz Chemicals Corporation.

Additional technical service will be provided by the various industry laboratories in Charlotte.

CMC Unit Complete

Metsalliton Teollisuus Oy of Finland has completed a modernization of its carboxymethyl cellulose unit to increase capacity by nearly 6,000 metric tons per year. The expansion for the company's Anekoski Chemical Division is split about 50-50 between purified and technical grades and brings total capacity up to 35,000 tons per year.

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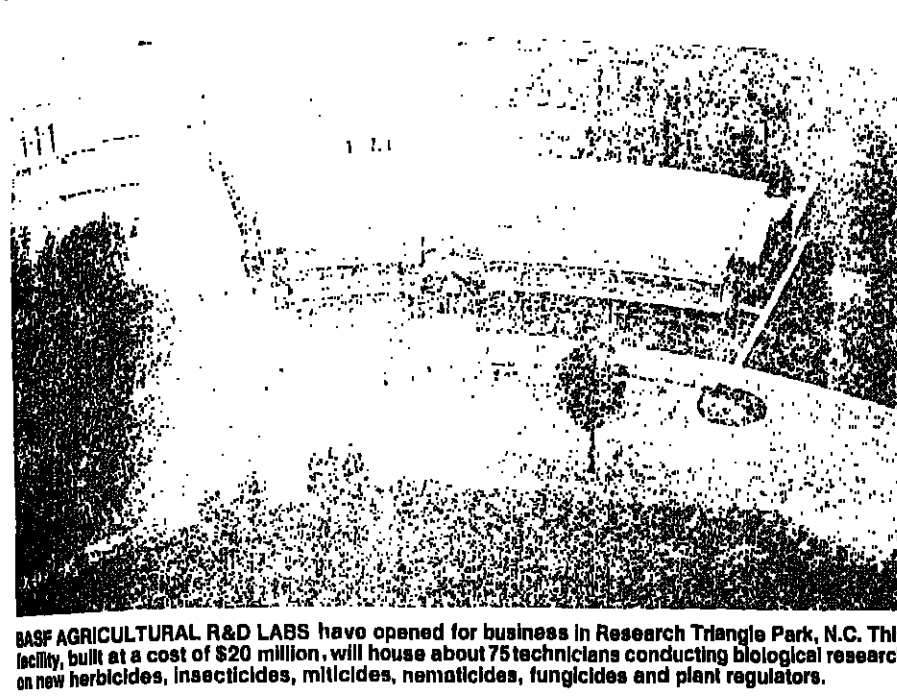
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BASF AGRICULTURAL R&D LABS have opened for business in Research Triangle Park, N.C. This facility, built at a cost of \$20 million, will house about 75 technicians conducting biological research on new herbicides, insecticides, miticides, nematocides, fungicides and plant regulators.

Plasticizer Producers Unite Behind October Increase

In what one observer calls "the most widely supported increase this industry has seen in five years," major US plasticizer producers are attempting to raise selling prices for dioctyl phthalate (DOP) and other phthalate, adipate and trimellitate plasticizers.

These include dibutyl phthalate (DBP), dioctyl adipate (DOA), and triethyl trimellitate (TOTM) by 2 cents per pound, effective October 1. Prices for BASF's "Polintol 11-F" diundecyl phthalate (DUP) and equivalent product lines will not be affected, nor will list prices.

The Chemicals Division of USX Corporation and Nuodex Inc. were the first to announce fourth quarter hikes three weeks ago. They have since been joined by Tennessee Eastman Company, Eastman Kodak Division, Monsanto Chemical Company, Iatco Chemical Corporation, and Reichhold Chemicals Inc.

Profitability in this market has been dismal for the past five years, producers explain. Extremely tight supplies of n-butylaldehyde and oxalic acids, particularly 2-ethylhexanol (2EH), have been a major problem, they say. Although domestic producers such as Union Carbide Corporation, which has been debottlenecking its Texas City, Tex., facility and plans to effect significant

capacity expansions by 1988, intend to increase oxalic acid production this year, plasticizer producers in the US have faced a shrinking supply of oxalic acids since the late 1970's, when Oxochem Enterprises, a major producer, went under. Last year, Union Carbide Corporation shut down one of its oxalic acid plants and Celanese put one on standby. This February, BASF shut down its Montreal, Canada, plant. Spot shortages caused by fires and mechanical problems at various producers' facilities exacerbated the supply problem this Summer, as many producers were forced to adopt "controlled selling programs."

Reflecting the worldwide supply crunch, costs for the alcohols increased 15 percent by July 1986 over 1985 levels. Since July, they have risen an additional 7 to 8 percent, plasticizer producers report. In addition, costs for key raw materials, such as phthalic anhydride and TMA (trimellitic anhydride) have risen between 6 and 8 percent over this same period.

Raw material supplies and costs are far from being the only obstacles confronting plasticizer producers, however. Flat demand for PVC, a major outlet for plasticizers, accounting for more than 65 percent of all phthalate plasticizers produced, and a flood of materials from South American and the

Oil and Products Imports Seen Doubling by Conoco

Crude oil and petroleum product imports will increase from 26 percent of US demand in 1985 to 41 percent in 1990 and 50 percent by the turn of the century, according to a forecast by Conoco Inc., the energy subsidiary of E.I. du Pont de Nemours & Co.

The study predicts nearly 11 million barrels will be brought into the US daily in the year 2000 compared with just over 4 million barrels a day in 1985. OPEC's share of world oil supply is expected to reach 60 percent by 2000, up from 38 percent in 1985.

Noting that the world's oil reserves are concentrated in regions having significant potential for supply disruption, the outlook warns that "rising import dependence means a higher risk of an economically damaging shortfall, reduced flexibility in formulating and implementing foreign policy and greater military obligations to safeguard vital supply links."

At the same time, the ability to respond with an increase in domestic supply will be greatly diminished, the forecast points out.

Because of the uncertainty as to when and at what level crude oil prices will stabilize, the study considers high, low, and mid-range cases. It focuses on the mid-range, where it forecasts prices will fluctuate between \$15

and \$20 a barrel through 1990 and rise rapidly during the 1990's as the supply-demand balance tightens, reaching \$40 to \$50 a barrel in the year 2000. (The forecast assumes average annual inflation of nearly 4 percent.)

Underlying this outlook was the dramatic collapse of crude oil prices early this year, the study notes. Low prices have forced the shutdown of high-cost oil production and the slashing of exploration and development budgets across the industry.

About \$200 billion would have to be invested in US oil and natural gas exploration and production through 1990 to keep output at 1985 levels, Conoco estimates.

However, given lower revenues, reduced price expectations and increased capital demands from refining and transportation because of higher oil consumption, exploration and production spending will fall far short of recent levels, the company says.

The challenge for the United States is to develop policies that permit consumers to benefit from lower oil prices while minimizing the risks of future import dependence, Conoco says.

The study also predicts that oil demand will grow as lower prices spur driving; demand growth will average about 0.5 percent

Pesticide Reform May Elude Congress

The chances of enacting major pesticide reform legislation this year appeared virtually nil at week's end as the Senate failed to act and both environmentalists and the chemical industry criticized provisions added to the House version of the bill on September 19. A bill to reauthorize and significantly overhaul the Federal Insecticide, Fungicide & Rodenticide Act was on the Senate calendar last week, but action was delayed by a filibuster on unrelated legislation and the leadership's desire to consider more politically attractive issues before adjourning for the November elections. Congress is scheduled to adjourn October 3.

Although the House adopted two amendments that trouble the chemical industry, the National Agricultural Chemicals Association says it still supports the bill and is hoping for quick action by the Senate. Patent term restoration provisions contained in the Senate FIFRA bill are considered the industry's top priority.

Still, a spokesman admits that a liability provision agreed to by the House "is unquestionably bad news for us." As written by the agriculture committees of both the House and the Senate, farmers would not be liable under any Federal law for damages caused by pesticides unless they acted negligently, recklessly or intentionally.

However, under the amendment added to the bill by Rep. Pat Roberts (R-Mont.), while farmers would be absolved, liability would apply to the chemical company that registered the pesticide. Sen. Dave Durenberger

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Jonathan M. Fry, who has been named chief executive of the Carbide subsidiary of Burnham Oil PLC, effective January 1, 1987. He is currently chief executive of Burnham Specialty Chemicals.

Polycarbonates Carving Out Niche in Health-Care Market

Polycarbonates' small niche in the health-care market's annual 1.7-billion-pound-consumption of plastics is growing rapidly, according to Mobay Corporation, a manufacturer.

This assessment was made by Earl Haag, technical marketing manager in Mobay's plastics and rubber division. In a paper delivered last week at the regional technical conference of the Society of Plastics Engineers' medical plastics division, Cherry Hill, N.J.

"Plastics are established materials of construction for medical devices and diagnostics," says Mr. Haag, "and they are destined to play an increasingly important role as the \$420 billion health-care industry seeks ways to control burgeoning costs."

Polycarbonate has been an effective solution in the past and, he adds, "it is well-suited to meet future challenges of this specialty market." As an example, he cited new improved color-corrected grades with less

perceived color change after gamma sterilization.

During 25 years of commercial use in a wide variety of applications, polycarbonate has enjoyed a remarkable growth rate because of its strength, toughness, transparency, heat resistance and dimensional stability. Mr. Haag says, "These properties were put to early use in medical devices when compatibility with body fluids, principally blood, and sterilizability were demonstrated," he recalls.

The use of polycarbonate in blood oxygenators was particularly significant in establishing confidence in the resin and encouraging new applications, he points out.

As plastic oxygenators became more sophisticated and ancillary devices such as cardiometry reservoirs, blood filters and others were developed, the ability of injection-molded polycarbonate to hold tight tolerances greatly facilitated post-molding assembly.

Biotechnology Industry Gives General Support to Guidelines

In comments submitted to the White House last week, the Industrial Biotechnology Association offered general support for the biotechnology regulatory guidelines proposed by the Reagan Administration earlier this year.

But the trade group urged the office of science and technology policy to revise certain definitions, recommended some exemptions to regulatory oversight, suggested modification of its proposed regulation, and opposed the Department of Agriculture's research guidelines.

"After full review and unanimous approval by our board of directors, IBA has offered official responses to all six documents published for comment in the June 26 Federal Register," says Richard D. Godown, IBA's executive director.

"Our earlier assessment that the guidelines are 'strict but workable' remains. But we continue to have unsettling concerns-most dealing with USDA and EPA," he adds.

Dr. Alan Goldhamer, director of techni-

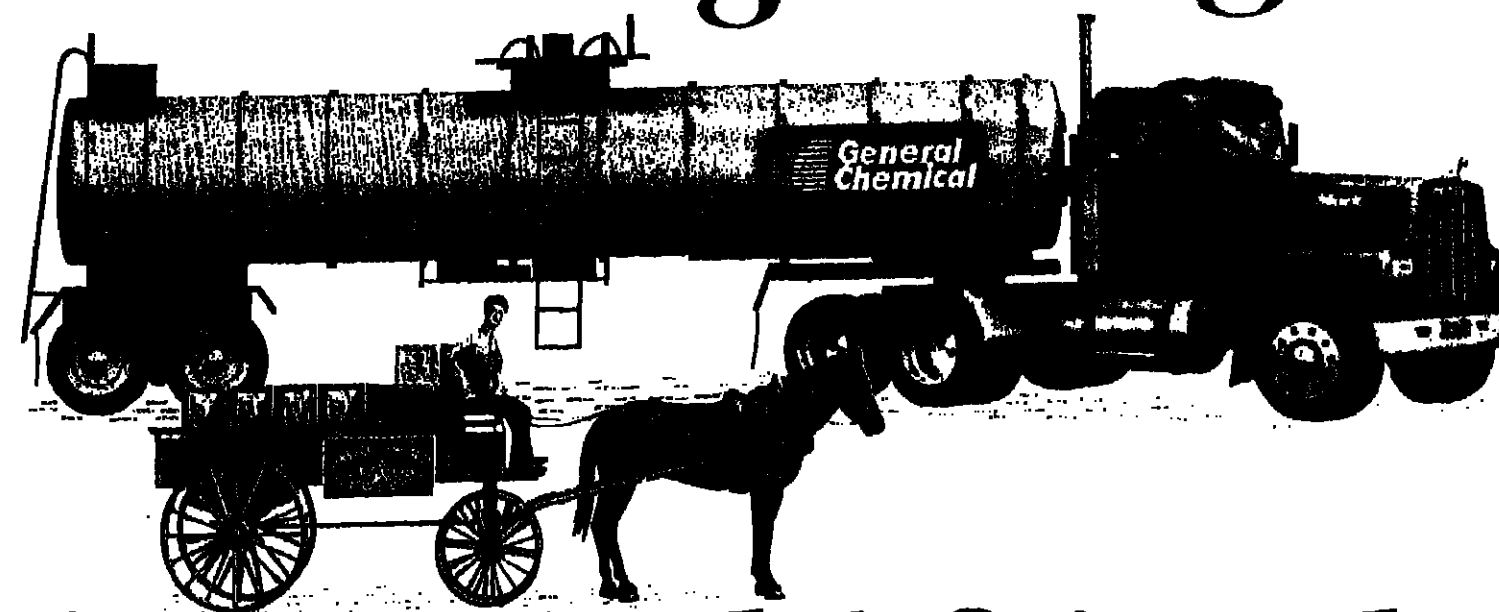
cal affairs, says IBA is particularly concerned about the proposed definition of a pathogen. A genetically engineered organism is considered a pathogen even if the recipient or host organism is a non-pathogen and the inserted genetic material comes from an organism that is a known pathogen.

"Many useful genetically engineered microorganisms have been created in such a manner and these organisms are not pathogenic," IBA comments. "One of the chief virtues of r-DNA technology is that most genetic material from pathogens can be cloned into non-pathogenic recipient organisms and worked on in safety under routine laboratory conditions."

The group notes that much of the present research on diseases such as hepatitis, AIDS, and malaria would be difficult if not impossible to carry out in the absence of r-DNA technology.

IBA proposed two clarifying definitions that would exclude genetically engineered organisms created using genetic material from classification as a pathogen.

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Dexter Baker, who has been elected to succeed Edward Donley as chairman of the board and chief executive officer of Air Products & Chemicals Inc. effective December 1.

P&G Glycerine Nearly Doubling; Need Doubted

Procter & Gamble said last week that it plans to increase its glycerine refining capacity from 110 million pounds to almost 200 million pounds annually. The company would not put an exact date on the plan's completion but stated that the expansion would be a "multi-year process."

With ten plants around the country, Procter & Gamble is the largest US producer of natural glycerine.

Observers greeted the announcement with surprise last week, with one producer saying, "I don't see a need for any new production with domestic demand for glycerine historically falling between 285 and 310 million pounds per year."

Total US capacity now stands at 370 million pounds annually for both synthetic and natural glycerine, while imports have averaged 40 million pounds during 1984 and 1985.

Procter & Gamble claims to be taking the

Continued on Page 16

Commodities: Output Evolving To Efficient Few

The output of tonnage chemicals, such as chlorine, caustic soda, ethylene and sulfuric acid, will be concentrated in the hands of a few efficient producers by the year 2000. That's the opinion of Dr. Charles H. Kline, chairman and past-president of Charles H. Kline & Co.

In a talk before the American section of the Societe de Chimie Industrielle at the Chemists' Club in New York, Dr. Kline predicted that there would be, perhaps, no more than eight or so of these producers, and most of them would be operating on a global basis.

Probing deeper into the make-up of the chemical industry during the next century, he sees a shakeout among specialty chemical makers, with this segment of the marketplace dominated by the efficient manufacturers. Pointing out that there are over two dozen companies involved in carbon fibers today, he says he is convinced that two-thirds of them will be gone from the scene in the next 14 years.

Dr. Kline looks for more product-oriented

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Oxy, Church & Dwight Form New Partnership

Occidental Petroleum Corporation and Church & Dwight Company, Inc., announced last week that they have signed a letter of intent to form a partnership to produce and market potassium carbonate and related products. The new partnership, Armand Products Company, will be equally owned.

The partnership will own and operate an existing 37,000-ton-per-year potassium carbonate plant in Muscle Shoals, Ala., that was recently acquired by Occidental from Diamond Shamrock Corporation. The facility is the only potassium carbonate plant in the US. The partnership will own and market existing potassium carbonate product lines.

Under the terms of the agreement, Occidental will receive 1,110,000 shares, representing approximately 5 percent of the outstanding common stock of Church & Dwight, plus approximately \$5.3 million in cash. The founding families and management of Church & Dwight will continue to own more than 50 percent of Church & Dwight's stock after this transition.

Upon completion of the transaction, which is expected within the next month, Dr. Armand Hammer, chairman and chief executive officer of Occidental, will be elected to the Church & Dwight board of directors. Church & Dwight has expressed a desire to

enter the potassium chemicals business for some time. Earlier this year (CMR, 2/10/86, pg. 3) Church & Dwight announced the signing of a letter of intent to enter a potassium chemical venture with Olin Corporation.

Since then, Olin has said it would convert up to half of its chloralkali facility at Niagara Falls, N.Y., to production of potassium hydroxide, the raw material for potassium carbonate (CMR, 7/7/86, pg. 7). That project, which will give Olin the capacity to produce 70,000 tons of potassium hydroxide, is scheduled for completion in the fourth quarter.

Church & Dwight now says it is still considering the Olin venture, but that the Occidental partnership will command most of its attention for the moment. Also on hold for the time being, says Church & Dwight, is a Canadian potassium hydroxide and potassium carbonate plant that the company has also considered.

Also involved in potassium carbonate at the Muscle Shoals plant is LCP Chemicals & Plastics Inc. Last year LCP entered a 10-year supply arrangement with Diamond Shamrock for a significant portion of Diamond's potassium carbonate output and, to a more limited extent, its potassium hydroxide output.

All involved say the LCP arrangement is not affected by either the purchase of Diamond or the new partnership.

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Pigment Breakthrough?

Heubach, Inc., a Newark, N.J., pigment maker, claims to have made a breakthrough in inorganic pigment technology that will significantly reduce dust hazards in the production of paint, ink and plastics without requiring formulation changes.

"Chrome yellow and molybdate orange make up the highest-value pigment types of the more than 60 pigment types offered to paint, plastic and ink makers," says Dave Waldron, Heubach's business manager for these pigments.

"As of this year an estimated one-third of all lead chromate volume in the United States has been replaced at a cost burden of \$1 billion to \$2 billion, which has been passed on to consumers in the last few years. By reducing inorganic pigment dusts by as much as 90 percent, the new technology may enable end users to avoid this huge cost burden," Mr. Waldron says.

"What is remarkable about this development is that it is achieved by altering the electrostatic charge on a pigment's surface and does not in any way require changes in formulations in which the pigment is used," says Bill Arnheim, Heubach's vice-president for R&D, who led the scientific staff in developing the new technology.

Extensive laboratory and field tests confirmed that gloss and color strength are not affected by the low-dust treatment, the company says.

The development of the improved pigments was accomplished much more rapidly because of the use of a new dust testing apparatus developed by Heubach in Germany, the firm adds.

"Chrome yellow, zinc chromate, and molybdate chrome orange, thus far, are

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Oil Price Decline Seen Leading To US Dependence on OPEC

Low oil prices have failed to help the US economy, while recent modest improvements in oil prices have generated "undue optimism in Houston and Washington" about the future of the US-based oil industry, Amoco Corporation's chief economist says.

Dr. Theodore R. Eck said in testimony before the Senate Committee on Energy & Natural Resources, "The energy-led recession in the Rocky Mountain and Southwestern states seems to have fully offset any benefits that may have accrued to the rest of the nation."

"Moreover, recent oil import volumes have increased and promises to continue to rise. The combination of high import dependency and sharply lower domestic investment for oil and gas exploration and production can scarcely be expected to boost US economic performance."

According to Dr. Eck, stabilization of crude oil prices at \$18 to \$19 per barrel could be the "worst case for much of the world."

He explains that this price range would be high enough to allow many Arab nations to live comfortably, while the US, Britain, Mexico, Egypt, and Iran, and many other smaller producing countries, would remain under severe financial pressure.

The Soviet Union would also face serious foreign currency limitation strains that

could result in more aggressive political action in the Middle East, Dr. Eck says.

Assessing the future role of OPEC, Dr. Eck says, "The inescapable conclusion is that low crude oil prices (approximately \$18 to \$19 per barrel) will not permit the US to maintain the current levels of proven crude oil and natural gas reserves."

"If prices under \$20 persist for the near-term years, the decline in reserves in the US will accelerate very significantly from the already declining trend in the past 10 years. And a continuance of low oil prices will also not justify the levels of capital spending required to find large quantities of crude in the relatively high-cost areas of the world outside."

As a result, Dr. Eck says, "control of crude oil available for import into the industrialized countries will inevitably become more and more concentrated in Saudi Arabia, Kuwait, Iran, Iraq, and Abu Dhabi—the five low-cost producers which control 61 percent of the free world's proven oil reserves."

"If the leadership of the Middle East were to become less friendly to the West, we could face very unfavorable cost and supply conditions."

Dr. Eck says the government can help the petroleum industry by refraining from actions that would further worsen its financial abilities.

September 29, 1986

Mutagen R&D Lack Hobbles US

Without the continued research and development of new technologies, the Federal government will continue to lack both the tools to evaluate risks from occupational and environmental exposures and the information to frame rational laws and regulations to protect people from mutagens, says a Congressional study.

According to the Office of Technology Assessment, heritable mutations are the most poorly understood of the known or suspected effects of exposures to chemicals and physical agents in the environment.

"Yet, Congress has passed laws requiring protection of the public from exposures that can cause these permanent changes in the genetic material which can be passed on to succeeding generations," says OTA.

"Continuing to rely on inadequate knowledge about the causes and effects of mutations could result in poorly-informed decisions about acceptable levels of exposure and the level of resources needed to provide protection from such exposures," adds the report.

OTA, the research arm of Congress, carried out the analysis at the request of the Senate Veterans' Affairs Committee and the House Science & Technology Committee, which are charged with framing public health laws.

Among the laws that specifically require protection against the risk of mutations are Superfund and the Toxic Substances Control Act.

With few exceptions, current methods are clearly inadequate to determine whether exposures to environmental chemicals and radiation are important influences on the frequency of heritable mutations in the population, says OTA.

In human beings, specific causes of herita-

Continued on Page 25

DES Lawsuit Seeks \$100 MM From Drug Firms

A New York woman has filed a \$100 million lawsuit against seven former manufacturers of DES (diethylstilbestrol), charging that the drug was responsible for her child being born with cerebral palsy. The woman's mother took the drug in 1954.

The suit is among the first to be filed on behalf of third-generation DES victims, and more are expected to follow under a New York State law, enacted this Summer, which allows certain toxic tort actions to be filed, even though the statute of limitations has expired.

Last month, three women filed DES suits totaling \$95 million one day after the new law was signed (CMR 8/4/86, pg. 12).

The latest suit charges that the seven companies were "careless and negligent" in the manufacture and marketing of DES, used mostly in the 1940's and 1950's to prevent miscarriages. DES was later linked to cancer in the daughters of women who took the drug.

The seven companies named in the suit are: Eli Lilly & Co., E.R. Squibb & Sons Inc., Abbott Laboratories, Upjohn Company, Merck & Co., Rexall Drug Company, and Winthrop Company (part of Sterling Drug).

The companies declined to comment on the suit last week, most saying it was against policy to discuss pending litigation. Lilly said it had not yet seen the complaint and would not comment until it did.

Winthrop spokesman Terry Kelley said, "Our brand of DES was never indicated with problems associated with pregnancy." He also said the company was not a major producer of the drug.

September 29, 1986

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News Capsule

LNG Charter Set

Shipment of liquefied natural gas from Indonesia to South Korea will commence next month under a 20-year supply agreement under which Pertamina, the Indonesian state oil company, will supply South Korea with 2 million tons of gas annually. The LNG carrier Golar Spirit, owned by Golar-Larsen, will carry the first cargo from Arun, Indonesia, to Peong Taek, South Korea.

Plastics Plant Planned

Genpak Corporation, maker of foaming, carry-out containers and foam trays for the food industry, plans to build a new, \$5 million plant in Mecklenburg, N.C. Genpak will lease an existing 100,000-sq-ft building to house the new operations. The plant and equipment will represent an investment of nearly \$5 million when fully operational, according to the Glens Falls, N.Y., company.

Big Three Sale

Big Three Industries Inc. has agreed to sell all 8.3 million shares of common stock in Nowco Well Service Ltd. to two Canadian investment banking firms, Gordon Capital Corporation and Dominion Securities Ltd., both of Toronto. The holding represents 61.4 percent of Nowco, a worldwide supplier of acidizing, cementing, fracturing and stimulation services for oil and gas wells.

Fatty Acids Study

Retail sales of omega-3 fatty acids will reach an estimated \$20 million this year, according to Eldib Engineering & Research Inc., which predicts that omega 3 fatty acids from fish oils will be the "next big craze" in the health-food market. The encapsulated fish oil products are easy to take and replace the need to include oily fish in the diet several times a week, Eldib observes.

Owens-Corning Restructures

Owens-Corning Fiberglas Corporation has reorganized its operations into three units: construction products, industrial materials and international. As previously announced, the aerospace and strategic materials group will be sold. The company recently thwarted a takeover attempt by Wickes Companies.

IMC Agrees to Sell

International Minerals & Chemical Corporation has agreed to sell its US gas and oil businesses to Wintershall Corporation, Denver, Colo. Wintershall is a subsidiary of Wintershall AG of Germany, part of the BASF Group. Included in the purchase is a gas pipeline network in Louisiana.

J&J Enters Accord

Johnson & Johnson has signed a letter of intent to purchase Life Scan Inc., Mountain View, Calif. Life Scan manufactures and markets diagnostic tests that are used at home by diabetics to measure blood sugar levels. J&J's Ortho Pharmaceuticals units markets other diagnostic kits used in the home.

Rhone-Poulenc Venture

May & Baker, a wholly-owned subsidiary of Rhone-Poulenc Group in the UK, is transferring its photochemicals operations to a joint venture with Champion Chemtech Ltd. of Canada. May & Baker holds a 25 percent stake in the venture.

Magnesium Venture Set

Norak Hydro AS will go ahead with its \$280 million magnesium project at Becancour, Quebec, Canada. Work is scheduled to begin in April, 1987, on the project which is sized to produce some 60,000 tons annually of magnesium, representing a 25 percent increase in the world's supply.



Thomas H. Kennedy, who has been named executive vice-president of Celanese Chemical Company, with responsibility for worldwide sales and marketing, as well as operations and technical functions.

Oil Tax Bill Is Defeated In House Vote

House tax writers last week defeated a measure opposed by the chemical industry that would have imposed an excise tax on imported crude oil and refined petroleum products in an effort to help reduce the Federal deficit.

The House Ways & Means Committee, looking for revenue to include in a \$15.5 billion package of deficit-reduction measures, rejected the oil import fee proposal by Rep. Byron Dorgan (D-N.D.) on a 12-6 show of hands.

The proposal would have, in effect, set a \$22 base price for a barrel of imported oil, but it would not have applied to heating oil or products used in agriculture.

"We are in desperate need of money. This is one approach that yields some very significant revenue," said Rep. Dorgan, who estimated his amendment would raise \$14.6 billion in fiscal 1987.

The Reagan Administration, as well as the chemical industry, opposed the imposition of an oil import fee.

McNeil Drug Is Targeted by Health Group

A consumer-advocate organization last week asked the Federal government to ban a new arthritis and pain-killing drug on grounds it can cause kidney damage.

In a letter to Food & Drug Administration Commissioner Frank Young, Dr. Sidney Wolfe, director of Public Citizen Health Research Group, said "Suprol" should be taken off the market as soon as possible.

Dr. Wolfe said the drug, manufactured by Johnson & Johnson's McNeil Pharmaceutical Division, has caused more than 100 reported cases of kidney damage, mostly in American patients. He claimed the actual number of patients suffering kidney damage from the drug, also known as suprofen, may be much higher.

Johnson & Johnson spokesman Robert Andrews denied the charge. He said there has been a change in kidney function, but it has been reversed by halting use of the drug.

"We know of no reason why removal of the drug from the market is appropriate as long as physicians have proper prescribing information," Mr. Andrews said.

McKesson To Sell Its Distribution Unit

McKesson Corporation, San Francisco-based distributor and producer of industrial and consumer products, has reached an agreement to sell its chemical distribution operation — McKesson Chemical Company — in a three-step transaction for \$76 million in cash.

The ultimate buyer of McKesson Chemical will be Univar Corporation, which, headquartered in Seattle, Wash., is a distributor of industrial chemicals in the US through its Van Waters & Rogers Division, and in Canada through a subsidiary, Van Waters & Rogers Ltd.

McKesson said that after the closing of the transaction, it plans to sell the two remaining components of its chemical group — McKesson Envisystems (a solvent recycler) and McKesson Environmental Services (a technical laboratory and consulting firm specializing in environmental audits).

In the sale of McKesson Chemical Company, first Pakhoed Holding NV, a Dutch company, will capitalize a US subsidiary with approximately \$26 million. Next, the subsidiary will acquire the assets, subject to certain liabilities, of McKesson Chemical for \$76 million.

Next, Pakhoed will exchange the stock of the subsidiary (representing, in effect, McKesson Chemical) for 3,053,000 shares of Univar, which will represent an approxi-

mately 35 percent ownership of Univar by Pakhoed.

The chemical group represented about 10 percent of McKesson Corporation's total corporate revenues and about 3 percent of its operating profit — \$4.3 billion and \$78 million, respectively, in the fiscal year ended March 31.

Thomas W. Field, Jr., McKesson's president and chief executive officer, said that these moves will complete the transition of McKesson from a highly diversified operation to a company focused on distribution services and consumer products. These include drugs, health and beauty aids, housewares, bottled water, alcoholic beverages and office supplies. Marketing is to retailers, health care providers and consumers, depending upon the products.

McKesson was originally a New York-based distributor of chemicals and liquor called McKesson & Robbins Incorporated, with a massive nationwide distribution system. In the 1960's, the company was acquired by Foremost Dairies, and the combined organization was named Foremost-McKesson. Later, the dairy business was sold, after the merged company had added many consumer and industrial lines to its business.

"We now serve some 120,000 retail establishments and health care providers, filling over 40,000 orders a day, and we are well on

Continued on Page 20

Diazinon Hit by EPA

Environmental Protection Agency last week cancelled the use of the pesticide diazinon on golf courses and sod farms, based on data which show that exposure to the chemical applied on these sites results in "unreasonable risks" to birds.

Ciba-Geigy Corporation, the main US producer of the pesticide, plans to ask for a hearing on the EPA order before an administrative law judge.

The company said EPA ignored its efforts to resolve the agency's concerns on a scientific basis, and accused the agency of acting in an "inefficient, adversarial" manner.

A company spokesman said golf course and sod farm applications represent about 6 to 8 percent of Ciba-Geigy's diazi-

non business. Diazinon is also applied to home lawns, fruit and nut trees, vegetables and some field crops.

An estimated 512,000 pounds are used annually on golf courses and 60,000 pounds are used on sod farms.

EPA says it received reports of approximately 60 bird kills in 18 states in which diazinon was either confirmed or implicated as the primary cause. The kills involved 23 species of birds, including migratory and non-migratory waterfowl, songbirds, shore birds, wading birds and others.

Most of the reported bird mortalities were associated with large grassy open sites such as golf courses, which are preferred feeding sites.

FOIA Limit Wins Approval; Drug, Chemical Protection Seen

Industry-backed legislation amending the Freedom of Information Act to establish new procedures when an FOIA request is made for confidential business information was approved by the House last week.

The proposal, offered by Rep. Glenn English (D-Okla.), was supported by chemical and pharmaceutical companies that believe present law makes them vulnerable to disclosure of trade secrets.

Public interest groups and others who frequently make FOIA requests unsuccessfully opposed the bill, contending it will significantly delay the release of information and could limit access to some business information completely.

"I want to emphasize that this legislation is strictly a procedures bill," Rep. English told lawmakers on the House floor. "It will not permit agencies to withhold any information currently made public. The bill only modifies the procedures used by agencies in making disclosure decisions."

Chemical Specialties Manufacturers Association says the bill provides companies with "fair and certain" protection and corrects "serious procedural ambiguities" in the current statute.

"If US businesses are to remain competitive in international markets, they need to be able to protect information concerning their

product developments, designs, forecasts and plans," says Jack Pulley, managing counsel of Dow Corning Corporation.

For small businesses, he adds, the need is especially critical since their success or failure depends on only a few products.

Under the new procedures, when an outside interest makes an FOIA request for information which has been designated as confidential by the business which submitted the information, the agency must notify the submitter to allow the business to object to disclosure.

An agency would be given five days to notify the submitter that an FOIA request has been made, and the submitter would be allowed up to 10 days to file objections. The agency then has 10 days to determine whether to comply with the request.

If an objection to disclosure has been made, the agency must wait 10 additional days before releasing the information. Under specified circumstances, these time limits could be shortened.

The agency would not have to notify the submitter regarding an FOIA request if the information was not designated as confidential; if the agency first determines that the request should be denied; if disclosure is required by law or regulation; if the information is already public; or if the agency determines that the information is not confidential, despite its designation.

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OILS, FATS & WAXES

Coconut Oil Market Stronger; Dealer Activity Boosts Pricing

Coconut oil is trading at some of the highest prices seen in two months. The strength of the market is considered to be the result of dealer activity, rather than a high level of consumer interest. Starting in late July, coconut oil began its latest plunge, falling steadily for about a month. The price reached a low of 12 1/2 cents in mid-August, and since then it has been slowly creeping back up.

In recent weeks, though, prices have undergone a noticeable upsurge. Sources attribute this largely to extensive short covering by dealers. One trader feels that the dealer buying was spurred by origin producers buying back some of their material. Subsequent short covering, he says, has sustained the rally.

Despite the brisk level of trade, interest among end-buyers remains low. "Most of the consumer interest is for forward positions; they don't need spot oil right now," says an industry source. He goes on to say that "consumers are just going to sit back and wait for the rally to end."

CONSUMER BUYING DOWN

Other traders agree that consumer buying is down. "Most big (end use) buyers are well covered; there is not a lot of activity going on out there," says one industry source.

Consumers seem confident that the firming in the market will prove temporary, and that coconut oil supplies will not disappear while they wait for prices to drop. Total US stocks of coconut oil at the beginning of August stood at 124,000 metric tons, according to Bureau of Census figures. This was down from the 125,000 ton figure recorded for the first of July.

At the same time, US imports soared from 36,400 tons in June to 64,000 tons in July, according to Foreign Agricultural Service. August import figures are not yet available.

This leap upward in imports reflected a need to replenish stocks in the US at a time when both dealers and end consumers were low on material, a source says.

As far as the probable duration of the firming trend is concerned, traders are unable to agree. One buyer feels that, although the market may not fall considerably from where it is now, the market is "as strong as it's likely to get," he says.

On the other hand, another dealer believes that a strong coconut oil market is here to stay, at least for a while. "The coconut oil market has already bottomed out; the previ-

ous lows that we saw before are now historic," he asserts.

VEGETABLE OILS

COTTONSEED OIL — Traders have begun to see some strengthening in the cottonseed oil market, which is said to be following firming trends seen in world prices of coconut oil and palm oil.

Traders feel that the price has gotten as low as it is likely to get in the foreseeable future. "The cotton price has bottomed out, and now it's starting to firm," says an industry source. Buying demand has been rather high.

PRICES TRENDLINES

WEEK ENDING SEPT. 26, 1986

CHANGES/UP

Coconut oil, NY, 1c. per lb.
Corn oil, Midwest, 2c. per lb.
Cottonseed, 41% bulk, Memphis, 35¢ per ton
Grease, white, choice, tanks, divd., NY, 1/2c. per lb.
Grease, yellow maximum 10%, 1/2c. per lb.
Lard, loose, bulk tanks, Chicago divd., 1c. per lb.
Palm oil, NY, 1/2c. per lb.
Peanut, 50% bulk, SE, 55¢ per ton
Soybean, 44% bulk, Decatur, 55.50¢ per ton
Soybean oil, Decatur, 70c. per lb.
Tallow, inedible, fancy, tanks, divd., NY, 1c. per lb.
Tallow inedible, bleach, tanks, divd., NY, 1c. per lb.

CHANGES/DOWN

Cottonseed oil, Valley, 1/2c. per lb.
Peanut oil, Southeast (restricted), 1c. per lb.

OILS, FATS INDEX

The Oils, Fats & Waxes index reflects the prices of 11 representative materials in this sector and the quantity of each produced in 1985.

Sept. 26, 1986 81.59
Sept. 19, 1986 78.47
Aug. 29, 1986 83.06
Sept. 27, 1985 83.26

Chemical Prices Start on Page 32

especially in export sales, sources say, while domestic buying remains hand to mouth.

Another highly relevant factor in the stronger cottonseed oil price is the promise of a reduced crop yield this year. "The crop is a lot less than we thought it would be," says a source, who cites insufficient rainfall in Texas as the main reason. Also, the "overall quality of what's out there will be a lot lower than last year's," according to another industry source.

PEANUT OIL — The peanut oil market is softening as buying interest remains low. The market has been weakening steadily over the past few weeks as consumers have become more confident that there will be no serious shortage of oil from the new crop.

"The new crop is currently being harvested, and we anticipate having peanuts for crushing within three to four weeks," says one industry observer, who cites this as a probable reason for the absence of customers at present. In the meantime, there is "plenty of oil available" now, says another industry observer.

TALLOW — The tallow price is still on the rise, fueled largely by spot interest and buying on positions through October. The short-term buying being done by dealers is said to be the result of good domestic demand, as well as covering of outstanding foreign sales.

The market is in the midst of a short supply situation whose cause is not readily known. "No one knows the reason for the short supply," says an industry source, who says that the contending theories of lower production and dealers withholding material have not been resolved.

The source says that buying interest is especially strong on the part of animal feed business, which is up considerably over last year's. Despite good demand and firm prices, though, offers remain hard to come by, according to industry sources.

FRIDAY SPOT PRICES

MARKET CLOSE SEPT. 26, 1986

CRUDE VEGETABLE OILS

Coconut oil, NY lb. .14 1/2
Coconut oil, Pacific lb. .14
Corn oil, Midwest lb. .19
Cottonseed oil, Valley lb. .14
Lined oil, Minneapolis lb. .28
Palm oil, NY lb. .12
Peanut oil, Southeast (restricted) lb. .27 1/2
Soybean oil, Decatur lb. .14

REFD. VEGETABLE OILS

Coconut oil, L.W., NY lb. .18 1/4
Corn, jumbo tanks lb. .25 1/2
Cottonseed oil, jumbo tanks, NY lb. .24 1/4
Peanut oil, jumbo tanks, NY lb. .34 1/2
Soybean oil, NY lb. .16 1/2

OILMEALS

Cottonseed, 14% bulk, Memphis ton \$190
Lined, extracted, 34% bulk, Fargo ton \$85
Peanut, 50% bulk, SE, Alabama ton \$195
Soybean, unrefined, 44% bulk, Decatur ton \$183.50

FATS & GREASES

Grease, white, choice, tanks, divd., NY lb. .10 1/2
Grease, yellow maximum 10%, 1/2c. tanks lb. .9
Lard, loose, bulk tanks, divd., Chicago lb. .12
Tallow, inedible, fancy, tanks, divd., NY lb. .12
Tallow, inedible, bleach, tanks, divd., NY lb. .11 1/2

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Chemical Finance

Carbide Making Second Rights Payment of \$3.22

Union Carbide Corporation, Danbury, Conn., will distribute a second payment of \$3.22 per right on October 14, following the distribution of \$3.00 that the company made on July 30. Another 85 cents may be distributed later, depending upon a court ruling. The distribution represents funds received from sale of most of the company's common operations.

Fiscons Buying ARL for \$66 Million

Fiscons, a large drug and agricultural products concern headquartered in England, is expanding its scientific instruments business with an agreement to purchase Applied Research Laboratories (ARL), a US company, for about \$66 million. ARL is a privately owned company with manufacturing plants in Switzerland and California.

Natural Gas Demand Has Broad Potential

Demand for natural gas in the US could range between 19.2 trillion and 26.8 trillion cubic feet by the year 2000, depending on economic and regulatory factors, according to a study by the American Gas Association. The broad range reflects possibilities in energy use legislation, competitive market structures and many other factors, AGA said.

Pharmacia Acquires Stake in Electro-Nucleonics

Pharmacia, the Swedish pharmaceutical and biotechnology group, has acquired 10 percent of the shares of Electro-Nucleonics Company in the US and will seek a large interest. Under a contract, Electro-Nucleonics also will have exclusive rights to distribute certain Pharmacia products in the US.

Borg-Warner Lifts Dividend, Buys Shares

Directors of Borg-Warner Corporation, meeting at the company's Chilton subsidiary in Dallas, Tex., authorized the repurchase of up to 15 million shares of the company's common stock, with funds to be provided principally from a continuing restructuring of Borg-Warner's business. Directors also raised the dividend on the common stock by 1 cent per share to 25 cents. C.E. "Red" Johnson, president and CEO, noted that Chilton was acquired in June, and its York air conditioning subsidiary was spun off to shareholders.

Laser Industries Offering Debentures

Laser Industries Ltd., New York, has commenced the public offering of \$20 million principal amount of 8 percent subordinated debentures due September 15, 2006, priced at 100 percent. The debentures will be convertible into the company's common shares at a conversion price of \$14.895 per share. Drexel Burnham Lambert Incorporated is the sole underwriter of the offering.

USX Debt Is Placed on CreditWatch

The debt ratings of USX Corporation and two subsidiaries have been placed on Standard & Poor's CreditWatch with negative implications. The large steel and petroleum company is being pursued by aggressive investors, and is exploring various alternatives to merger that would provide comparable value to stockholders.

Abbey Medical Bought From Baxter Travenol

National Patent Development Corporation and VenTech SA, a wholly owned subsidiary of First City Gold Corporation, a Canadian company quoted on the Alberta Stock Exchange, have completed their leveraged buyout of Abbey Medical Inc. from Baxter Travenol Laboratories, Inc. National Westminster Bank USA provided leveraged financing. The transaction was announced by Jerome L. Feldman, president and CEO of NPDC, and Lord Beaverbrook, chairman of VenTech.

Sixty Abbey Medical retail centers were acquired by the purchasers and are expected to generate sales in excess of \$75 million in 1986, bringing National Patent's total sales over \$250 million on an annualized basis.

National Patent's principal subsidiaries and divisions are International Hydron, Aer-Chaston, National Patent Dental Products and Interferon Sciences.

Air Products Acquires Separex from Parker

Air Products & Chemicals, Inc., has acquired Separex Corporation from Parker Drilling Company, of Tulsa, Okla. Separex, which has been manufacturing membranes for gas separation since 1980, has its primary facility in Anaheim, Calif. "Separex" cellulose acetate membranes are used to recover hydrogen from refinery off-gas.

Jim Sorenson, director of technology and development for Air Products' membrane systems department, said that the acquisition is another step toward the company's objective of combining its gas processing and applications expertise with various technologies so as "to offer the best approach for a customer's particular requirements."

IMC Acquires Pitman-Moore from J&J

International Minerals & Chemical Corporation, Northbrook, Ill., has signed a letter of intent to acquire Pitman-Moore, a subsidiary of Johnson & Johnson. Pitman-Moore, headquartered in Washington Crossing, N.J., markets pharmaceuticals, biological, diagnostic and surgical products to the animal health market. Markets include all species of farm animals and household pets.

Donald E. Phillips, president of IMC's Animal Products Group, said the acquisition fits IMC's strategy of building its own animal products business. The Pitman-Moore acquisition broadens IMC's product line and provides access to new technology and new commercial opportunities, Mr. Phillips added.

The sale is subject to execution of a definitive agreement and approval for directors of both companies.

Taiwan, Italy Have Strongest Outlook

Continued economic expansion appears ahead for Taiwan, Italy and four other major industrial nations, Conference Board reports in its International Economic Outlook. Taiwan continues to set the pace, with its leading index rising at an annual rate of 11 percent, followed by Italy, 11 percent; France, 8 percent; West Germany, 6 percent; the US, 3 percent, and Canada, 2 percent.

The leading index in the United Kingdom is not advancing at all, while in Japan the index is declining at an annualized rate of 1 percent, and in Australia, it is dropping by 1 percent, according to Edgar R. Fiedler, vice-president and economic counselor of the board.

In West Germany, prospects have significantly improved for the first time this year, Mr. Fiedler added.

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AROMATIC ORGANICS

Phenol Producers Schedule 2-Cent Advance for October

Phenol producers, citing high feedstock costs and poor profit margins, say they are raising market prices by 2 cents per pound, effective October 1. Producers believe that market demand is strong enough to support the increase.

Feedstock cumene costs, reflecting the benzene market, have risen from a 13.5-cents-per-pound level in mid-summer to 14.75 cents per pound. It is reported that some cumene suppliers are looking to get 15 cents per pound and higher for October.

One phenol producer says that phenol pricing in relation to cumene costs "is the worst it's been in recent memory." "Margins have suffered very badly the last six to seven months," he comments, a period marked by a mostly unsuccessful price initiative in July.

"Margins are very poor," says another producer, noting that when feedstock prices fell during the first half of the year, "everything was passed through." "The industry needs the 2-cent increase," he says.

US: THE PRICE LEADER

The price movement was initiated by US Chemicals, which has been selling spot material at the higher price level this month. It is reported that there has not been a great deal of pre-buying activity.

While saying that the price increase is feedstock-driven, producers add that a healthy level of demand, improved from the first half of the year, should provide support for the higher price.

Output is said to have risen with stronger demand for bisphenol-A, a major end-market, and operating rates are estimated at 85 to 86 percent of capacity.

The phenolic resin market, which has not been strong most of the year, has shown some signs of picking up. Producers observe that demand typically tails off during the fourth quarter, but that the fourth quarter of 1985 was fairly strong.

Shifting trade patterns are seen as playing a significant role in the phenol market this year. Exports are flowing at a much heavier rate than last year, and imports have dwindled considerably.

"Imports are minor" this year, says a producer, with small amounts arriving on the East Coast from Spain, and in the Gulf from Mexico. Last year, Rumania, Brazil, and Italy are said to have been more involved in the market. Through July, imports totaled 5.6 million pounds, down 38 million pounds from the 41.6 million pounds imported during the same period last year.

US exports, driven by Far East demand, have grown to 100.5 million pounds through July from 60.3 million pounds during the

same period of 1985, a 40.2-million-pound increase. Producers say the weakening of the US dollar has been a major factor in the trade picture this year.

However, the restarting this month of a 60-million-pound-per-year plant near Montreal, which has been idled since the first of the year, is expected to have a significant impact on the market, since it is estimated

PRICES TRENDLINES

WEEK ENDING SEPT. 26, 1986

CHANGES/UP

None

CHANGES/DOWN

None

AROMATICS INDEX

The Aromatic Organics index reflects the prices of 14 representative materials in this sector and the quantity of each produced in 1985.

Sept. 26, 1986 167.84
Sept. 19, 1986 167.84
Aug. 29, 1986 167.84
Sept. 27, 1985 167.84

Chemical Prices Start on Page 32

that the US has been exporting phenol to Canada at a 40-million-pound-per-year rate.

It is believed that the producer has been building inventory this month, and that material will become available on the market around October 1. Seller aggressiveness and customer loyalty cannot be determined in advance, producers say, though they point out that, because the plant is old, its competitiveness may be restricted.

ITX — Spot benzene pricing weakened for the second consecutive week to an 81c to 82c per gallon range. The market had reached an 84c per gallon level around mid-month.

The decline has quieted talk of a possible upward adjustment in contract pricing for October 1. The present contract level is 85c per gallon.

Industry sources say that heavy buying activity during August and early September, when prices were rising, has resulted in a buildup of consumers' inventory levels.

Major end-market styrene is still advancing, but purchasers have not been active of late. It is expected that inventories will be sufficiently worked off for activity to pick up in early October.

Market sources report a shift in benzene

AROMATIC ORGANIC IMPORTS: JULY

CENSUS BUREAU REPORTS ON THE TOP 24 AROMATICS.

	JULY	JULY	JUNE	JUNE
	QUANTITY	VALUE	QUANTITY	VALUE
Alkylphenols.....lb.	281,022	751,652	72,400	130,400
Aniline.....lb.	—	—	—	—
Benzene.....lb.	23,033,528	17,115,644	20,067,228	14,914,065
Benzole acid.....gal.	294,602	187,183	86,422	62,919
Camphor.....lb.	26,340,182	1,944,382	2,286,728	238,242
Cresols.....gal.	58,472	34,821	1,075,103	1,004,000
Cresols, o-, m-, p.....lb.	610,307	389,285	592,083	191,284
Cumene.....lb.	51,678,271	6,059,573	46,207,228	4,800,593
Cyclohexane.....lb.	4,780	6,186	1,678	2,344
Cyclohexanone.....lb.	—	—	—	—
Fumaric acid.....lb.	114,640	44,538	120,688	68,710
Maleic anhydride.....lb.	411,168	170,230	646,291	250,000
Maleic anhydride.....lb.	1,285,040	497,468	1,309,647	482,300
Melamine.....lb.	495,988	383,107	299,279	212,400
Naphthol AS & derivatives.....lb.	832,773	60,764	603,581	64,700
Phenol.....lb.	1,063,448	210,285	115,480	30,000
Phthalic anhydride.....lb.	283,664	208,103	117,970	81,000
Picoline.....lb.	21,908,478	2,651,562	18,580,417	2,100,000
Styrene monomer.....lb.	18,284,070	4,486,598	16,580,417	3,800,000
Toluene.....lb.	635,104	487,932	723,721	500,000
Vanillin.....gal.	6,340,121	6,300,122	4,150,701	4,150,701
Xylene.....gal.	2,417,948	2,023,254	5,183,771	4,150,701
p-Xylene.....gal.	6,666,081	7,780,075	1,463,440	1,463,440
Xylenols.....lb.	11,022	85,564	—	—

*Including phenol of coal tar, tubed furnace, tar oil, etc.

AROMATICS

trade patterns that should work to producers' benefit. During the first half of the year, substantial amounts of benzene were flowing into the US and providing some pressure on pricing.

Since the beginning of August, however, it is said that imports have lessened, a trend attributed in part to the weakening of the US dollar.

Spot toluene was quoted last week in a range of 68c to 69c per gallon, down from 71c to 73c per gallon the previous week. Sources cite weak gasoline pricing as being a factor in the decline. Spot xylene has been holding steady at 75c per gallon.

MELAMINE — Producers say that a decline in import pressure, coupled with fairly healthy domestic demand, has enabled pricing to hold firm in recent months.

Two overseas producers, one in Brazil and the other in Kuwait, were significant factors in the US market last year, but have not operated this year.

Although Saudi Arabian Fertilizer Co. has come on line in the meantime, "the Saudis have not filled the void," says one US producer, and the other comments that Saudi shipments "seem to be somewhat erratic." "I'm not sure they've established themselves," he adds.

Producers say they expect total imports this year to be at least 20 percent below 1985. Through July, imports were 11 million pounds, as compared with 15 million pounds last year, a decline of 26 percent.

Domestic producers attribute the lessening of import pressure in part to the weakening dollar. The US market has become less attractive to overseas producers, they say, and note that product pricing in the US is lower than in any other producing country. Producers say that, overall, the global market has snuggled up this year, and that strong Far East demand has been a major factor.

Domestically, the two largest market segments, laminates and coatings, are said to be doing fairly well. The construction area has been performing "reasonably well," and the automotive area has been doing "reasonably well," although it has softened up a big recently, says one producer.

GE Plastics Expands 'Utem' Resins Plant

General Electric has completed \$75 million worth of expansions at its Mt. Vernon, N.Y., "Utem" polyetherimide resin facility, the firm announced last week. The newly-integrated manufacturing facility, which GE claims is the largest high-performance plastic facility in the US today, includes separate monomer production, polymerization, compounding and water treatment plants, as well as computerized processing and quality control, and air quality control facilities. The existing "Utem" resin facility will be maintained as a semiworks plant for research and development projects.

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Purifying agent in pharmaceutical industry; precipitant in rare earth elements processing; bleaching of fibers; removal of rust; metallic grinds, etc.
Packing: In plastic lined textile woven bags of 25 kgs. net each.

BORIC ACID

Formula: H_3BO_3
Description: White fine or scaled crystals
Specification:
First grade 99.8% min. Chlorides 0.0015% max.
Boric acid 0.015% max. Iron 0.0015% max.
Water-soluble 0.08% max.
Uses: Raw material for glass, enamel, drugs, etc.
Packing: According to want

HUMIC ACID

Description: Black crystal, soluble in water.
Specification: Humic Acid 50% min.
Moisture 15% max.
Uses: To be used as fertilizer and in manufacture of China, cement, fermenting wine and petroleum
in bags of 50 kgs. net each.

FORMIC ACID

Description: Colorless liquid; with pungent odor; soluble in water, alcohol, ether and glycerol; decomposed over 160°C; boiling point 100.8°C
Specification: 1st grade 90% 2nd grade 85%
 HCOOH
Uses: As raw materials of caffeine, analgesic, etc.; in printing, tanning and rubber industries, as organic solvent, etc.
Packing: In plastic drums, of 25 kgs. net each.



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ALIPHATIC ORGANICS

P&G Glycerine

Continued from Page 7

longer view and contends that "this sharp increase in P&G's capacity for refined glycerine supports our long-term commitment to grow in the refined glycerine business."

In fact, the market may now be ready for some increased domestic production. Shell Nederland Chemie BV has exited the glycerine market as of the second quarter this year. The company has closed its 25-million-pound-per-year synthetic glycerine facility and reportedly sent its last shipment of glycerine to the US as of July.

According to industry sources, this will reduce US imports on the order of 10 percent annually.

In addition, stronger pricing in Europe starting in the third quarter of this year and falling prices in the US has reduced profitability for exporters to the US and is expected to dry up what had been a surge in imports early this year. "The glycerine market has been weak this year," says one US producer, who asserts, "with a soft market imports will fall."

So far in 1986 imports through July have expanded relative to last year by 11 million pounds with a total of 32.8 million pounds. But sources note that imports since the second quarter have "stabilized."

RAW MATERIAL PRICE DECLINE

Aiding the decline in pricing has been the decline in raw material coconut oil and tallow pricing. One year ago tallow was selling between 17 cents and 19 cents per pound. Now its market value is about 12 cents per pound. Also, tallow has seen a decline of about 35 cents per pound in the last year to its current level of 14 cents per pound.

Refined glycerine prices have dropped about 10 cents per pound in the same period, with current levels for 99.5 percent purity material as low as 75 cents per pound.

However, crude oil pricing has declined steeply during the year and may provide an incentive to synthetic glycerine producers, including Shell Chemical Company, with mothballed units to reassess production economics.

"With crude prices down, synthetic glycerine producers may consider restarting their operations," says one observer. He asserts that natural glycerine producers have to be prepared to compete with potential reentries by synthetic glycerine producers. At the moment, Dow Chemical with 110 million pounds of annual production capacity at Freeport Texas is the only manufacturer by synthetic process.

Producers using natural raw material have undergone significant process improvements according to Constantine Miserlis of Badger Engineers Inc., Cambridge Mass. In total, yield has been improved by 5 to 10 percent and purity has been enhanced to the

point were 90 to 95 percent of material produced attains 99.5 percent purity compared to only 75 percent of output reaching this level five years ago. Mr. Miserlis adds that the most significant improvement has been a 50 percent reduction in energy consumption

PRICES TRENDLINES

WEEK ENDING SEPT. 26, 1986

CHANGES/UP

None

CHANGES/DOWN

None

ALIPHATICS INDEX

The Aliphatic Organics Index reflects the prices of 20 representative materials in this sector and the quantity of each produced in 1985.

Sept. 26, 1986 222.80
Sept. 17, 1986 222.80
Aug. 29, 1986 222.80
Sept. 27, 1985 203.80

Chemical Prices Start on Page 32

In the average natural production facility over the last five years.

Procter & Gamble has "rebuilt all their plants in the last five years," according to one competitor who adds that "just about everybody has revamped their distillation capacity."

Recent activity in facility improvement has led to speculation that most of Procter & Gamble's announced capacity increase may already be in place. A Procter & Gamble spokeswoman maintained, however, that the new capacity remains to be implemented.

METHYLENE CHLORIDE — Atochem Inc. will follow other major producers of methylene chloride with a price increase of 2c. per pound scheduled for October 1, or as contracts permit. The company says that the increase is needed to "improve margins for methylene chloride which have been severely depressed in recent times as a result of declining market prices caused by a weakening in demand for this chemical." Other producers who have announced similar increases are Occidental Chemical, LCP Chemicals and Plastics, Dow Chemical Company and Vulcan Materials Company.

SILANES — Dynamit Nobel Chemicals, Silanes-Silicons Group says it will increase the price of its organo-functional silanes by 1 to 6 percent on November 1. Also the company says it is moving from a delivered pricing basis to free on board pricing at that time. According to Barry Arkles, general manager of the Silanes-Silicons Group, strong

ALIPHATIC ORGANIC IMPORTS: JULY

BUREAU OF CENSUS FIGURES FOR THE KEY ALIPHATICS

	JULY		JUNE	
	QUANTITY	\$ VALUE	QUANTITY	\$ VALUE
Acetic acid.....	79,884	41,764	8,894,888	676,200
Acetic anhydride.....	39,306	8,533		
Butadiene.....	66,281,243	9,836,527	24,062,281	2,867,076
Butanol.....	2,014	4,716		
Chloroacetic acid.....	3,671,626	1,181,867	2,363,443	761,336
Ethanol (industrial).....	4,313,322	3,877,164	5,430,611	4,796,696
Ethanolamines.....	166,221	44,088	182,889	148,493
Ethyl acrylate.....	4	1,438	8,265	6,363
Ethylene glycol.....	42,275,703	6,763,814	32,358,114	4,682,046
Formic acid.....	182,900	41,492	1,181,421	196,386
Glyoxal.....	2,471,486	782,033	166,181	65,906
Hexamethylenetetramine.....	119,526	34,428	70,133	23,496
Lactic acid.....	1,811,811	955,910	955,832	544,770
Methanol.....	18,416,460	2,893,178		
Methylene chloride.....	3,801,348	607,820	1,366,719	231,497
Methyl ethyl ketone.....	1,867,724	342,027	5,162,724	768,046
n-Methyl-2-pyrrolidone.....	35,291	44,142	38,700	44,999
Oxalic acid.....	1,639,996	395,980	1,844,113	384,046
Pentaerythritol and di-PE.....	1,441,832	607,679	934,766	533,374
Perchloroethylene.....	26,156,267	4,830,476	6,677,666	1,008,141
Propylene oxide.....	2,002,760	753,507	1,777,382	699,866
Sorbic acid.....	191,900	1,867,896	961,600	967,867
Tetraethyl lead.....	5,960,733	914,616	1,667,600	272,446
Tetrahydrofuran.....	279,567	484,660	220,964	685,656
Vinyl acetate, unpolymerized.....				
Vinyl pyrrolidone.....				

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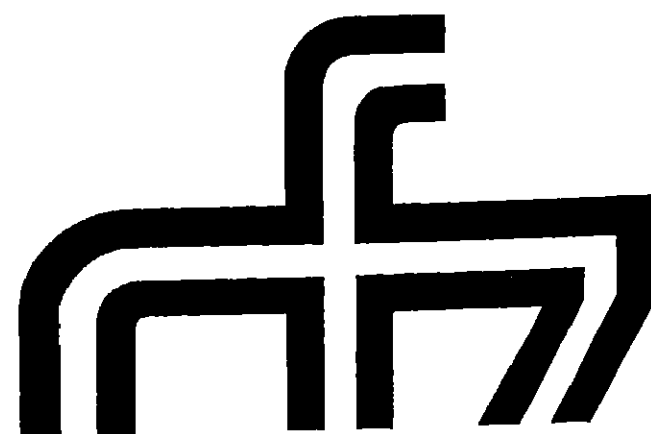
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ALIPHATICS

demand and rising production costs in the US have prompted the company to raise its selling levels.

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Three major chemicals affected are aminopropyltriethoxysilane currently listing at \$7.50 per pound, methacrylpropyl trimethoxysilane listing at \$11.45 per pound and vinyltrimethoxysilane listing at \$5.75 per pound. The above prices are for quantities in excess of ten drums.

According to Mr. Arkles, the domestic organo functional silanes business is currently valued at \$50 million to \$70 million in sales annually. The materials are used as coupling agents and chemical intermediates.

Pfizer Cites Kahn For Diabetes Work

C. Ronald Kahn of the Joslin Diabetes Center in Boston has been named the sixth recipient of the Pfizer Biomedical Research Award, which will provide unrestricted research funding of \$500,000 over the next five years.

Kahn is a Mary K. Iaccoca Professor at the Harvard Medical School, and is research director of the Joslin Diabetes Center, which he joined in 1981. His research efforts concern the potential causes of Type II, or noninsulin-dependent, diabetes.

Announcement of the award was made by Barry M. Bloom, president of Pfizer Central Research, who said "the award will support Dr. Kahn's work in understanding the causes and consequences of diabetes."

Research led by Kahn at the center is exploring insulin/insulin receptor interactions, and is uncovering information concerning Type II diabetes.

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DRUGS & FINE CHEMICALS

Penicillin, Ampicillin Prices Firm As Cephalosporin Demand Rises

Penicillin prices have firmed throughout 1986 in a continuation of a trend that began near the end of third quarter 1985. However, observers say that pricing, which has risen mainly because of tight supply, could level off soon.

"The market has calmed down considerably," claims one source. He says that prices are still on the rise, but doesn't think they will continue to increase at the rapid pace of 1985's first three quarters. This source estimates price to be about \$25 per billion units (bu), while another industry observer claims pricing is higher, between \$25 and \$30 per bu. "It's hard to buy (penicillin) at \$26 or \$27," he says.

These prices are about twice the \$12 to \$15 per bu prices of mid-1985. The falling dollar is said to have had something to do with the situation, because some penicillin is imported. However, tightening supply as a result of increased demand is generally agreed to be the major market catalyst.

"Demand hasn't really slackened off," claims an observer, who also says that for a short time this year, "demand couldn't be satisfied." Some players cite the semi-synthetic penicillin derivative cephalosporins as leading the demand surge.

During the penicillin slump of 1984 and part of 1985, some penicillin players became involved in that segment of the market, where opportunities were perceived as being greater. As crude penicillin G salts were used more for this purpose supply lessened, because much penicillin G raw material is needed. Other factors which have reportedly increased demand are a booming animal penicillin market, a desire to contain medical costs by using relatively inexpensive penicillin, and some new export opportunities.

PRODUCERS PUSHING EXPORTS

Despite the tightness, supply is not so low as to cause customers to go without penicillin for lengthy periods of time. "No," says one source, "we're careful about accepting orders," because of the tightness. However, it is reported that inventories are not large.

Exports are slightly down through July, but it's noted that domestic producers are strongly seeking to beef up that market segment. Through July, 27.8 million pounds of penicillin G salt were exported, including more than 15 million pounds in July. Through July 1985, 29.5 million pounds were exported.

Among the new export opportunities alluded to above is Bulgaria. While no penicillin G salts were exported to Bulgaria through July 1985, more than 12 million pounds have been sent to the country through July 1986, making Bulgaria the leading importer of US material, importing nearly three times that of the second largest purchaser, Sweden. In July 1986 alone, Bulgaria imported 9.6 million pounds of the G salts. India and Taiwan are increasing imports

as well. Only Mexico has substantially reduced its imports of penicillin from the US. Through July, Mexico had imported less than 500,000 pounds from the US. Last year, Mexican imports totalled more than 18 million pounds.

Ampicillin is also suffering from tight supply, and a source complains, "there's no

PRICES TRENDLINES

WEEK ENDING SEPT. 26, 1986

CHANGES/UP

None

CHANGES/DOWN

None

DRUGS INDEX

The Drugs & Fine Chemicals index reflects the prices of 10 representative materials in this sector and the quantity of each produced in 1985.

Sept. 26, 1986	211.16
Sept. 19, 1986	211.16
Aug. 29, 1986	211.16
Sept. 27, 1985	211.16

Chemical Prices Start on Page 32

change in sight." Cephalosporin demand is said to be contributing to this, because it is diverting a lot of material. Also, the price of the precursor 6-APA is high, which makes the conversion to ampicillin unprofitable.

Ampicillin prices are estimated between \$85 and \$100 per kilogram, up from between \$78 and \$83 per kilogram at the beginning of 1986. The precursor's price is about \$90 per kilogram, or nearly the same as ampicillin. Ampicillin exports are down considerably, to less than 1.6 million pounds through July 1985.

HFCS — High fructose corn syrup producers say prices rose all Summer and reached higher levels than in recent peak seasons. Now, as the slow season approaches, prices should begin to soften.

"It was a very firm market this Summer," sums up one producer. "Prices were higher in the third quarter than in previous years....All in all, pricing was higher from a margin standpoint, largely because of supply."

Supply was considered tight throughout the season, because of an increased beverage requirement. This hasn't led to capacity increases, although one producer comments that some suppliers may debottleneck next Summer, in order to produce more HFCS without having to expand capacity.

Current pricing, according to one producer willing to quote prices, is as follows on a 100-pound basis: For 42 percent HFCS on a wet basis, \$12.80 to \$13.30 less two percent f.o.b. For 53 percent HFCS on a dry basis,



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BOTANICAL DRUG IMPORTS: JULY

CENSUS BUREAU REPORTS ON SELECTIVE BOTANICAL DRUGS.

	QUANTITY	VALUE	QUANTITY	VALUE
Age	118,242	1,097,369	128,198	718,390
Balsams, nat. expt.	15,084	72,388	25,085	122,419
Net. styren.	43,343	118,983		
Net. tol.	3,507	18,272		
Crude animal glands, organs and parts	40,922	80,401	109,085	128,023
Cleaving roots	9,531	164,498	3,004	101,344
Cleaving roots	14,178	287,788	87,430	247,185
Cleaving roots	4,000	14,000		
Gum, Arab.	29,453	486,183	2,810	173,340
Gum, Gaur, nat.	882,704	1,075,089	4,000	3,000
Gum, Gaur, nat.	882,704	1,075,089	4,000	3,000
Gum, Locust Bean	2,182,003	880,738	3,336,028	1,317,557
Gum, Karaya, nat.	167,884	141,828	221,782	116,194
Gum, Tragacanth, nat.	832	8,899	20,875	116,194
Licorice root	8,308	4,484	6,820,482	1,695,790
Natural crude drugs, bile, other animal secretions			688,785	1,730,007
Natural crude drugs, nat.	615,898	4,249,730	3,593	12,007
Natural adv drugs, animal origin, nat.	12,484	40,810	2,593	12,007
Natural adv drugs, misc.	335,591	775,871	1,227,739	1,227,739
Poppy straw extract	289,282	1,000,865	480,447	1,007,885
Pyllium seed husks	867,071	844,740	567,285	511,678

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DRUGS & FINE CHEMS

the price is between \$19.85 and \$20.50 less two percent f.o.b.

HFCS contracts are currently being examined by the Commodities Futures Trading Commission, the governmental regulatory body. A spokesman for the Minneapolis Grain Exchange says final approval of the contracts should come in about two or three months. He says the Commission has been studying the contracts for eight or nine months, and that approval or disapproval generally takes between 7 and 18 months.

KOLA NUTS — The price of kola nuts is between 50c. and 53c. per pound, according to a major importer. This represents a slight firming from the beginning of the year, and is attributed to rising costs, such as ocean freight expenses.

Despite the higher price, one source says "we have few customers" because of slackening demand. According to his estimates, demand has dipped about 10 percent since last year, and about 20 percent from two years ago.

No definitive explanation is given for the decrease in demand, although the source comments that kola extract cannot be used in increasingly popular caffeine-free soft drinks, and adds that there may be a tendency for diet soft drink manufacturers to shy from its use.

Because of the demand situation, supply is considered plentiful. Most of the kola nuts come from Africa, but a source says "there's plenty in Jamaica this year, too."

VITAMIN E — BASF Corporation recently published the results of two studies about tocopheryl nicotinate (vitamin E nicotinate) as a vasodilator (dilator of blood vessels).

According to BASF, the results of both tests indicate that tocopheryl nicotinate heals burns as well as methyl nicotinate, but without the same degree of redness or hot spots.

Tests were conducted measuring the subjects' blood flow. The greater the blood flow, the more likely that redness, or a hot spot, will occur. The first study involved five subjects, whose blood flow was assessed after their skin was heated with a metal plate equipped with a heater coil. Tested were tocopheryl at a 0.5 percent concentration, mixed with sunflower oil; methyl nicotinate at a one percent concentration, mixed with sunflower oil; and tocopheryl nicotinate at a two percent concentration, with no sunflower oil.

BASF says that 0.5 percent tocopheryl nicotinate with sunflower oil increased blood

flow by 13.9 percent, while the one percent methyl nicotinate with sunflower oil increased blood flow by 20.13 percent.

BASF's spokesman continues that even the tocopheryl nicotinate without sunflower oil at a two percent concentration, only increased blood flow by 17.58 percent.

Pigment Dust

Continued from Page 7

the only pigments that have undergone the new electrostatic process," says Dr. Wiede. "Plans call for the gradual expansion of the list of commercially available treated products."

Eventually, the company says treated products will include the organic pigments that Heubach has been making since the company purchased the facilities and colorant line of E.I. du Pont de Nemours Co. two years ago.

"We expect the low-dust development to reverse the trend away from chromate pigments that has resulted from the need to meet OSHA dust restrictions," says Mr. Waldron. "The trend has been toward the use of organic replacements, which have been considerably more costly and generally less satisfactory in performance."

For the production of the new low-dust pigments an expansion/modernization of Heubach, Inc.'s inorganic pigment division has been completed and is on stream. The modernization included the installation of the "Electrostat" unit, completion of a 20-million-gallon-per-day waste water treatment facility, along with a 20-percent increase in capacity for chrome yellow and molybdate orange pigments.

McKesson

Continued from Page 9

the way to becoming an integrated nationwide distributor of a broad range of non-durable products and related services for people," Mr. Field commented.

Univar has agreed, upon completion of the transaction, to offer employment to all of the employees of McKesson Chemical. As required by law, employees covered by collective bargaining agreements will have both their employment offers and special pay arrangements controlled by such agreements, a spokesman for McKesson said.

The transaction remains subject to review by the Federal Trade Commission under provisions of the Hart-Scott-Rodino Antitrust Improvements Act.

McKesson Chemical has operations in 35 states of the Continental US.

The largest competitor of the merged company in chemical distribution will be Ashland Chemical Company.

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B BROWNING
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Leaded Gas Banking Not Working, Dingell Says

Environmental Protection Agency's program for banking lead "may not be providing the benefits it was intended to achieve," says Rep. John Dingell (D-Mich.).

The program was initiated by the agency to lower the cost burden and provide flexibility for the gasoline industry in meeting more stringent standards for the lead content of gasoline.

In releasing a report by the General Accounting Office, Rep. Dingell says the failures appear to result from "insufficient and unreliable reporting practices, as well as in explicitly lax enforcement by EPA."

The report concludes a lengthy investigation by GAO which was initiated at the request of the House Energy and Commerce subcommittee on investigations and oversight, chaired by Mr. Dingell.

In a letter to EPA Administrator Lee M. Thomas, Rep. Dingell says "the program appears to be understaffed and poorly planned," and suggests that "with the program half over, EPA must catch up" in order to carry out the program's objectives and meet its obligations under the 1985 farm bill to monitor the actual lead content needed for farm machinery.

In March 1985, EPA issued a regulation significantly lowering the allowable lead content of gasoline which was aimed at reducing vehicular lead emissions into the atmosphere. EPA estimated that such a reduction would decrease the incidence of cardiovascular diseases, reduce automotive maintenance costs, and increase automobile fuel economy.

In order to ease the new financial burden carried by refiners and importers of leaded gas and to facilitate their transition to more stringent standards, EPA established a three-year "banking" program.

Under the program, producers and refiners that sold leaded gasoline in 1985 at a lower concentration than the required stand-

ard, could "bank" or obtain a form of credit for their unused lead rights. The refiners could then opt to use them at a later date or sell their rights or credits to other program participants who produced or sold leaded gas in excess of the new standard.

EPA's goal was to reduce concentrations of lead in the atmosphere without placing undue stress on any one refiner. The collecting or using of such rights is to be completed by the end of 1987.

According to GAO, the banking program has attracted a significant number of participants, and as of June 16, 1986, accumulated about 9 billion grams of lead "rights."

Under EPA's regulations, program participants are required to submit quarterly reports to EPA detailing, among other items, the total number of gallons of leaded gasoline produced and the average lead content of each gallon produced.

The reports must also cover the refiners' "banking transactions," such as the number of rights or credits accumulated and the amount transferred. EPA is responsible for overseeing the reporting process and enforcing violations against those who do not meet program requirements.

However, as of June 1986, GAO found that "EPA had not completed processing and reviewing reports for the first year of the program." Even though the period to claim lead rights ended last December, "EPA has no firm data on the balance of lead rights available for use in calendar years 1986 and 1987," according to the report.

The GAO also said that refiners' reports are replete with inaccuracies and discrepancies which "may have resulted in the use or transfer of invalid rights," and that the agency's failure to check or verify reports may lead to EPA reliance on incorrect data. This could result in the release of unlawful levels of lead into the atmosphere.

Even though GAO found several violations of the regulations, no enforcement actions had been taken at EPA.

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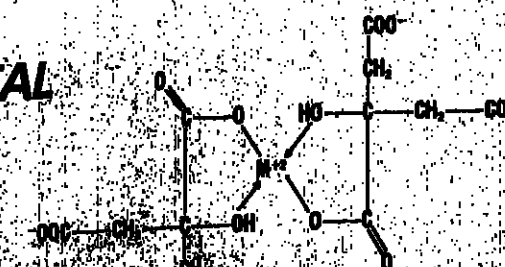
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Oil and Products

annually. Lower prices will exert the largest impact on residual fuel oil demand, which will nearly double by the turn of the century. U.S. crude oil production will fall 2.5 percent a year, from 8.9 MMBB in 1985 to 6.0 MMBB in 2000, and natural gas demand will decline in the near term and stabilize at lower levels within the next few years.

Overall U.S. energy demand will grow at a rate of 1 percent a year. Oil will supply more than half the increase; coal and nuclear will supply the rest.

In the year 2000, oil will account for 43 percent of total U.S. energy demand, compared with 42 percent in 1985. Natural gas will account for 19 percent, versus 24 percent in 1985.

On a free-world basis, oil demand will grow just over 1 percent a year through 2000. Oil will supply 42 percent of total energy requirements in 2000, compared with 48 percent in 1985. Oil consumption will rise to 53 MMBB in 2000, up from 45 MMBB in 1985.

Gasoline demand over the period is expected to rise by 1.5 MMBB. Demand for middle distillates — kerosene and diesel — will be the fastest growing. The share of world energy supplied by natural gas will remain constant at about 18 percent.

GROWING DEPENDENCE

Global dependence on OPEC oil will grow dramatically, says the report. Non-OPEC crude oil production will fall from 22.5 MMBB in 1985 to 18.5 MMBB in 2000. This trend will not be reversed by the anticipated rapid price rises in the 1990s. Exports from the Communist Bloc will end by the mid-1990s, and the region is likely to be a net importer by 2000.

Steady demand growth and the decline in OPEC oil supplies will lead to rapidly growing dependence on OPEC, whose share of world oil supply is expected to reach 60 percent by 2000, compared with 38 percent in 1985.

"In the past, direct government intervention in energy markets has led to economic distortions and inhibited attainment of a secure domestic supply of energy," the study points out. "Therefore, initiatives such as imposition of import fees on crude oil and petroleum products should be avoided."

The most direct method of improving energy security is to develop reserve capacity that can replace disrupted supplies, the report states. It recommends filling the Strategic Petroleum Reserve to the targeted level of 750 million barrels as quickly as fiscally responsible, and encouraging U.S. allies to develop similar petroleum inventory policies.

The study advocates local, state and federal tax policies that do not discourage investment in the development of domestic en-

ergy reserves. Among other changes, it recommends repeal of the windfall profit tax. The tax currently collects no revenue but still imposes an accounting burden on the oil industry.

Commodity Output

Continued from Page 7

companies, and he thinks that CPI firms will shift from marketing individual chemicals to selling entire systems.

Chemistry and chemical engineering will be redefined, he believes, so that, by the next century, CPI companies will be doing a lot of things that are not strictly chemical, as viewed by today's standards.

He also expects that there will be a new cycle of chemical innovation, and that there will be more chemical product lines, but that they will be smaller in volume. Finally, he suggests that higher profits will return to the industry.

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Liability Rule Won't Change

Advocates of a uniform Federal product liability law gained a symbolic victory in the Senate Thursday night, but actual reform will have to wait at least another year.

After voting 84-13 in favor of considering a business-backed plan sponsored by Sen. Robert Kasten (R-Wis.), the legislation was pulled off the floor by Majority Leader Robert Dole (R-Kan.), in the face of a lengthy filibuster by opponents.

Noting that Congress intends to adjourn for the year October 3, Sen. Dole said the Senate did not have time for a long debate on the bill, which was designed to curb the skyrocketing cost of product liability insurance by limiting lawsuits against manufacturers.

Industry and insurance groups have been seeking such legislation, declaring that a crisis has been brought on by a glut of lawsuits and unreasonably high jury awards.

Trial lawyers oppose a Federal role in what has for decades been a state regulated issue. They say spiraling premiums were brought about by overly ambitious policy sales by the industry during the 1970s.

A revised proposal offered by Sen. Kasten last week dropped the controversial \$250,000 cap on awards for pain and suffering contained in earlier legislation in an attempt to gain more widespread support.

Both proposals would encourage out-of-court settlements and penalize lawyers for frivolous complaints. They would also make it more difficult to sue manufacturers for punitive damages, and ensure that manufacturers could not be punished for following Federal laws.

The Reagan Administration supported the effort to reform product liability law, as well

as a host of business groups including Chemical Manufacturers Association, US Chamber of Commerce, National Association of Manufacturers and the Business Roundtable.

Superfund Tax

Continued from Page 3

chemical feedstocks, and \$1 billion from general revenues. The balance would come from interest and recoveries from parties held responsible for creating superfund dump sites.

In addition to a \$2 billion broad-based corporate tax, the House plan included the \$1.4 billion levy on chemical feedstocks, a \$2.5 billion tax on petroleum, \$1 billion in waste-end taxes, plus contributions from interest, recoveries and general revenues.

Two oil-state Senators — Russell Long (D-La.) and Lloyd Bentsen (D-Tex.), vowed to fight the House's proposal for heavy taxes on the oil industry.

"You aren't going to make any money from them once they're gone," Sen. Long said, warning that further financial pressure might force more oil companies out of business.

Sen. Bentsen added that if the committee votes to significantly boost taxes on the oil industry, he would try to defeat the superfund conference report on the Senate floor.

"I will fight the reauthorization unless we get a more equitable distribution" of the taxes, he warned.

The all-but-certain inclusion of a broad-based tax raises another potential problem — the threat of a presidential veto. Treasury Secretary James Baker has said he will recommend that President Reagan veto any bill containing either a broad corporate tax or a substantial increase in taxes on oil and feedstock chemicals.

If the reauthorization bill is not passed by October 1, EPA's Mr. Thomas said he would begin sending 30-day termination notices to superfund contractors.

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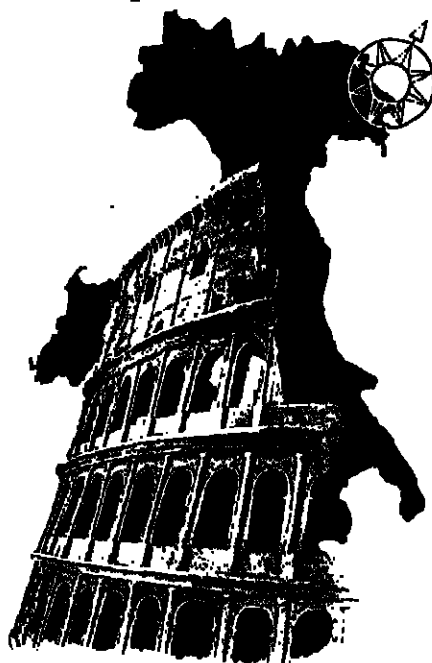
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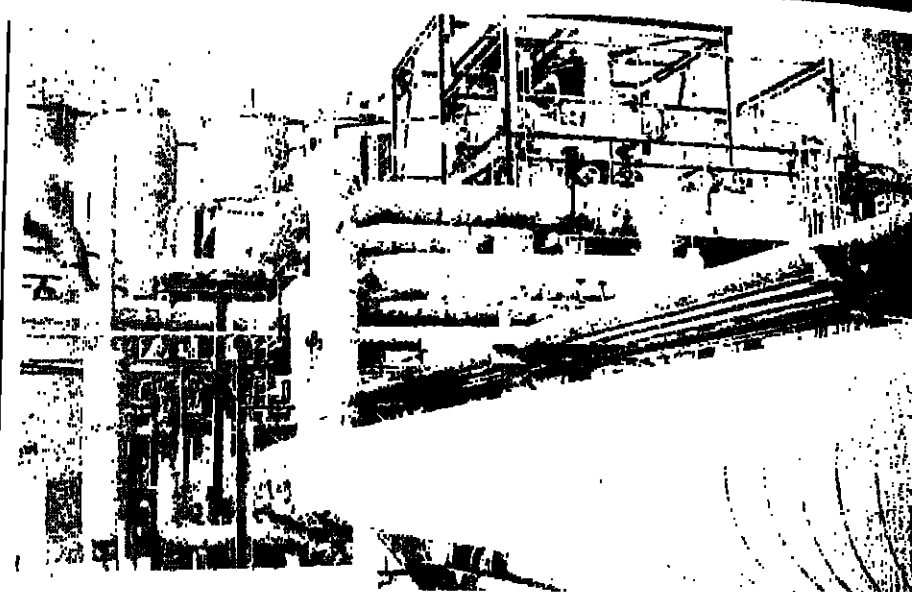
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USI POLYETHYLENE IN THE GULF: The company's combined Texas operations are capable of buying 1.6 to 1.9 billion pounds of ethylene per year. Shown here is a high density polyethylene unit at La Porte, Tex. Capacity for HDPE at La Porte is rated at 550 million pounds. USI has 310 million pounds of HDPE capacity at Port Arthur, Tex.

USI at the Top

Continued from Page 3

growing Asian market. After a year's hiatus, Mr. Bauman predicts that China will again import large quantities of polyethylene next year.

USI itself has suggested that supplies of LLDPE and HDPE will fall short of projected demand by the early 1990's. The company says that the two resins will each grow 6 percent annually between now and 1992.

Without capacity additions, the company has forecast that shortages of LLDPE and HDPE may crop up by 1988, and that capacity may fall 30 percent below projected demand by 1992.

Interestingly, USI projects that demand for conventional LDPE, the product in which it will hold a truly dominant position once the Enron acquisition is completed, will remain static at 5 billion to 5.2 billion pounds between now and 1992.

However, Mr. Bauman points out that while demand for LDPE will remain flat, so will capacity, and operating rates are already over 90 percent. And, he suggests operating rates will further improve next decade as some older LDPE reactors are closed down.

In addition, Mr. Bauman notes that while LDPE units may be more expensive to operate than newer LLDPE plants, many are fully depreciated. Also, specialty grades of LDPE can only be produced in conventional reactors.

He says conventional high-pressure product will retain its market niche, and while large amounts of product will be displaced by LLDPE, large quantities of material will also be required to blend with LLDPE.

Mr. Baggett also notes that LDPE currently fetches a 2-cent-per-pound premium over LLDPE. So while LDPE may not appear to be a growth industry, observers point out that it can still be very profitable for USI.

Mr. Bauman says USI will gain several additional benefits from the Enron purchase. One is increased operational efficiency that can be gained from the combination. He says the longer product runs provided by combining the operations will reduce the output of off-specification material, while improving the quality of the product.

He also notes that USI will acquire a large quantity of ethylene capacity from Enron. The company has 1.7 billion pounds of ethylene capacity split between Clinton and Morris, and this total will improve self-sufficiency.

However, CMAI's Mr. Baggett says USI will remain the largest purchaser of ethylene in the US. The Tuscola, Ill. complex, with a

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3005	guanine hydrochloride 21 kg
3006	guanine 200 kg
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9016	malonic acid diamide 500 kg

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400-million pound ethylene cracker has enough of the olefin under normal circumstances, Mr. Baggett notes. But when the 66-million-gallon-per-year synthetic ethanol plant located there is running full out a 50-million pound ethylene deficit results. Mr. Baggett also estimates that Enron's Clinton plant is a net consumer of ethylene if the LDPE and HDPE unit are running at capacity. Following the installation of the "Unipol" LLDPE unit at Morris in 1984, that facility also fell into an ethylene deficit situation. The two Enron plants could require up to 100-million pounds of ethylene a year beyond what they make, he says.

USI's Gulf Coast operations at La Porte and Port Arthur, Tex. will continue to be enormous buyers of ethylene, Mr. Baggett says. The two facilities are capable of buying 1.6 billion to 1.9 billion pounds of ethylene per year, he says.

A major benefit of the Enron acquisition, according to Mr. Bauman, is USI's entree into the polypropylene market through Enron's 230-million-pound PP plant in Morris. Enron also owns an oriented PP film plant in Streamwood, Ill. that Mr. Bauman calls a "stand alone money maker."

While the Morris PP plant is not big, Mr. Bauman notes that 50 to 75 percent of the plant's output is copolymer material which carries a 6-to-10-cent-per-pound price premium over standard homopolymer. Polypropylene also enjoys the lowest raw material costs and highest selling prices among all polyolefins, he adds.

The Enron purchase also includes the company's ethylene oxide/ethylene glycol capac-

ity at Morris, a product line that some analysts question whether USI will retain.

In August, Enron sold its branded products group, featuring "Peak" antifreeze to Old World Trading Company, Des Plaines, Ill. The product group consists mainly of EG-based antifreeze and coolant products for both retail and industrial sales.

As part of the agreement, 80 to 85 percent of the Morris EG output is committed to Old World. Analysts have questioned whether USI will be comfortable either with this arrangement, or with the EO/EG business at all. The company declined to comment on the future of the EO/EG operations.

The Enron Chemical purchase and the decision to divest its spirits and wines group will focus National Distiller's business operations on chemicals and propane marketing.

Last year, the company posted \$729.6 million in petrochemical sales and \$307.8 million in oleochemical revenues. Enron Chemicals sales, excluding the branded products group, totaled \$530 million last year.

National's Suburban Propane unit, a nationwide marketer of propane gas, had sales totaling \$571.6 million last year. The company's spirits and wines group posted \$680 million in sales.

For its part, Enron says it wants to concentrate on its core businesses, natural gas transmission, oil and gas exploration and production, and liquids operations. Enron took its present name in April, 1986. The company was formed when Houston Natural Gas merged with Internorth last year.

Mutagen R&D Lack

Continued from Page 7

ble mutations are unknown; no evidence directly links chemicals or radiation with mutations in human germ cells. Experiments with insects and animals, however, have shown that some substances in agricultural, industrial, and pharmaceutical chemicals in use today cause heritable mutations in some lower animals.

Recent advances in molecular genetics have opened the door to new and innovative technologies that may offer a great deal more information about DNA. Because most of these technologies involve examining DNA directly, they represent a greater degree of sophistication and potentially a major advance in determining the factors that can cause mutations.

The techniques now used embody more general and indirect approaches that rely on the clinical manifestation of disease, major changes in chromosome number or structure, or biochemical changes in certain blood proteins, none of which offers specific information about the variety of mutations that can occur, their frequency, or their causes.

The emerging technologies may provide reasonable and verifiable ways of detecting new mutations in human DNA and proteins, but they are not yet efficient enough to be used on a large scale.

With continued support, OTA says, some of the new technologies described in the report, or derivatives of them, could be available in the next five to 10 years for large-scale use. OTA points out that their ultimate application in epidemiologic studies to determine rates and patterns of mutations will be complex, requiring the collaboration of a large number of scientists.

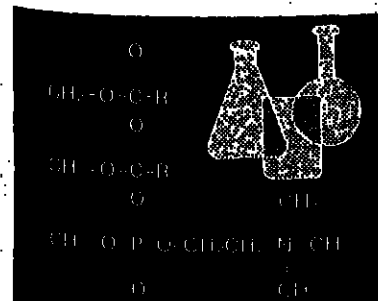
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CHEMICAL MARKETING REPORTER

September 29, 1986

PERFUMES & FLAVORINGS

Synthetic Hydroxycitronellal: Spot Prices Are Holding Steady

Spot prices of synthetic hydroxycitronellal have been holding steady at \$5.50 to \$6 per pound, despite rising imports from Europe. Imports through July totaled 250,467 pounds, exceeding the full-year 1985 figure by 55,000 pounds.

Most of the imported material is from West Germany, 143,320 pounds, comprising over 57 percent. The United Kingdom has exported 34 percent, or 85,803 pounds. Trade sources report no new usages for the perfuming compound and no substantial increase in demand.

An aroma chemicals importer asserts that domestic producers of synthetic hydroxycitronellal are losing market share to foreign material. "Due to the fact that the domestic manufacturers are no longer competitive enough to hold their share of the market, imports are increasing," he says.

It is also noted that the weaker US dollar makes imported material more competitive here.

Domestic producers, however, deny that they are losing market share to importers. "We have not seen any change in our market; it has been a straight line for the past three years," says one producer.

A domestic producer points out that Proctor & Gamble and International Flavors & Fragrances have switched compounding activities from Europe to the US, increasing the US requirement for synthetic hydroxycitronellal.

An aroma chemicals broker suggests that experimental compounds from smaller importers may be enjoying a rapid turnover. "The market shares of some importers could be up because of the success of their most recent compounds." In contrast to this, he says, "the annual requirement of the larger companies is down."

ESSENTIAL OILS

INDONESIAN OILS — Indonesia devalued its currency, the rupiah, more than 25 percent September 12, down from 1,132.5 rupiahs per dollar to 1,640.2. The currency devaluation affected Indonesian exports less dramatically than it did the domestic economy.

"When other countries devalued their currencies, such as France, the percentage of decline meant a similar decline in prices," said an essential oils importer. "Indonesia's, however, is for internal consumption only." Most prices for essential oils from Indonesia, therefore, remained static.

The higher priced oils did feel the effect of the devaluation, falling in line with the rest of the market. According to a US essential oils broker, "there has been a slight weakening of those essential oils that had been pushed up artificially, the more expensive ones." The importer agrees: "The devaluation of the rupiah combined with the ready availability of

the material led to their decline."

Examples of inflated oil prices that fell are nutmeg, patchouli and cloveleaf. Nutmeg oil is down from \$33 per kilo, cost and freight, New York on September 12 to \$30 per kilo September 22. Patchouli oil prices also fell during the same period from \$32 per kilo cost and freight, New York to \$19.50 per kilo. Cloveleaf oil recorded a marginal decrease of 15c. per kilo, cost and freight, New

PRICES TRENDLINES

WEEK ENDING SEPT. 26, 1986

CHANGES/UP

Caraway Seed, Egyptian, 2c. per lb.
 Cardamoms, Indian bleached, 25c. per lb.
 Citronella Oil, Java, 20c. per kilo
 Cumin seed oil, \$15-\$20 per kilo
 Fennel seed, Indian Reclined, 7c. per lb.
 Laurel leaves, Turkish semi-select, 40c. per lb.
 Laurel leaves, Turkish fancy, 35c. per lb.
 Nutmeg, Whole & Reconditioned, 10c. per lb.
 Oregano, Greek & Turkish, 45c. per lb.
 Petitgrain Oil, South American, 25c. per lb.
 Rosemary, Spanish & Portuguese, 2c. per lb.
 Rosemary, Yugoslavian & French, 3c. per lb.
 Tarragon, French Fancy, 45c. per lb.
 Thyme, French, 10c. per lb.

CHANGES/DOWN

Cardamoms, Green, 50c. \$2.25 per lb.
 Cardamoms, Mixed Green, \$1.00 per lb.
 Celery Seed, Indian, 1c. per lb.
 Clove leaf Oil, Indonesian, 15c. per kilo
 Cumin seed, Indian & Iranian, 3-10c. per lb.
 Cumin seed, Indian & Iranian, 5-10c. per lb.
 Cumin seed, Turkish, 3c. per lb.
 Fir Needle Oil, Canadian, 80c. per lb.
 Patchouli Oil, Chinese, \$4.50 per kilo
 Peppermint, Crushed/Cut, 5c. per lb.
 Poppy seed, Australian, 2-3c. per lb.
 Spearmint Oil, Chinese 60%, \$1.50 per kilo

PERFUMES INDEX

The Perfumes & Flavorings index reflects the prices of 11 representative materials in this sector and the quantity of each supplied in 1985.

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 Sept. 19, 1986 71.00
 Aug. 29, 1986 71.00
 Sept. 20, 1985 71.00

Chemical Prices Start on Page 32.

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Celery seed.....lb.	178,824	186,121	2,076,143	179,649
Cinnamon, unground.....lb.	75,131	278,780	1,254,616	187,821
Coriander.....lb.	125,144	95,878	1,458,895	104,448
Cumin seed.....lb.	402,678	878,241	13,160,845	287,513
Fennel seed.....lb.	570,517	828,122	4,513,527	781,637
Ginger root.....lb.	287,584	643,848	2,797,042	288,187
Mustard seed, whole.....lb.	850,530	924,127	4,006,185	911,758
Nutmegs.....lb.	8,726,882	7,280,826	44,887,070	7,187,426
Onitans, whole.....lb.	287,183	284,289	2,002,616	454,820
Peppika.....lb.	416,480	820,882	4,011,742	487,885
Pepper, black, unground.....lb.	1,336,882	1,181,257	8,800,456	1,884,675
Pepper, red, papalium.....lb.	10,685,045	11,252,303	49,424,991	8,239,086
Pepper, white, unground.....lb.	2,021,245	1,747,641	8,567,705	1,882,225
Pimento, unground.....lb.	306,284	606,722	3,938,245	306,236
Sage unground.....lb.	80,644	113,640	639,158	87,306
Turner.....lb.	225,840	238,136	1,856,791	244,446
Vanilla beans.....lb.	785,130	689,780	2,368,151	744,446
	87,066	82,996	1,419,219	78,786

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CHEMICAL MARKETING REPORTER

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HEAVY & AG CHEMICALS

Oxy, Church & Dwight

Continued from Page 7

mond's chemical business or the Church & Dwight partnership.

LCP had produced potassium carbonate in Syracuse, N.Y., through a tolling arrangement with Allied Corporation, but shut that plant after Allied announced it would close its Solvay complex in Syracuse.

Church & Dwight says its interest in potassium chemicals stems from its strategy of growing through internal development and the acquisition of products complementary to its core business.

The company notes that the marketing characteristics of potassium carbonate are closely related to those of its existing carbonate products, particularly sodium bicarbonate, ammonium bicarbonate, and strontium carbonate.

Since August of last year Church & Dwight has owned 49 percent of Sales y Oxidos, a Mexican producer of strontium carbonate. Both strontium carbonate and potassium carbonate are used in specialty glass manufacturing and consequently, says the company, are sold to many of the same customers.

Church & Dwight expects a major growth area for potassium carbonate will be a new product it introduced about one year ago called "Hay Dry," the main ingredient of which is potassium carbonate. "Hay Dry" is an agricultural product used to accelerate the curing of hay.

On the whole, according to Occidental, the potassium carbonate market should grow at an estimated 2.1 percent per year. Much of this projection depends on the specialty glassware market, which is the largest end use for the product and which is also seen as a growth area.

INFLUX OF IMPORTS

This market has suffered some in recent years as the influx of imported televisions and personal computer displays displaces domestic outlets for potassium and strontium carbonate.

Imported potassium carbonate is a factor in the business, accounting for roughly 10 percent of the market. About two-thirds of imports are from France, where Rhone-Poulenc is said to produce.

West Germany, where Dynamit Nobel AG produces, follows France as the next largest exporter to the U.S. Also present are the Japanese, and E.I.F. Frutarom Ltd. of Israel.

Imports are on the decline, however, victim of the dollar's weaker value, according to one source. Through July of this year, less than 1,800 tons were imported, down over 26 percent from the corresponding period in 1985. Just over 3,000 tons were imported in 1985.

Pricing is stable, despite the changes in ownership. Liquid material at 47 percent strength lists at \$14.60 per hundredweight in tanks f.o.b. Muscle Shoals. Calcined material lists at \$32.50 per hundredweight in cars and trucks, \$35.20 per hundredweight in bags both f.o.b. Muscle Shoals. One source says that selling prices for bagged material may

be closer to 32 cents per pound in some instances.

BASES & SALTS

CAUSTIC SODA — Two caustic soda price increases were announced last week, both aimed at fourth quarter contracts. Occidental Chemical is increasing its off-list price by \$25 per ton, effective immediately on spot sales and as contracts permit.

Present list price schedules remain in effect.

PRICES TRENDLINES

WEEK ENDING SEPT. 26, 1986

CHANGES/UP

Caustic soda solution, \$25 per ton
Sodium chloride solution, \$25 per ton

CHANGES/DOWN

None

HEAVY & AG INDEX

The Heavy & Ag Chemicals Index reflects the prices of 18 representative materials in this sector and the quantity of each produced in 1985.

Sept. 26, 1986 113.69
Sept. 19, 1986 113.69
Aug. 29, 1986 113.69
Sept. 27, 1985 113.69

Chemical Prices Start on Page 32

fact as follows: \$290 per ton for standard grade and \$310 per ton for membrane or mercury cell grade, f.o.b. Tacoma, Wash; \$210 per ton and \$230 per ton, respectively, f.o.b. Taft, La.; \$245 per ton and \$260 per ton, respectively, f.o.b. Niagara Falls, N.Y. Prices are freight equalized with nearest competitive producing point.

Atochem Inc. says it is increasing its off-schedule prices for caustic soda liquid diaphragm cell grade as well as rayon grade. The increase will be effective October 1 and as contracts permit.

The company notes that while it may be difficult to return immediately to published list prices, a \$20 to \$25 per ton increase in off-list prices, depending on grade, is necessary to improve the poor margins of the caustic soda business.

Atochem says that caustic soda inventories are on the decline both in the US and in Western Europe due to better than expected demand, primarily by the pulp and paper industry. Atochem Inc. of Glen Rock, N.J., is a subsidiary of Atochem SA of France, a major producer of caustic soda and chlorine.

SODIUM CHLORATE — Occidental Chemical is announcing a \$25 per ton off-list increase in the price of sodium chlorate (R-2 solution). The increase is effective immediately on spot sales and as contracts permit.

Oxychem's list price of \$420 per R-2 unit remains unchanged. An R-2 unit consists of approximately 1.0 ton of anhydrous sodium chlorate and 0.8 tons anhydrous sodium chloride dissolved in 2.4 tons of water.

INORGANIC CHEMICAL OUTPUT: JUNE

SELECTED FIGURES IN SHORT TONS FROM THE CENSUS BUREAU.

	JUNE '86	MAY '86	JUNE '85
Aluminum sulfate, commercial	108,483	97,834	84,887
Calcium carbide, commercial	16,113	16,130	24,880
Calcium phosphate, dibasic anhyd.	44,282	59,835	64,982
Caustic soda, dry	16,591	16,412	16,983
Caustic soda, liquid	946,136	830,691	826,861
Chlorine, gas	888,958	899,448	898,961
Chlorine, liquid	708,889	707,448	841,893
Hydrochloric acid	274,002	268,998	246,722
Hydrogen peroxide	15,137	13,163	16,481
Phosphorus, elemental	11,484	12,482	12,518
Phosphorus oxychloride	27,860	12,988	1,889
Phosphorus pentasulfide	2,111	2,193	6,331
Phosphorus trichloride	9,186	6,283	7,140
Potassium hydroxide, liquid	8,128	7,894	10,581
Potassium pyrophosphate, anhyd.	—	1,991	1,583
Sodium chlorate	1,838	22,785	20,283
Sodium metal	21,080	—	6,000
Sodium sulfate, anhyd.	99,289	66,726	66,989

Pfizer Neutralizes Acid in Mass. Lakes

Pfizer, Inc. is branching out. The company embarked on a program this Summer using calcium carbonate to raise the pH level of several lakes and ponds in New York's Adirondack Mountains, Plymouth and Cape Cod, Mass. damaged by acid rain. Operating from its Adams, Mass. plant, Pfizer recently delivered a shipment of limestone to Florida, Mass. where it was used to restore and neutralize the acidified North Pond in the Berkshires.

Overseeing preparation of the neutralizing agent were C.W. Kleczko, lime and limestone product manager for Pfizer, and executives of International Science and Technology Inc. (IST), a contracting firm located in Reston, Va., designed and operated the treatment

project in collaboration with Living Lakes Inc. of Washington. The program is conducted in cooperation with the US Fish and Wildlife Service who has played a major role in developing strategies to protect the nation's water resources.

Massachusetts was chosen as a research site because it once had a thriving sport fishery. Pfizer says, but its fish populations have been reduced by acid deposition.

At the staging area, a dry powder form of calcium carbonate, or limestone, was transferred by tank-truck to a waiting helicopter at the 18-acre target pond. The helicopter, specially equipped with a storage tank and spray nozzle, was then filled with a slurry of Pfizer's "Eco-Cal 14." As the helicopter flew over the pond, the mist was released.

The acid level was effectively reduced and fishing and swimming could be resumed within a few hours after spraying.

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CHEMICAL MARKETING REPORTER

An index of weekly chemical market reports is on the back cover.

Alumina, activated, gran., 100-lb. bags, 40,000-b. min. c.t. works, 500-lb. bags, same basic	821.00	-
calcined, bulk, same basic	364.00	-
100-lb. bgs., same basic	380.00	-
hydrated, white, bulk, same basic	-	190.00
100-lb. bgs., same basic	224.00	-
Aluminum acetate, basic, dms., f.c.l., works	3.25	-
Aluminum nitrate, anhyd., sol., 500-lb. bags, c.t. works	53	-
800 lb. dms., c.t. l., works, f.c.l., ret. equiv.	48	-
bulk, same basic	52	-
Aluminum chloride, semi., dms., 100-lb. tanks, work	15.00	-
ret. dms., c.t. work	12.00	-
non-ret. dms., same basic	20.00	-
Aluminum hydroxide, 100-lb. bags, 8% Al_2O_3 l., works	55	-
Aluminum hydroxide (see Alumina, hydrated)	-	-
Aluminum hydrazide, dried, gr. NF, 75-lb. dms., c.t. l., works	2.75	3.50
Aluminum metal, 99%+ or more, 50-lb. pigs., 30,000-lb. lots, f.c.l., std.	76	-
Aluminum oxide amorphous (see Alumina, calcined)	-	-
Aluminum paste, leafing grade, std., lining, 2,400 lb. lots, dms.	1.40	-
lining extra-fine, same basic	1.99	2.14
Aluminum polyfluoride, pure, 100-lb. kilo dms., c.t. l., works	6.46	-
Aluminum powder, leafing grade, std., lining, 2,400 lb. lots, dms.	3.17	-
extra fine, lining same basic	4.82	-
Aluminum stearate, bgs., c.t. l.	1.25	1.37
Aluminum sulfate, comm. grad., 100 lb. bgs., c.t. works, f.c.l., equiv.	-	-
basic 17% Al_2O_3 East and West Coast	205.00	-
West Coast	220.00	-
lq., tanks, N.E. same basic	145.00	-
non-ret. dry, bgs., c.t. same basic	300.00	-
lq., tanks, same basic	285.00	-
Aluminum sulfate, USP, gran., dms.	-	337
Antimony acid, USP, dms., 20,000-lb. bags, f.c.l. works	2.12	-
tech., 1-l., same basic	1.88	-
p-Aminobenzole acid, 1,000 kilos or more, f.c.l., works	9.80	10.10
2-Amino-4-chlorophenol, 10,000 lbs. or more, f.c.l., std.	5.78	-
Antinoethyl ethanamine, tanks, f.c.l., collected	1.33%	-
N-Aminoethyl alcohol, f.c.l., collected	1.05	-
2-Amino-2-ethyl-1,3-propanediol dms., f.c.l. works	1.82	-

THE TERMINOLOGY OF THE CHEMICAL MARKETPLACE

a/p/p/a acid, allowed amorph./amorphous AMP/American melting point am/nyd./anhydrous AOAC/Association of Official Agricultural Chemists a.p., a./available phos- phoric acid approx./approximate acid, artificial ASTM/American Society for Testing & Materials	C./Centigrade c/a/c/a/c/a c.c./cubic centimeter CD/complexed dan- derm c.i./cost insurance fraight c.i./cortico c.o.a./cortico com./commercial con./concentrated p./chemically pure opt./orthoptosis cya./cytostamine ca./cortico cya./cortico cyl./cylinders	E./East e.p./end point equal./equalized exp./expressed extr./extracted F./Fahrenheit f.a.s./free alongside ferm./fermentation f.a.s./free fatty acid f.a.s./free from oil f.o.p./free from phos- phoric acid fib./fiber l.o.b./free on board t.p./freezing point t.f./freight	Inc./Included Ind./Industrial kgs./kilo l./avo lb./pound L./less L.L./less truckload kg./liquid m./meter m.p./mixed aniline point m.m./microgram mfr./manufacturer min./minimum m.p./melting m.p./melting point	o./ortho o.c./ordinary o./ounce P/p/hosphorus p./para Pac./Pacific phos./phosphate photo./photographic pkgs./packages powd./powdered precip./precipitated prod./producer pt./point pzt./polymerized pzt./polymerized redist./redistilled ref./refined refry./refractory resist./resistant res./resistant rel./reluctant SD/specially distillated a./single distilled SE/Southeast ss./secondary	secs./seconds sp./specific gravity syn./synthetic soil./solition acid./standard syn./synthetic tanks./tandem tanks tech./technical ber./berry L.L./truckload ton/tons for short ton of 2,000 pounds Tm./temporary volun- tary allowance t.w./tankwage USP/United States Pharmacopoeia vis./viscosity VMA./varnish makers & painters W./West whse./warehouse w.w./west-white
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NOTE: A unit-ton is 1 percent of 2,000 pounds of the basic constituent or other standard of the material. The percentage figure of the basic constituent multiplied by the unit-ton price shown in Chemical Market Reporter gives the price of 2,000 pounds of the material.

NOTE: A unit-ton is 1 percent of 2,000 pounds of the basic constituent or other standard of the material. The percentage figure of the basic constituent multiplied by the unit-ton price shown in Chemical Marketing Reporter gives the price of 2,000 pounds of the material.

2-Amino-2-methyl-1-propanol, 98%, dms., c.l., t.l., f.o.b. works .. lb.	85	-
tanka, f.o.b. works .. lb.	89	-
o-Aminophenol, dms., c.l., thierettes, N.C. lb.	3.95	-
p-Aminophenol, t.l. dms., f.o.b. Raleigh, N.C. kldo	7.15	-
p-Aminosalicylic acid, USP, 50-lb. cans, dls., t.l. lb.	18.50	-
Ammonia, ethyl, refined, wholesale tanks, dv'd. Midwest termi- nals, dv'd. ton	65.00	170.00
" tankers, f.o.b. Gulf Coast .. ton	180.00	85.00
" tankers, 24.4% NH ₃ , ethyl, f.o.b. tanks, frt. equid. E. of Rock- land, N.J. lb.	280.00	315.00
Ammoniacal liquor (see Ammonia, aqueous)	-	-
Ammoniac sal. granulating grade, bags, c.l., f.o.b. works .. 100 lbs.	28.60	-
Ammoniac sal. white (see Ammonium chloride cont.)	-	-
Ammonium bicarbonate, gran., dms., c.l. works .. lb.	90	-
Ammonium borate powder 15% per bbl. high .. lb.	28.60	-
Ammonium carbonate, 300-lb. cts., dms., c.l., works .. 100 lbs.	28.00	-
bgs., c.l., f.o.b. works .. 100 lbs.	25.00	-
Ammonium dichromate, photo-thio grade, gran. 100-lb. cts., t.l. works .. lb.	2.00	-
Ammonium bifluoride, bgs., t.l., works .. lb.	.70	-
Ammonium bromide, dom. NF, gran., dms., c.l., f.o.b. works .. lb.	1.31	-
Ammonium chloride, white, fine gran., bgs., c.l., USP, gran. dms. lb.	18.00	-
Ammonium citrate, 250-lb. cts., dms., f.o.b. works .. lb.	40 .53	-
Ammonium dimolybdate, approx. 85%, 24,000 lbs. or more .. lb.	5.48	-
Ammonium fluoroborate, tech. dms., c.l., t.l., works .. lb.	1.79	-
Ammonium heptamolybdate, cryst. dms., 24,000 lbs. f.o.b. works .. lb.	5.57	-
Ammonium lauryl sulfate, tanks, f.o.b. works .. lb.	29 .32	-
Ammonium lignin, sulfonated, bulk, f.o.b. Hightale, Ore. ton	72.00	-
Ammonium nitrate, dom. fertilizer grade, 33.5% N, bulk, S.E. dv'd. lb.	130.00	135.00
Ammonium oxalate, tech. fine gran. 300-lb. dms., t.l., f.o.b. works .. lb.	1.42	1.68
Ammonium pentaborate gran., bgs., c.l., works .. lb.	.75	-
Ammonium persulfate powder 20%	-	-
Anise seed, Egypt, bgs. lb.	.63	-
" Spanish, bgs. lb.	1.00	-
" Turkish, bgs. lb.	.87	-
Anisic aldehyde, crds., dms. lb.	1.00	.95
o-Anilindol, imp., dms., dv'd. lb.	4.80	5.40
p-Anisidin, imp. cast solid, dms., works .. lb.	1.00	-
Ilexos, same base, bgs. lb.	2.25	-
Anthranic acid, purif. 99% min. dms., t.l., frt. ald. lb.	1.70	-
Antimony hydrochloride, liq. conc., 175-lb. cts., dls., t.l., works .. lb.	3.02	-
Antimony metal, bulk, mines .. lb.	1.35	-
Antimony oxide, high-pint, bgs., c.l., frt. ald. E. of Rockies .. lb.	1.35	1.50
Antimony trichloride, ethyl., solid, dms., t.l. works .. lb.	3.80	-
Apo morphine hydrochloride, NF, bot. gm.	15.00	-
Apricot kernel oil, dms. lb.	2.05	-
Arabic gum, powd., bbs. lb.	1.85	-
" syrup dried .. lb.	2.00	2.15
" USP grade .. lb.	6.75	6.85
Aromatic petroleum solvents (see Solvent, naphtha- petroleum, aromatic)	-	-
Arsenic crude (see Arsenious trioxide)	-	-
Arylid. red (see Naphthol, arylid red)	-	-
Arsenous trioxide, 99%, bulk, c.l., t.l. warehouse .. lb.	.42	.45
Asbestine (see Talc, fibrous)	-	-
Ascorbic acid, USP, 100 kilos, dv'd. kldo.	9.00	10.50
Ash, black (see Barium sulfide)	-	-
Asphalt glycerite, (see Glycerite)	-	-
Asphalt petroleum cutback, tanks, E. Coast .. gal	.86	-
emulsion, tanks, tankwagons, E. Coast .. gal	.68	-
steam-heated, 40-300 penetration, tanks, tankwagon .. ton	175.00	-
steep roofing grade, bulk tankwag- on .. ton	170.00	-
Aspirin, USP, cryst., powd., 250-lb. cts., dms., c.l., f.o.b. lb.	1.85	-
10% starch granulation, white, 250-lb. dm., c.l., f.o.b. lb.	1.87	-
16% starch granulation, white, same base .. lb.	2.80	-
Freight equal quantity identical quality from N.Y., Phila., Midland, Mich., Chicago and Louis .. lb.	-	-
Atropine sulfate, USP, bots. oz.	10.00	11.00
Avocado oil, dms. lb.	4.00	4.50
Azelaic acid, tech., 50-lb. bgs. lb.	1.23	-
Azo orange, bbs. dv'd. lb.	4.60	-
Azo yellow, 10 G. bgs., dv'd. E. of Rockies .. lb.	4.80	-
Azo Gyalow pigment, bgs., same base as .. lb.	2.45	-

Ammonium silicofluoride, dms. c.i., works	-	-	-
Ammonium sulfate, lg. gran, c.i., works	30%	-	-
Antimony	80.00	90.00	-
std. comm., f.o.b. works	ton	80.00	90.00
Ammonium chloride, lg. gran, c.i., works	108.00	120.00	-
Ammonium sulfate, lg. 40-44% tanks, 100% basic, trl. equivd.	ton	100.00	-
Ammonium sulfotungstate, tech. (see Ammonium thiocyanate)	-	-	-
Ammonium bicarbonate, tech. crys- tals, c.i., works	1.02	-	-
tech. soln., 50%, tanks, trl. equivd.	lb.	.93	-
Ammonium thiofluorophosphate, 60% tanks, f.o.b. works	lb.	.13	-
Ammonium zincory carbonate, soln., 50% tanks, f.o.b. works	lb.	.72	-
Amyl acetate, primary mixed isomers, tanks, divd.	57	-	-
Amyl alcohol, primary mixed isomers, tanks, trl. divd.	46½	-	-
Amyl chloride, bulk, works	2.36	2.50	-
Amyl phenyl ether, bulk, works	91	93	-
Amyl of, dms.	11.50	12.25	-
Ammoniacal, tech. dms.	10.20	-	-
USP, dms.	3.65	4.00	-
Angelica root oil, basic	700.00	-	-
Aniline, tanks, f.o.b.	lb.	33	36½
oil, dms.	11.75	-	-
Bactrach, USP, non-stone, one billion units or more . . . million units	6.30	6.80	-
Barbitol NF, 50-kilo dms.	22.50	-	-
Barbitol-sulfonate, NF, 50-kilo dms.	-	-	-
Baria, dry-grd., Southern, oil-color, cassio, bgs. c.i., 100 lbs.	23.00	-	-
water-grd., white, bgs. c.i., f.o.b. works	.13	-	-
Unbleached, extra-fine, pigment grade, c.i., f.o.b. works	160.00	-	-
Barium carbonate, prop., bgs. c.i., works, trl. equivd.	.26	-	-
bgs. same basic	25½	-	-
photo grade, bgs. c.i., 100 lbs.	510.00	-	-
Barium chloride, 100-lb. dms. 1-10 dm. lots, works	1.04	-	-
Barium chlorate, tech. crys., bgs. c.i., 100 lbs.	470.00	-	-
anhyd. drums c.i., same basis, 100 lbs.	690.00	-	-
Barium chloride, purif., crys. 400-lb. drums, c.i.	3.76	-	-
Barium chromate, purif., bgs. c.i., f.o.b. works	100 lbs.	46.00	-
octahydrate, crys., bgs. same basis, 100 lbs.	33.00	-	-
Barium nitrate, 100-lb. bgs., 100 lbs.	32.50	-	-

[illegible]

Cadmium chlorid, purif. cryst., 100-lb. dms., 1-l. works.	3.73	
Cadmium, CP, red, dark shade, 100-lb. lots, frt. aild. E. of Rockland.		
light shade, 100-lb. lots, frt. aild. E. of Rockland.	11.33	16.35
light shade, 100-lb., same basis.	9.16	12.00
medium shade, 100-lb., same basis.	10.69	15.25
medium-light shade, 100-lb., same basis.		
sl. 100-lb. lots, frt. aild. E. of Rockland.	10.28	14.50
Cadmium, CP, yellow, all shades, 100-lb. lots, frt. aild. E. of Rockland.		
100-lb. lots, frt. aild. E. of Rockland.	6.10	7.07
Cadmium, 1-l. work, 1-l. work, 1-l. work, frt. aild. E. of Rockland.	2.27	
medium-light shade, 100-lb., same basis.	3.22	
Cadmium-mercuric ethoxide, 100-lb. lots, frt. aild. E. of Rockland.	4.80	
Cadmium metal ingots or sticks, 100-lb. lots, frt. aild. E. of Rockland.	1.20	1.50
Cadmium nitrate, purif., flakes 400-lb. dms., c.t. 1-l. of ship, purif.	2.10	
Cadmium-selenide thionine, orange, 100-lb. lots, frt. aild. E. of Rockland.	3.97	4.00
100-lb. lots, frt. aild. E. of Rockland.	4.47	4.50
deep shade, 100-lb., same basis.		
Cadmium-selenide thionine, orange, 100-lb. lots, frt. aild. E. of Rockland.	5.77	16.80
sl. 100-lb. lots, frt. aild. E. of Rockland.	5.27	6.30
light shade, 100-lb., same basis.		
medium light shade, 100-lb., same basis.	5.72	5.75
sl. 100-lb. lots, frt. aild. E. of Rockland.	5.37	5.40
Cadmium ethoxide, 100-lb. lots, frt. aild. E. of Rockland.	7.47	
Cadmium ethoxide, 100-lb., same basis.		
Cadmium-selenide thionine, yellow, 100-lb. lots, frt. aild. E. of Rockland.	2.97	3.00
Cadmium sulfate, 50-lb. dms., purif., quantity, 1-l. of ship, purif.	4.05	
Caffeine, dom. USP, imp. cryst., 100-lb. lots, frt. aild. E. of Rockland.	4.80	
imp. cryst., anhyd., powdered, 100-lb. lots, frt. aild. E. of Rockland.	4.70	4.85
Caffeine, USP, dms., 100-lb. lots, frt. aild. E. of Rockland.	1.50	1.70
Calcium acetate, purif., powdered, 100-lb. lots, frt. aild. E. of Rockland.	24.30	28.00
Calcium acetate, purif., powdered, 100-lb. lots, frt. aild. E. of Rockland.	27	

carbon, calc., d.t., generator size	402.00	-
carb, c.i., f.o.b., works	-	-
calcium carbonate, pulverized, 325-mesh, bgs., bulk, f.o.b. works	34.50	-
sturtis, 54% soda, same basis	167.00	-
72% solids, same basis	98.00	-
quicklime, gran, ind., bulk, work-	-	-
Calcium carbonate, bgs., c.i., works	67.02	1360
Calcium carbonate, precip., bgs., d.t.	370.00	430.00
Calcium carbonate precip. medium, bgs., same basis	95.00	140.00
precip. dense, bgs., c.i., surface treated, bgs., c.i., works	195.00	-
ultrafine, USP, bgs., c.i., works	160.00	170.00
Calcium chloride, conc. mg. grade, 80% flakes, bulk, c.i., works	153.00	-
100-lb. bgs., c.i., same basis	217.00	-
anhyd., 24-32% flakes, same basis, c.i., same basis	210.00	-
80-lb. bgs., c.i., same basis	279.00	-
brining grade, 80-lb. bags	285.00	-
Calcium chloride, liq., 100 percent base, l.i., l.i., barge	69.75	-
45% same basis	118.00	-
Calcium chloride, USP, gran., 225-lb. dms., t.i., fr. equiv.	30	-
Calcium chloride, purif., 200-lb. dms., 10,000 lbs. or more, f.o.b. works	3.82	-
Calcium cyanamide, indust., anhyd. dms., works	400.00	450.00
Calcium gluconate, USP powd. t.i., f.o.b. works	1.80	-
Calcium hydride, lump, dms., 25-lb. cans, 100 lbs. or more, f.o.b. works	10.50	13.25
Calcium hypochlorite, 100-lb. cans, truckloads ship. E. of Rockies	92.40	-
Calcium hypophosphite, dms., bulk, 100-lb. bags, f.o.b. works	13.75	14.50
Calcium iodate, FCC dms., f.o.b. works	5.60	-
Calcium iodide, 50-lb. dms., f.o.b. works	23.65	25.65
Calcium lactate, NF, powd., peroxide free, dms., 24,000 lbs. or more, f.o.b. works	2.00	-
NF, gran., trihydrate, same basis, b. special gran., dried grade, same basis	2.10	-
Calcium naphthalene, liq., 4% C.A. c.i., f.o.b. plant, E. of Rockies	.85	-
d-Calcium pantothenate, USP, 100-500-lb. lots	11.50	12.50
di-Calcium pantothenate, lead grade, f.o.b. fr. ind. 250 kilos or more	8.00	8.50
Calcium phosphate, calcium chloro-calcium complex, feed grade, 180 grams per lb., f.o.b. fr. ind. 250 lbs. or more	2.75	-
Calcium phosphate, dibasic, feed grade, 18½% P, bulk, c.i., l.i., f.o.b. works	228.00	-
Calcium phosphate, acid, dryhyd, USP bgs., c.i., l.i., works, fr. equiv.	62.50	-
anhyd., USP, same basis	71.75	-
demicid grade, same basis	49.90	-
Calcium phosphate, monobasic, monohydrate, food grade, bgs., c.i., l.i., works, fr. equiv.	50.50	-
food grade, same basis	54.95	-
tribasic, NF precip., bgs., c.i., fr. equiv.	62.60	-
Calcium propionate, dms., 2,000 lbs. or more f.o.b. fr. ind.	.50	55
Calcium silicate, hydrated, bgs., c.i., works	.07	-
Calcium silicate, paint grade (see Wollastonite).	-	-
Colomal, NF, mild powd., 100-lb. dms., f.o.b. works	6.50	-
Camphor, monomethylated, dms., bgs.	3.63	3.70
Camphor, anhyd., 165-lb. dms., 5,000 lbs. or more	1.80	-
USP, powd., 165-lb. cans, 5,000 lbs. lots, or more	2.36	-
syn. rect., 10% tablets, 100-lb. dms., 5,000 lbs. or more	3.60	-
Camphor oil, yellow, 25-lb. dms.	2.50	-
white, dms.	2.00	2.25
spec. grav., 1.070, dms.	17.00	-
Camphor oil, indomethylated, 100-lb. cans, grade, bgs.	1.80	-
Camphor, pure, bgs.	2.10	-
Camphor acid, cont. pure, dms.	.80	.90
terts	.80	.90
Camphor oil (phenylgly C-10) dms.	3.95	6.30
Camphor monomer, flakes, bgs., l.i., f.o.b. shipping point	.87	-
Camphor, white, same basis	.85	-
Camphyl alcohol, sec. 92-99% terats, c.i., works	.35	-
Camphyl acid, cont. pure terats	.79%	-
Camphyl alcohol (see Camphor oleoresin)	-	-
Camphor oleoresin, NF, from dms., pepper dms.	11.00	-
NF, from Indian pepper	9.00	-
Camphor oil (see Camphor oleoresin), 1,000,000 purity	17.00	18.00
Canary oil, Poland, dms.	22.00	-
Canary seed, Dutch, bgs.	.52	-
Cannelloni	.88	-
Canary black, furnace, fast extruding (FEF), bulk, c.i., works	2.15	2.45
c.i., works	2.375	-
general purpose (FEF), bulk, c.i., works	2.075	-
High strength (HAP), high strength, bulk, c.i., works	2300	-
bgs., c.i., works	2800	-

Carbon black oil, bargo, f.o.b. Gulf refineries..... bbls.	10.50	12.50
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dims, c.i., f.r.t.	lb.	36
tech, dims, c.i., f.r.t.	lb.	31
tank transport (min. 4,000 gals.)	lb.	3.09
f.r.t.	lb.	24
Carboxymethyl cellulose (see CMC)		
Cardamom oil, NF, bogs,	lb.	75.00
Cardamom, cardamom, Guatemalan,	lb.	8.09
card. Guatemalan, bogs,	lb.	8.25
Cardine, No. 40, NF, bulk, 100-lb. lots	lb.	135.00
or more, dived,	lb.	140.00
Carmeluz was, Paranaiba, No. 1, yds.	lb.	1.95
or more, bogs, tons,	lb.	2.05
Casra, No. 1, yellow, bogs, tons	lb.	1.75
lots,	lb.	1.91
North Country, No. 2, refined, bgs,	lb.	1.55
ton lots,	lb.	1.60
Carnube was, North Country No. 3,	lb.	1.10
centrifuged, bgs, ton lots,	lb.	1.10
North Country, No. 3, refined, bgs,	lb.	1.30
ton lots,	lb.	1.30
Powdered carmeluz was, 20 to 100	lb.	
mesh, 20c. per lb. higher,	lb.	
b-Carotene, vegetable oil, semi-solid	lb.	
supernatant, 400,000 A units	lb.	
per gram, 33 lbs. or more to,	lb.	32.75
Carotene, ftq. in vegetable oil,	lb.	
500,000 A units per gram, 33	lb.	
lbs. or more,	lb.	40.75
b-Carotene dry basis, 10%, 167,000	lb.	
A units per gram 50-lb. cns to	lb.	
d-Carvone, 25-lb. cns,	lb.	28.85
f.r.t.	lb.	43.00
d-Carvone,	lb.	7.00
Cassia anagarda bag, bulk,	lb.	1.00
Cassia, imp., acid-precip., grd., 30-	lb.	
mesh, Australian, edible, same	lb.	
basis c.i.,	lb.	1.45
Australian, indust., same basis	lb.	
c.i.,	lb.	1.305
Cassella acid, 303 mol. wt., dims., f.r.t.	lb.	
acid, 100% basis,	lb.	75
Cassie, Kormi "A" bgs,	lb.	32
.... bgs,	lb.	72
Caster oil, raw, No. 1, Braz. tanks,	lb.	31
USP 5-9 dms,	lb.	74
refined, 5-9 dms,	lb.	78
nit. dived, 5-9 dms,	lb.	75
blown, 5-9 dms,	lb.	74
dehydrated, bodied, tanks,	lb.	74
dehydrated, unbodied, tanks,	lb.	65
Caster oil, acids dehydrated, dms,	lb.	10
Castor acids,	lb.	79%
Castor pomace, bgs, container load,	lb.	
f.o.b., Miami, Fl.,	ton	154.00
Castoreum, net, cns,	lb.	16.00
syn. cat.,	lb.	11.00
Catchol, CP, 45-410 dms., 50-239	lb.	
dms., f.o.b.,	lb.	3.71
tech, bgs, f.i., same basis,	lb.	
Cedric point (see Polystyrene caustic)		
Cedric acid, dms.,	lb.	17.50
Cedarwood oil, Texas, dms.,	lb.	2.50
Virginia,	lb.	3.70
Cedryl stearate,	lb.	5.25
Cedryl stearate, dist. dms.,	lb.	5.25
Cedryl seed, Indian, bgs,	lb.	40.00
Cedryl seed oil,	lb.	4.45
Cedryl stearate, powd., bgs, f.i.,	lb.	
divd, E.,	lb.	1.30
Cellulose acetate butyrate, powd.,	lb.	
divd, E., 17% butyl content, bgs, f.i.,	lb.	1.75
38% butyl content, bgs, divd, E.,	lb.	1.59
50% butyl content, bgs, divd, E.,	lb.	1.81
56% butyl content, bgs, divd, E.,	lb.	1.83
Cellulose gum, n.p., high vis., bgs,	lb.	
24,000-lb. lots or more works,	lb.	
f.o.b. Hopewell, Va.,	lb.	1.60
std., low or medium vis., bgs, f.i.,	lb.	
works, f.o.b. Hopewell, Va.,	lb.	1.60
Cerium concentrate CeO ₂ 50-lb.,	lb.	1.35
Cerium hydroxide 90% CeO ₂ dms.,	lb.	
works,	lb.	4.20
77% CeO ₂ dms.,	lb.	
Cerium oxide, optical grade, bgs, 50-	lb.	
lb. lots or more, divd,	lb.	1.88
Cetylalcohol, NF, cns, c.i., f.r.t., divd, E.	lb.	89%
Chalk (see Calcium Hydroxide)		
Chalk (see Chalks)		
Chalks (see Chalks)		
Roman, ca.,	lb.	4.25
Egyptian, whole,	lb.	2.94
Chamotte, nat. fine, Egyptian,	lb.	545.00
Chamotte, nat. fine, Egyptian,	lb.	370.90
Chenopodium oil, NF, cns,	lb.	15.00
Chicago acid, dry, bble, f.r.t., divd, E.	lb.	13.50
Chiles (see Peppers)		
Chlorine anhydride, tph., dms., f.i.,	lb.	
works,	lb.	1.30
Chlorinated paraffin, 40% chlorine,	lb.	
but, divd, 200-lb. cns,	lb.	45
54% chlorine, same basis,	lb.	48%
60% chlorine, same basis,	lb.	48%
70% chlorine, respidue, 60-lb.	lb.	
cns, oil, divd, 200-lb. cns,	lb.	48

WEEK ENDING SEPT 26, 1986

[illegible][illegible][illegible]

	Sodium bicarbonate, U.S.P., pure, 100 lbs.	17.05
	grade bags, c. 100 lbs.	18.20
	equal.	17.05
	coarse, same basis.	100 lbs.
	fine, same basis.	100 lbs.
	fine, same basis.	100 lbs.
	fine, same basis.	100 lbs.
	fine, same basis.	100 lbs.
	Sodium bichromate, gran. bgs, c. 11.	57
	works, frt. equal.	100 lbs.
	Sodium bitartrate, 400-lb. dms., c. 1.	78
	frt. equal.	100 lbs.
	100 lb. bgs, c. 1, same basis.	78
	Sodium bisulfate, bulk, c. 1 works.	175.00
	dms., c. 1.	13.00
	Sodium bisulfite, anhyd. bgs, c. 11.	28.50
	grade bags, c. 100 lbs.	32.00
	works, West.	100 lbs.
	Sodium bisulfite, soln. 35%, bulk, 100%	20.00
	bus. works, East.	20.00
	soln. 100%, bulk, works, West	20.00
	photographic grade, 43% soln.	21.90
	Sodium borate, 100 lbs.	21.90
	Sodium borate NF, gran. bgs, c. 1.	51
	works, same basis.	52
	Sodium borohydride, powd., dms.	19.88
	1000-5000 lbs. works.	21.90
	Sodium borohydride, stabilized water	17.45
	soln. 12% NaOH, 100% base,	1.04
	3000 cc. tank works, 400-lb. bgs.	284.00
	Sodium bromide, 99% gran., 400-lb.	392.00
	dms., f.o.b. works.	315.00
	Sodium carbonate, decahydrate, bgs,	335.00
	c. 11, works.	27
	Sodium carbonate, crystalline hydrate (see Soda, ash)	29
	Sodium carbonate, monohydrate,	1.17
	bgs, c. 11, works.	1.27
	Sodium carboxymethyl cellulose (see CMC.)	87
	Sodium chlorate, bulk, l.c., 1.	64
	delivered, E. S.	1.95
	Sodium chlorate, cryst., 450-lb. dms.	74 1/2
	c. 1, works, E.	85
	Sodium chloride, tech. gran., 100-lb.	68
	Sodium chloride, USP, gran. bgs, c. 1.	61
	Sodium chlorite, tech. gran., c. 1.	68
	Sodium chromate, USP, gran. bgs, c. 1.	52
	Sodium chromate, anhyd. dms., c. 1.	2.80
	Sodium chromate, tech. gran., 100-lb.	2.80
	Sodium citrate, gran. anhyd., 200-lb.	2.80
	dms., c. 1, 1.	2.80
	Sodium citrate, USP, gran. anhyd.,	2.80
	100-lb. bgs, 11, f.o.b. ship-	2.80
	ping point.	2.80
	Sodium cyanate, dms. 1,000-lb. lots,	2.80
	c. 1, works.	2.80
	Sodium cyanide, briquettes or gran.	2.80
	99% min. 200-lb. dms. min.	2.80
	f.o.b. works.	2.80
	Sodium decacate, anhyd. bgs, c. 1.	2.80
	works.	2.80
	Sodium decacate, FCC, 50-lb. bgs.	2.80
	1, divd E of Rockwell	2.80
	Sodium decacate, tech. 50-lb. dms.	2.80
	c. 1, works.	2.80
	Sodium erythritol, powd., gran. 11	2.80
	or mixed 11, f.o.b. shipping	2.80
	point.	2.80
	Prices of Danvers per pound higher.	2.80
	Sodium ferrocyanide, bgs, c. 1.	2.80
	works.	2.80
	Sodium fluoroborate, tech. gran. dms.	2.80
	c. 1, works, frt. equal.	2.80
	Sodium fluoride, white, 97%, 400-lb.	2.80
	dms., c. 1, works, frt. equal.	2.80
	100 bgs, c. 1, same basis.	2.80
	USP, powd., 200-lb. dms.	2.80
	only shipping point.	2.80
	Sodium formate, bgs, c. 1, works	2.80
	Sodium formate, tech. 50-lb. bgs.	2.80
	2,500 lbs. of 20 or more frt. all.	2.80
	Sodium hydride, oil dispersion, 60%	2.80
	NaH, 187-lb. dms. 10 dms.	2.80
	works.	1.86
	Sodium hydroxide, (see Sodium hydroxide)	1.86
	Sodium hydroxide, tech. gran., c. 1.	84
	f.o.b. shipping point E.	84
	Sodium hydroxide, USP, pellets, 100-	95
	dms., c. 11, works.	95
	equal.	95
	Sodium hydroxide, (see Soda, caustic)	1.47
	Sodium hypophosphite, EN grade, 300	1.425
	110 lb. dms. f.o.b. works.	1.47
	Sodium hypophosphite, EN grade, 300	1.472
	110 lb. dms. f.o.b. works.	1.472
	Sodium iodide, USP, cryst., 300 to 500-	29
	lb. lots dms. frt. equal.	29
	Sodium lauryl sulfate, 30%, 100-lb.	25.50
	works.	25.50
	Sodium metasilicate (see Sodium silicate)	38
	Sodium metasilicate, tech. anhyd.,	49
	gran. bgs, c. 1, works.	49
	tetrahydrate, gran. bgs, c. 1.	93
	works.	93
	Sodium metasilicate, 24-lb. bgs, dms.	87
	used, dms. 24-lb. lots or more,	70
	works.	70
	tanks, works.	70
	Sodium nitrate, decahydrate, tech. bgs,	61.50
	c. 1, f.o.b. shipping pt. frt.	61.50
	equal.	61.50
	food grade, bgs, c. 1, f.o.b. ship-	68.25
	ping point.	68.25
	Sodium nitrate, anhyd. bgs, c. 1.	27.25
	works.	26.30
	bulk, c. 1, works.	18.95
	pentahydrate, bgs, c. 1, f.o.b. ship-	17.80
	ping point.	17.80
	bulk, c. 1, works.	100 lbs.
	Sodium molybdate, anhyd. dms. f.o.b.	4.87
	works, 100 lbs. lots or more frt. all.	4.87
	cryst. dms., 11, same basis.	4.12
	Sodium naphthionate, dms., c. 1.	2.00
	f.o.b. works.	2.00
	Sodium Nitrate, USP, bgs, c. 1, f.o.b.	34.50
	frt. equal.	34.50
	Sodium nitrate, dms., industrial, bgs,	284.00
	c. 1, works.	260.00
	bulk, c. 1, works.	260.00
	trhp. cont., 100-lb. lots or more, Al-	205.00
	or, bulk, c. 1, same basis.	182.00
	trhp. ag. agricultural, bulk, c. 1,	140.00
	same basis.	140.00
	Sodium nitrate, U.S.P. gran., c. 1, works	37.25
	frt. equal.	37.25

	bgs., c.I. works	100 lbs.	34.50	
	Sodium orthosilicate, tech., hydrated			
	flake, dms., c.I. works	100 lbs.	27.45	
	bgs., c.I. works	100 lbs.	28.25	
	Sodium oxalate, 50% bgs., c.I. works	lb.	.45	
	Sodium pentachlorophenate, beads			
	c.I., 30,000-lb. min.	lb.	.87	
	bgs.		.68	
	Sodium perborate, tetrahydrate, tech.			
	bgs., c.I. I. works	lb.	.32v	.38v
	Sodium persulfate, 225-lb. bags	24,000		
	lb. or more, f.o.b. plant	lb.	83v	
	55-lb. bags same basis	lb.	.82	
	Sodium phenobarbital (see Phenobarbital Sodium)			
	Sodium phosphonate, powd., dms., lb.		.78	
	Sodium phosphate, anhyd., dibasic			
	tech., bgs., c.I. I. works, frt.			
	equival.	100 lbs.	54.50	
	food grade, same basis	100 lbs.	57.50	
	Sodium phosphate, monobasic, tech.			
	same basis	100 lbs.	55.75	
	food grade, same basis	100 lbs.	58.75	
	tribasic, tech., same basis	100 lbs.	62.25	62.75
	food grade, same basis	100 lbs.	63.25	
	chlorinated, same basis	100 lbs.	31.50	
	cryst., same basis	100 lbs.	30.50	
	cryst., food grade, same basis			
	dms., 100-lb. lots or more		35.50	
	USP, dried, powd., bgs., dms., works		.19	20v
	Sodium plumbate, 225-lb. bags	200		
	lb. dms. dry basis, divid.	lb.	6.50	
	Sodium propionate, dms., 2,000-lb. or more, f.o.b. frt. aird.		.54	
	Sodium pyrophosphate, acid tech., bgs., c.I. works, frt. equival.	100 lbs.	68.25	
	food grade, non-leavening, bgs., c.I. works, frt. equival.	100 lbs.	61.25	
	Sodium pyrophosphate, ferric, divid. c.I. I. I. works	lb.	.3880	
	Sodium pyrophosphate, tetrabasic, anhyd., tech., bgs., c.I. I. works, frt. equival.	100 lbs.	44.75	
	bulk, hopper cars, same basis	100 lbs.	42.60	
	food grade, bgs., c.I. I. works	100 lbs.	53.00	
	Sodium silicofluoride, USP, 200-lb. dms., 1,000-lb. lots or more, works, frt. equival.	lb.	3.00	
	USP, powd., 200-lb. bags, 1,000-lb. lots or more, same basis		3.05	
	Sodium sesquicarbonate, tech., bgs., c.I. I. works	100 lbs.	170.00	
	works		168.00	
	Sodium silicate, solid, or glass, 3.22-3.25 ratio, bulk, c.I. I. works		15.70	
	bgs., c.I. I. works	100 lbs.	27.75	
	1.95-2.00 ratio, bulk, c.I. I. works	100 lbs.	20.30	
	bgs., c.I. I. works	100 lbs.	22.15	
	378° solid, 3.22-3.25 ratio, bulk, c.I. I. I. frt. equival.	100 lbs.	6.30	
	"Ratio" indicates percentage by weight of SiO ₂ divided by weight of Na ₂ O			
	Sodium silicofluoride, bgs., c.I. I. works, frt. equival.	100 lbs.	17.95	19.75
	Sodium stannate, dms., vials	100 lbs.	N.A.	
	Sodium sulfadiazine, dms., 2,000-lb. lots	lb.	.22	
	Sodium sulfate, NF XII, powd., dms., 2,000-lb. lots	lb.	.23v	
	tech., detergent, rayon-grade, works, Gulf	ton	90.00	96.00
	Sodium sulfate, West Gulf, c.I. works, bulk, c.I. East, same basis	ton	90.00	101.00
	Sodium sulfate, photo grade, 100-lb. bags, c.I. works	ton	113.00	114.00
	Sodium sulfite, alkali, 70-72% dms., c.I. works, frt. equival.	ton	47.00	53.00
	44-40% alkali, tanks, works, frt. equival.	ton	500.00	
	Sodium sulfite, lumps, dms., c.I. works, E. frt. equival.	ton	470.00	
	bgs., same basis	ton	410.00	
	Sodium sulfite, fused, dms., c.I. works, E. frt. equival.	ton	240.00	
	Sodium sulfite, anhyd., tech., 85-100% bgs., f.o.b. works	ton	23.78	
1.50	Sodium sulfonate, CP basis (see Borax)			
1.52	Sodium tetrakisulfate, 34% dms., c.I. works, frt. equival.	ton	540.00	
	Sodium thiohypophosphate, 50% bgs., dms. or more, f.o.b. works	lb.	3.26	
.32	tech., anhyd. dms., 2,000 lbs. or more, works	lb.	.97	
	Sodium thiosulfate, tech., photo grade, anhyd., 100-lb. bags, c.I. I. works, frt. equival.	100 lbs.	46.80	
	cryst. pentahydrate, c.I. I. same basis	100 lbs.	26.50	
	Sodium titanate, dms., c.I. works	lb.	.14v	
	Sodium trichloroacetate, 95% 50-lb. bgs., c.I. frt. aird.	lb.	.28	
.80	Sodium tripolyphosphate, tech., bgs., c.I. works, frt. equival.	100 lbs.	39.75	
	bulk, hopper cars, same basis	100 lbs.	37.50	
	food grade, bgs., c.I. I. same basis	lb.	46.50	
	Sodium tungstate, tech., 100-lb. aird.	10,000 lbs. or more, frt. aird.	6.00	
	Folin grade dms., 10,000 lbs. or more		6.00	
	new, same basis			
	Sodium-zirconium phosphate, purif. cryst., dms., works	lb.	.62	
	Sodium-formaldehyde sulfoxylate, dms., I. I. I. works, frt. aird.	lb.	.91	
	Sodium-metasilicate, 50% bgs., lb. lots or more, works	lb.	.28	
	tech., same, any quantity, works		.18	
	Sodium naphthalene, petroleum straight aromatic, Br. 320-350°F			
	65-75 m.s.p., tanks:			
	New Jersey	gal.	1.52	
	Houston	gal.	1.41	
	Los Angeles	gal.	1.54	
	Solvent naphtha, petroleum, straight aromatic, 61			
	410F, 60-75 m.s.p., tanks:			
	New Jersey	gal.	1.30	
	Los Angeles	gal.	1.50	
	Minneapolis	gal.	1.30	
	St. Louis	gal.	1.30	
	St. Paul	gal.	1.30	
	Solvent naphtha, I. dms., tech.		.80	

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Sorbitan monooleate, dms., c.i. l.t.	30,000 lb. min., f.o.b. works		.76	-	
Sorbitan tetrastearate, c.i., l.t.	30,000 lb. min., f.o.b. works		.80	-	
Sorbitol, USP, ref. 70% aqueous, dms., c.i., f.o.b. shipping point	lb.		.35	-	
tanks, f.o.b. shipping point	lb.		.70	-	
gran. dms., c.i., lt. works	lb.		.30	.74	
powd., dms., c.i., lt. works	lb.		.88	.72	
Soybean meal (See Oil, Fats & Waxes market report)					
Soybean oil (See Oil, Fats & Waxes market report)					
Soybean oil acidulated, soapstock, 95% acid, tanks, New York/Lb.			.14	.15	
Soybean oil, acid, ethyl, dist., dms.	lb.		.48	.59	
tanks	lb.		.43	.44	
s.d. dms.	lb.		.47	.58	
tanks	lb.		.38	.43	
Spermittin leaves, imp. brs	lb.		2.60	2.70	
Spermatil oil, Far West, native	lb.		14.00	15.00	
Midwest, native	lb.		10.00	12.00	
Far West, Scotch	lb.		15.00	16.50	
Midwest, Scotch	lb.		14.50	15.25	
Spruce oil, dms.	lb.		.29	.30	
St. John's wort, F.O.B. Works			N.A.	-	
Stannic oxide, dms., works	lb.		N.A.	-	
Stannous chloride, waxy, dms. vial	lb.		N.A.	-	
Stannous fluoroborate, liq. conc., dms.	lb.		N.A.	-	
l.t. works, lit. equivd.	lb.		2.50	-	
Stannous oxide, dms., works	lb.		N.A.	-	
Stannous sulfate, dms., works	lb.		N.A.	-	
Stearic acid, double pressed, bulk	lb.		.26	.39	
single-pressed, bulk	lb.		.28	.37	
triply-pressed, bulk	lb.		.32	.40	
Stramonium leaves, bgs	lb.		.15	.20	
Streptomyces sulfatus, USP, bulk	lb.		47.00	-	
Strontianum carbonate, glassy gr. bgs	lb.				
l.t. works	lb.		.37%	-	
Strontium nitrate, 50-15 lbs. c.i. works	100-lbs.		51.50	-	
Styrene monomer, 95% min. i.c. f.o.b. works	lb.		.22	.27	
Styrene-acrylonitrile resin, nat. bulk	lb.		.77	-	
f.o.b. plant	lb.		.77	.8	
cryst. bulb, same basis	lb.		.77	.8	
clear, same basis	lb.		2.35	-	
by Styrene acetate, dms.	lb.		2.00	2.1	
l.t. id.	lb.				
Succinic anhydride, dms., c.i., l.t. f.o.b. works	lb.		1.71	-	
Sucrose, refd., white, bgs. c.i. f.o.b. ref. E	100lbs.		33.10	-	
Sucrose acetate, isobutyrate, 90% l.t. divid	lb.		1.18	-	
tanks, divd	lb.		1.10	-	
100% dms., l.t. divid	lb.		1.18	-	
Sucrose octo-acetate, denaturing grade, 100-lb. dms.	kilo		12.50	13.	
Sulfabenzamide, dms., 500 kilos	kilo		39.50	-	
Sulfabenzamide-sodium, dms., 500 kilos	kilo		25.00	-	
Sulfacetamide, USP, dms., 500 kilos	kilo		20.00	23	
Sulfadiazine, USP, powd., dms. 500 kilos	kilo		53.00	-	
Sulfadiazine-sodium, USP, dms., 500 kilos	kilo		40.70	-	
Sulfamethazine, USP, microcrystals, dms., 500 kilos	kilo		33.00	-	
USP, powd., dms., 500 kilos	kilo		32.50	-	
Sulfamethazine-sulfathiazole, USP, powd., dms., 50 kilos	kilo		13.00	-	
Sulfamethazine, powder, dms., 500 kilos	kilo		9.00	10	
Sulfamic acid, crystall., bgs., c.i., 100 lbs.	lb.		38.00	4	
Sulfamic acid, gran., bgs., c.i., l.t. works	lb.		.38	-	
Sulfenilamide, NF, ref. 1,000-lb. dms.	lb.		2.00	-	
l.t. equivd	lb.				
Sulfonic acid, tech., bgs., l.t., f.o.b. works	lb.		.67%	-	
Sulfquinonazone, veterinary, gran.	lb.		8.00	-	
Sulfur, crude, refined, molten, dom. f.o.b. vessels, Gulfports	long-ton		150.00	-	
f.o.b. L.S. ref.	long-ton		125.00	-	
recovered, dist., long-ton	long-ton		132.00	-	
ex terminal, Rotterdam	long ton		132.00	-	
f.o.b. tanks, Alberta, Canada, for US delivery	long-ton		108.00	-	
dark, ex-Texas, fine, purity, com.	long-ton		157.00	-	
Sulfur, crude, 98.5% min. purity, com. floor, 50-lb. bgs., c.i., mines base	100-lbs.		13.80	-	
lump, same basis	100 lbs.		13.80	-	
Sulfur, refd., 98.5% min. purity, rolls base	100 lbs.		17.80	-	
Sulfur, f.o.b. bgs., c.i., mines base	100 lbs.		20.00	-	
(flour, light, 50-lb. bgs., same basis)	100 lbs.		28.00	-	
Sulfur, refd., expeller, NF, 98.9% min. bases	100-lbs.				
Sulfur, submersible, 98.9% min. bases	100-lbs.				
f.o.b. cont. ref. 50-lb. bgs., c.i., mines base	100 lbs.		14.80	-	
fine, 98% min. passing through 325 mesh, same basis	100 lbs.		15.50	-	
Sulfur acetamide, dms., c.i., works, l.t. equivd.	lb.		.24	.17%	
tanks, same basis	lb.				
Sulfur dioxide, at., bulk, l.t., l.c. f.o.b. works	long-ton		230.00	-	
Sulfur dioxide, at., bulk, c.i., works, l.t. equivd.	lb.		.22%	.16%	
tanks, same basis	lb.				
CHEMICAL MARKETING REPORTER					

CHEMICAL PRICES

WEEK ENDING SEPT 26, 1986

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Thorium nitrate, purif., dms., 100-lb. lots or more, works	lb.	2.75	-		
dl-Threonine, dms 10 kilos vial . . .	kglo.	128.00	-		
Thymol leaves, French, bgs.	lb.	1.45	-		
Thymol, bgs.	lb.	.78	1.20		
Thymol oil, NF, red, dms.	kglo	22.00	-		
NF, white, dms.	kglo	22.00	-		
Thymol, NF	lb.	3.75	6.15		
Thymol iodide, dms., 100-lbs f.o.b. works	kglo	52.30	58.20		
Tin metal (NY compellor)	N.A.	-	-		
Titanium dioxide, anetate, bgs., 20-ton lots, f.o.b.	lb.	.77	.79		
slurry shipments, 50-ton lots, dry basis, fr. alt.	lb.	.78	-		
Titanium dioxide, rutile, ng, bgs., 20-ton lots, f.o.b.	lb.	.81	.84		
slurry shipments, 50 ton lots, dry basis, fr. alt.	lb.	.84	-		
Non-chloride rutile metal, 100 tons, per pound more	lb.	84	-		
Titanium hydride powd, electronic grade, dms.	kglo	28.50	-		
Titanium tetrachloride, tech, bulk, c.i., f.o.b. works	kglo	.30	.35		
200-gal cylinders, f.o.b.	kglo	.50	-		
Titanium sponge, 99.3% fiber drums, less than 5,000 lbs. f.o.b. works	kglo	4.85	-		
Tobacco acid, 2,000 lbs. or more . . .	kglo	9.45	-		
d-e-Tocopherol, 87%, dms.,	kglo	50.08	-		
d-e-Tocopheryl acetate, 81% conc.,	kglo	57.49	-		
d-e-Tocopheryl acid succinate, crystalline,	kglo	78.44	-		
d-e-Tocopherol, dms.	kglo	27.40	-		
d-e-Tocopheryl acetate, USP 50-kilo dms., 100 kilo min.	kglo	18.00	18.50		
50% powd., c.i.	kglo	12.00	-		
Tolu balsam, dms.	kglo	7.60	8.68		
Toluene, petroleum, ind. or oil ration, tanks Atlanta, Ga., divd.	gal.	.73	-		
Bayona, N.J., divd.	gal.	.73	-		
Baytown, Tex., divd.	gal.	.73	-		
Chicago, Ill. divd.	gal.	.73	-		
Clairton, Pa., divd.	gal.	.73	-		
East Park, Tex., f.o.b.	gal.	.73	-		
Fl. Waco, Tex., divd.	gal.	.73	-		
Gulf Coast, spot, barges	kglo	.68	.69		
Houston, Tex., divd.	gal.	.73	-		
New Jersey Metro, divd.	gal.	.73	-		
Philadelphia, Pa., divd.	gal.	.73	-		
Providence, R.I., divd.	gal.	.73	-		
Toluene di-isocyanate (mixed isomers), 80%, 2,4- and 20% 2,6-isomers, jumbo tanks, divd.	kglo	1.01	-		
p-Toluenedisocyanate,	kglo	3.55	-		
m-Toluidine, tech, bulk	kglo	3.10	-		
p-Toluidine, tech, ng, dms. c.i. . . .	kglo	.72	.75		
bulk, same basis	kglo	.80	.84		
p-Toluidine, tech, cast, 50-kg dms., d, works	kglo	1.80	1.85		
lit, tanks, same basis	kglo	1.70	-		
lit, same basis	kglo	1.85	-		
Toluidines, mixed, dms, c.i.	kglo	1.03	-		
c.i. f.o.b. works	kglo	.95	-		
bulk same basis	kglo	.90	-		
Tolyltriazole, dms., 1,000-lb lots, f.o.b. Cincinnati, Ohio	kglo	1.80	-		
Tonka Beans, Angostura, prime, 1,000-lb lots	kglo	6.50	-		
Trochane, same dms., c.i., L.I. works . .	kglo	38.00	-		
Trochane, purg, int. I, ribbona, cns. .	kglo	38.00	42.00		
flaked powder	kglo	15.00	-		
Tricelatin tanks, divd. E	kglo	.75	-		
Tricetyl citrate, L.I. drums, f.o.b. works	kglo	1.75	-		
Tricetyl phosphate, tanks, c.i.	kglo	1.80	1.77		
Tricetylamine, dms., c.i., divd.	kglo	1.33	-		
lit, tanks, same basis	kglo	1.33	-		
Trichloroacetic acid, tech., 300-lb dms., L.I., f.o.b. works	kglo	.84	-		
USP 100-lb. dms., fr. equid.	kglo	.89	-		
2,4,4-Trichlorobenzene, pure, tanks, divd.	kglo	.81%	-		
1,1,1-Trichloroethane, tanks, containers, dms.	kglo	.42	-		
1,1,2-Trichloroethane, tanks, f.o.b. works	kglo	.40	-		
Trichloroethylene, tanks, divd. . . .	kglo	.38%	-		
Trichloroethylene, tanks, c.i.	kglo	1.25	-		
Trichlorophenoxyacetic acid (see 2,4,6-T)	kglo	-	-		
Trichloro citrate, 65%, soln, non-ret. dms., 1,500-lb lots, divd. . . .	kglo	1.36	-		
Tricresyl phosphate, tanks, f.o.b. works	kglo	1.80	1.78		
Tricresyl alcohol, mixed isomers, tanks, divd.	kglo	.57	-		
Trichlorobenzene, 98%, tanks, divd. E .	kglo	.46	.48		
99%, tanks, same basis					
Trichloroethanolamine lauryl sulfate, tanks, f.o.b. works	kglo	.27%	.27%		
Trichloroethylene, dms., c.i., divd. . . .	kglo	1.33	-		
lit, tanks, same basis	kglo	1.20	-		
Tricetyl citrate, L.I. drums, f.o.b. works	kglo	1.82	-		
Tricetyl phosphate, tanks, divd. . . .	kglo	1.18	-		
Tricetylamine, dms., c.i., divd.	kglo	.47	-		
Tricetylamine glycol dipelargonate, tanks f.o.b. works	kglo	29%	-		
40-50% tanks, 100% baels, frt. . . .	kglo	.35	-		
Trichloroethylene tanks, frt.	kglo	14.3	14.6		
Tri-iso-lyol trimellate, L.I. works f.o.b. .	kglo	.51	.56		
Tri-isoobutylene, tanks, divd.	kglo	.45	-		
Tri-isopropylalcohol, dms., c.i., frt. f.o.b. works	kglo	.57%	-		
Trimethylamine, anhyd., tanks, frt. equid., 100%	kglo	.54%	-		
25% soln, tanks, frt. equid., 100% baels	kglo	.83%	-		
40% soln, tanks, frt. equid., 100% baels	kglo	.58%	.57		
Trimethylolpropane bgs, c.i., L.I. divd, frt.	kglo	.73	-		
Trimethylolpropane triisocyanate, dms, f.o.b. works	kglo	1.50	-		
Triphenylalcohol, tanks, frt. alt., E .	kglo	1.00	-		
Triphenyl phosphite, dms., L.I., frt. equid.	kglo	1.84	.78		
Tripropylene glycol tanks, frt. alt., E .	kglo	.84	-		
Tri- α -hydroxymethyltrimethane, solid, L.I. works	kglo	.805	-		
Triphenyl phosphite (see Sodium phosphate tribasic)	kglo	-	-		
Tri-Tyrophgan, dms, 25-kilo lots . . .	kglo	62.00	65.00		
Tung oil, tanks, imp. New York	kglo	.32	.34		
Tungic acid 92-94%, dms., 1,760-9,000 lbs. works	kglo	12.85	-		
Turmeric, Alleppey 6%	kglo	.85	-		

Turmeric, Alleppey over 8%	lb.	70	-		
Turpentine, crude sulfate tanks, f.o.b. Southeast works	gal.	.70	.80		

Ultramarine blue pigments, 550-2,000 lb. lots, works	lb.	1.30	-		
same basis	lb.	2.20	-		
Umbler pigment, burnt, American, frt. aquad.	lb.	13%	15%		
raw, American, dom., bgs., l.c.i. same basis	lb.	13%	14%		
Undecylenic acid, dms. works	kglo	2.70	-		
Urea, 46% N, ind., bulk, 50-ton c.i. divd.	ton	200.00	220.00		
46% N, agricultural, bulk, divd. Mid.	ton	200.00	215.00		
48% N, agricultural, bulk, divd. West ton	ton	210.00	-		
Uva-Ursi leaves, lvs.	lb.	.22	-		

Valerian root, Belgian, bgs.	lb.	.85	-		
Indian, bgs.	kglo	.45	.50		
Vanadium oxytrichloride, 3,000 lb. cyle, works	kglo	6.40	-		
Vanadium pentoxide, tech, gran, per lb. of V ₂ O ₅ , 550-lbs. dms. works . . .	lb.	4.10	4.94		
fused or fused, per lb. V ₂ O ₅ , 550-lbs. dms. works	lb.	3.35	3.68		
Vandyshe brown, bgs., L.I. frt. aquad. lb.	lb.	27%	-		
Vanille beans, Madagascar	kglo	37.00	-		
Vava, dms.	kglo	27.00	30.00		
Vanillin, USP, dms., f.o.b works . . .	kglo	6.25	-		
imp., dms.	kglo	4.75	5.00		
Vanillin Ag	kglo	.84	-		
Vaselyry acetate, tanks, divd. extra	kglo	60.50	83.00		
Vaselyry oil, Bourbon, dms.	kglo	18.00	17.00		
Helian	kglo	28.00	-		
Vava	kglo	31.00	-		
Victoria blue toners, polyoxidized, PHAA dms.	kglo	8.20	6.30		
longstated, PTA, dms.	kglo	10.40	-		
Vinyl acetate monomer, tanks, divd. lb.	kglo	.39	-		
Vinyl chloride monomer, polymer grade, tanks, f.o.b. works	kglo	1.28	-		
Vinyl ether, USP, anethesia, 75-cb. bds., hospitals	kglo	.68	-		
2-Vinylpyridine, L.I. dms. works . . .	kglo	7.81	-		
tanks, works	kglo	7.81	-		
Vinyltoluene, tank, f.o.b.	kglo	.67	.73%		
Vitamin A, synthetic, dry, gram, 500,000 units per gram, 50-kilo lots, kglo . . .	kglo	33.00	-		
Vitamin A, liq. in oil, pham, 1,000,000 A units per gram, 10 kilograms . . .	kglo	41.00	-		
Vitamin A, feed grade, 650,000 units per gram	kglo	18.70	23.85		
Vitamin B ₁ (see Thiamine hydrochloride)	kglo	-	-		
Vitamin B ₂ (see Riboflavin and Yeast)	kglo	-	-		
Vitamin B ₃ (see Nicotinic acid)	kglo	-	-		
Vitamin B ₆ (see Cyanocobalamin)	kglo	-	-		
Vitamin B ₁₂ (see Cobalamin)	kglo	-	-		
Vitamin B ₁₂ 1% titration of crystal B ₁₂ (cyanocobalamin) USP with decalcium phosphate, 25-kilo dms. . .	kglo	10.75	12.75		
Vitamin B ₁₂ 0.1% titration of crystal B ₁₂ (cyanocobalamin) USP with mannitol, 25-kilo dms.	kglo	15.90	-		
Vitamin B ₁₂ 1% cobalamin concentrate, NF absorbed on resin, 5-kilo dms, frt. alt., per gram activity	kglo	19.45	-		
Vitamin B ₁₂ 1% Vitamin B ₁₂ USP, absorbed on resin, 5-kilo dms, 500-gram lots, frt. alt., per gram activity	kglo	15.85	-		
Vitamin B ₁₂ 1% cobalamin concentrate, NF absorbed on resin, 5-kilo dms, frt. alt., per gram activity	kglo	15.40	-		
Vitamin B ₁₂ 1% cyanocobalamin in gelatin, 2.5-kilo dms., frt. alt., per gram activity	kglo	15.40	-		
Vitamin C (see Ascorbic acid)	kglo	-	-		
Vitamin D (see Cholecalciferol)	kglo	-	-		
Vitamin E (see Tocopherol and Fish liver oil)	kglo	-	-		
Vitamin H (see Biotin)	kglo	-	-		
Violet methyl toner (see Methyl violet toner)	kglo	-	-		

Wearthin 0.5%, dms, ton cto, frt. alt. New York or Chicago	kglo	.75	-		
Wheat germ oil, cold-processed, gal. cold-processed	gal.	18.50	17.50		
White precipitate, USP, powd., 100-lb. bags	kglo	14.00	-		
Whiting (see Calcium carbide)	kglo	7.892	11.24		
Whitener gel, oil, syn. (see Methyl salicylate)	kglo	-	-		
Witch hazel bark, ble	kglo	1.35	-		
Waxes, ble	kglo	1.75	-		
400 mesh bark, c.i. works	kglo	134	-		
325 mesh bark, c.i. works	kglo	117.00	-		
High spec. rally, bgs, works ton . . .	kglo	164.00	-		
Woolfat, L.I., f.o.b., producing plant, general grade	kglo	200.00	-		
325 mesh, L.I., f.o.b.	kglo	140.00	141.00		
1250 mesh	kglo	180.00	-		
Wool grease, USP (see Lanolin)	kglo	500.00	-		
Wormseed (see Chenopodium oil, NF)	kglo	-	-		
Wormwood oil, cns.	kglo	31.00	98.00		

Xanthigen gum, food 300-lb. dms., f.o.b. works	kglo	5.6%	4.9%		
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Xylene, petroleum, ind. or nitration, tanks		
Atlanta, La. f.o.b.	gal.	.80
Atlanta, Ga. divd.	gal.	.80
Bayonne, N.J. divd.	gal.	.80
Bayonne, N.J. f.o.b.	gal.	.80
Baytown, Tex. f.o.b.	gal.	.80
Chicago, Ill. divd.	gal.	.80
Clariton, Pa.	gal.	.80
El. Wayne, Ind. divd.	gal.	.80
Gulf Coast, spot, bargos	gal.	.75
Houston, Tex. divd.	gal.	.80
New Jersey Metro, divd.	gal.	.80
Xylene, petroleum, ind. or nitration, tanks		
Philadelphia, Pa. divd.	gal.	1.36
Providence, R.I. divd.	gal.	1.42
South Bend, Ind. divd.	gal.	1.37
m-Xylene, high purity, tanks, f.o.b.		
Texas City, Tex.	lb.	.36
o-Xylene, tank, works	lb.	.125
p-Xylene, tanks, divd.	lb.	.195
m-Xylenediamine, dms., f. l. f.o.b.		
works	lb.	1.70
2,4-Xylene, tech, hq. c. l. f.o.b.		
works	lb.	1.50
Xylenes, mixed, o-m-p, dms., c. l. f.o.b.		
works	lb.	1.00
Y		
Yara yara, 25-lb cns.		2.81
Yeast, pure, brewer's debittered, HF, Saccharomyces		1.10
Yerba, santa leaves, bbs.		2.40
extra, bbs.	lb.	26.50
Ylang-ylang oil, extra grade	lb.	23.93
grade 1	lb.	19.08
grade 2	lb.	15.80
grade 3	lb.	13.04
Z		
Zeln, bgs, 2,000-lb lots.	lb.	7.50
Zinc acetate, NF, dms.	lb.	1.00
Zinc chromate, f. l. f.o.b.	lb.	1.80
Zinc borate, tech., 43% ZnO, 37% B ₂ O ₃ , 50-lb bgs, 20,000-lb f.o.b. works	lb.	.56
cryst., 37% ZnO, 49% B ₂ O ₃ , 250-lb cns, 20,000 lbs f. l. f.o.b.	lb.	.89
Zinc chloride, USP, gran, dms., kilo	lb.	9.79
Zinc chloride, tech. soln. 50% tanks, f.o.b. Cleveland		
Concord, N.C.	100 lbs.	20.20
Freepore, Tex.	100 lbs.	20.20
Old Bridge, N.J.	100 lbs.	20.20
65 degree, same basis Cleveland, Ohio	100 lbs.	27.90
Concord, N.C.	100 lbs.	27.90
Old Bridge, N.J.	100 lbs.	27.90
70 degree, same basis Cleveland, Ohio	100 lbs.	29.70
Concord, NC	100 lbs.	29.70
Old Bridge, NJ	100 lbs.	29.70
72 degree, same basis Cleveland, Ohio	100 lbs.	33.20
Concord, NC	100 lbs.	33.20
Old Bridge, NJ	100 lbs.	33.20
Zinc chromate, bgs, divd.	lb.	1.12
Zinc cyanide, f. l. f.o.b.	lb.	1.95
Zinc dust pigment type 1 & 2, dms., c. l. f.o.b. plant		59 .87
Zinc ethyleneamine tartrate acid, 8.4% Zn, ammoniac salt soln., t. c. t. l., f.o.b. works	lb.	.58
0% Zn, ammoniac salt soln., t. c. t. l., f.o.b. works	lb.	.48
Zinc fluoroborate, liq. cns, dms., l. works, fr. equid.	lb.	.68
Zinc metal, high grade, divd.	lb.	.44
Zinc naphenate, liq. 80% Zn, dms., divd.	lb.	.95
Zinc nitrate, tech. liq. 80% Zn, dms., f. l. f.o.b.	lb.	34 .38
Zinc oxide photo conductive, bgs, c. l. f. l. f.o.b.	lb.	47A .56H
Zinc oxide, USP 50-lb cns, c. l. f. l. f.o.b.	lb.	46H .59H
Zinc oxide pigment, American process, lead-free bgs, c. l. f. l. f.o.b.	lb.	40 .48
Zinc oxide pigment, Frisco process, regular bgs, c. l. f. l. f.o.b.	lb.	41 .51
Zinc phenylantimonate, purif., gran., 250-lb dms., f. l. f. l. f.o.b.	lb.	1.82
Zinc pyridinebase, 30% Zn, dispersoid, dms., f.o.b. works	lb.	8.50
Industrial grade	lb.	14.60
Zinc resinate precip. 7.2-7.6% Zn, dms., f. l. f.o.b.	lb.	.45
Zinc silicofluoride, liq. cns, dms., l. works	lb.	.92
Zinc stearate, USP, bulk, l. l.	lb.	27 .2850
Zinc sulfate, 36% Zn, monohydrate, ind. dist. grade 36% Zn, bgs, c. l. works	lb.	26.50
agricultural grade powder, bulk, same basis	100 lbs.	22.50
Zinc yellow (see Zinc chromate)		
Zinc-ammonium chloride, bgs, c. l. works	lb.	4.87
Zinc-antimony chloride, works	lb.	4.62
Zinc-formate, dms., works	lb.	4.82
Zinc-formate, 20% Zn, 80% formate, 200-lb dms., f. l. f.o.b.	lb.	1.08
Zinc gran, bgs, bulk c. l. works	ton	165.00
Zinc gran, bgs, 200 and 325 mesh, c. l. works	ton	226.00
Zinciron acetate soln., 25% ZnO, dms., c. l. 30,000 lbs. min. works	lb.	.78
Zinciron hydride, powder, electronic grade, dms., works	lb.	.51
Zinciron oxide, powder, com., dms., 100-lb min.	lb.	4.22
electronic, same basis	lb.	7.25
insulating, stabilized, 325°F same basis	lb.	3.31
insulating, unstabilized, 325°F same basis	lb.	6.55
dense, stabilized, 300° same basis	lb.	2.82

CHEMICAL IMPORTS

US imports of chemicals and related materials are reported in this section by CPI material. Listings include consignee where possible, container, net weight, name of vessel (in parenthesis), port of origin and date of shipment's arrival in New York or the Port of Newark.

US chemical imports/exports are tabulated monthly in the market reports.

ACETAMINOPHEN Voltaline Consolidation Servi 20 dms (1279 lbs) (Hamburg, 8/24).

ACETYL CHLORIDE Marborough 74 dms (30707 lbs) (Rade) Rotterdam, 8/24.

ACRYLIC ACID ACK T Golf & Paga 10 dms (628 lbs) (American Arabia) Hong Kong, 8/25.

ACRYLAMIDE Universal Transcontinental 480 bgs (26894 lbs) (Ming Sun) Korea, 8/22.

ACTIVATED CARBON CARBONAC 1 M Royal 6790 (4981 lbs) (American New Jara) Korea, 8/23.

ADIPIC ACID 20 dms (28984 lbs) (Koin Express) Bremen-haven, 8/26.

ADAR ADAR Hardel Pepper 40 dms (4850 lbs) (Ever Aard) Osaka, 8/18.

ADIPIC ACID 50 dms (4440 lbs) (Koin Express) Ham-burg, 8/28.

ALUMINATE VIT Protein 800 bgs (41411 lbs) (Alu-min Convey) Rotterdam, 8/24.

ALPHA CYCLOLINE 1 (43277 lbs) (Lancor Manor) Rotterdam, 8/25.

ALUMINUM OXIDE Norton Int'l 700 bgs (38440 lbs) (Dart Atlantic) Bremen-haven, 8/25.

ALUMINUM HYDROXIDE Gulim 180 dms (75838 lbs) (Al-tano Seng) Rotterdam, 8/25.

ALUMINUM NITRATE Charkil Chemical 5 dms (1290 lbs) (Ming Sun) Yokohama, 8/22.

AMMONIUM ACETATE 300 bgs (33400 lbs) (Heide) Ro-tterdam, 8/28.

AMMONIUM BIFLUORIDE Daniel F Young 1448 bgs (73989 lbs) (Zim Tokyo) Osaka, 8/19.

AMMONIUM CHLORIDE 20 pit (40935 lbs) (Koin Express) Gronoek, 8/23.

AMYLOSE BUDS MDSI 1 dms (425 lbs) (Felds) Ro-tterdam, 8/19.

ASCORBIC ACID 400 bgs (23988 lbs) (TFL Franklin) Bre-men-haven, 8/21.

ASPHALT 400 bgs (17354 lbs) (TFL Franklin) Bremen-haven, 8/21.

BUTIRIC ACID 75 dms (7857 lbs) (Ming Sun) Korea, 8/22.

BARIUM CARBONATE Cornelia 5440 ctn (303424 lbs) (American New Jara) Korea, 8/23.

BARIUM HYDROXIDE Cornelia 2720 bgs (15172 lbs) (American Arabia) Korea, 8/25.

CONTAINER 400 dms (22848 lbs) (Saudi Riyadih) Rotterdam, 8/20.

BARIUM SULFATE E Z Eni 3800 bgs (189798 lbs) (Almu-dena) Genoa, 8/29.

BASIL Agricola 100 bgs (8618 lbs) (Albrahimiyah) Alexan-dria, 8/25.

GEORGE A Ltd 240 bgs (13228 lbs) (Albrahimiyah) Alexan-dria, 8/25.

LUDWIG MUELLER 500 bgs (27558 lbs) (Albrahimiyah) Alexan-dria, 8/25.

BLAUZONNE E L Scott 3 ctn (397 lbs) (Hoegh Carrier) Bombay, 8/22.

BENZALDEHYDE Jenal Int'l Fwdrz 76 dms (38526 lbs) (Stuttgart Express) Rotterdam, 8/19.

BENZYL ALCOHOL GDF Chemie 1 ctn (41182 lb) (Alex-andria) Alexandria, 8/19.

METACOR 78 dms (38526 lbs) (Koin Express) Antwerp, 8/26.

CHEMICAL DYNAMICS 33 dms (14550 lbs) (Alexandra) Rotterdam, 8/19.

PINCO 79 dms (37143 lbs) (Alexandra) Rotterdam, 8/19.

CHEMICAL DYNAMICS 38 dms (17190 lbs) (Alexandra) Rotterdam, 8/19.

BETA NAPHTHOL 2 NAPHTHOL. Oriz Chemical 600 bgs (33406 lbs) (Ming Sun) Korea, 8/22.

BISCHLOROMETHYLENETHANINE Trafalp 1 ctn (41491 lb) (Alexandra) Rotterdam, 8/19.

BISMUTH TETRACARBONATE 4 dms (469 lbs) (Dart Atlantic) Felixstowe, 8/26.

BIPHENOL Dunlop Agros & Mott 80 dms (32872 lb) (Atlantic Conveyer) Liverpool, 8/26.

BRAZILIAN SANTS 4950 dms (104167 lbs) (Ameri-can Arabia) Hamburg, 8/25.

BUTANEDIOLE DIMETHACRYLATE Degussa 18 dms (7209 lbs) (TFL Franklin) Bremen-haven, 8/21.

BUTYL BENZOIC ACID 288 bgs (16101 lbs) (Dart Conti-nental) Antwerp, 8/26.

BUTYL METHACRYLATE 1 ctn (39926 lbs) (Alexandra) Felixstowe, 8/19.

C-D

CAFFEINE ANHYDROUS Amalgamated Metal 200 pkg (13228 lbs) (George Westinghouse) Korea, 8/24.

CALCIUM FLUORIDE North American Phillips Light 64 dms (19331 lbs) (Lauet Misaki) Korea, 8/21.

CALCIUM LACTOBIONATE Panphila 40 dms (8470 lbs) (Dart Continental) Antwerp, 8/19.

CARBON GRAPHITE Gurga New York 38 pit (30926 lbs) (Ming Sun) Korea, 8/22.

CARBOXYMETHYL CELLULOSE SAP Atlantic 1280 bgs (11112 lbs) (American Hawaii) Rio 2 Janv 8/21.

CASBA Desmethow 187 bgs (22119 lb) (Hoegh Car-rier) Hamburg, 8/28.

DASMEHOW 1358 bgs (179589 lbs) (Hoegh Carrier) Hamburg, 8/28.

A Seng 77 bgs (11193 lbs) (Hoegh Carrier) Padang, 8/28.

Rue Fwdg 321 bgs (44005 lbs) (Hoegh Carrier) Padang, 8/28.

DART Foods 250 bgs (33841 lbs) (Hoegh Carrier) Padang, 8/28.

GEI SPOCS 357 bgs (44209 lbs) (Hoegh Carrier) Padang, 8/28.

Mining Trdg 91 bgs (11303 lbs) (Hoegh Carrier) Padang, 8/28.

GEORGE Urea 84 ctn (9187 lbs) (Hoegh Carrier) Padang, 8/28.

Louis Furr 226 ctn (11998 lbs) (Hoegh Carrier) Padang, 8/28.

CASSIA William E Martin 83 ctn (5926 lbs) (Hoegh Carrier) Padang, 8/28.

CAUSTIC SODA Conlithion 8 lbs (7784362 lbs) (Sist Aquamarine) Antwerp, 8/22.

CELERY SEED Atlat Brothers 510 bgs (87492 lbs) (Sea Land Express) Rotterdam, 8/20.

Melagasy Agencies 2 bgs (33791 lbs) (Sea Land Express) Rotterdam, 8/20.

William E Martin 185 bgs (24471 lbs) (Jebel Al) Dubai, 8/25.

CHLOROPORFANIDE Sivey Shog 168 dms (10831 lbs) (Hoegh Carrier) Hamburg, 8/28.

CHOLESTYRAMINE USP 12 dms (3031 lbs) (Almudena) Lagon, 8/28.

CINNAMIC ALDEHYDE Interam Steamship 38 dms (19581 lb) (TFL Frank) Leters, 8/25.

CITRUS 388 bgs (3987 lbs) (Mahva Frutlay) Genoa, 8/22.

COPPER CYANIDE 210 dms (40241 lb) (Sea Land Ex-press) Rotterdam, 8/21.

CORIANDER Atlat Brothers 5 bgs (452 lbs) (Hoegh Carrier) Bombay, 8/26.

COLUMARIN 270 dms (32024 lbs) (Lauet Misaki) Hong Kong, 8/21.

CRESYLIC ACID Max Gruenruth 27 dms (13274 lbs) (Hoegh Carrier) Hamburg, 8/28.

CRUDE IODINE 340 dms (39127 lbs) (Lauet Misaki) Tokyo, 8/21.

CUMIN SEED Millizer & Muench 800 bgs (72752 lbs) (Koin Express) Hamburg, 8/28.

CYANURIC CHLORIDE Degussa 180 dms (43264 lbs) (Stuttgart Express) Antwerp, 8/19.

CYCLOPENTANONE Rhone Poaleno 10 dms (4850 lbs) (Dart Continental) Leters, 8/19.

DICHLORODIOLIC ACID USP 320 Byron Chemical 11 (31213 lbs) (Almudena) Lagon, 8/28.

DICHLORODIFLUOROMETHANE 2 ctn (71588 lbs) (Stuttgart Express) Gronoek, 8/19.

DICYCLOHEXYL CARBODIMIDE Satal Myers 41 ctn (2728 lbs) (Lauet Misaki) Tokyo, 8/21.

DIETHYL CARBAMAZINE CITRATE Axtel 25 dms (135 lbs) (Lauet Misaki) Hong Kong, 8/21.

DIETHYL OXALATE Rhone Poaleno 72 dms (34803 lb) (Nedlody Rotterdam) Rotterdam, 8/19.

DIETHYL PHANOLANINE 1 ctn (40388 lbs) (Nedlody Rotterdam) Bremen-haven, 8/28.

DISOCYANATE HEXAMETHYLENE Prochimie Int'l 1 ctn (38536 lbs) (Stuttgart Express) Rotterdam, 8/19.

DILL Wied Ludwig 1800 bgs (8921 lbs) (Albrahimiyah) Alexandria, 8/25.

DIMETHYLANILINE 1 ctn (40080 lbs) (Stuttgart Ex-press) Gronoek, 8/19.

1 ctn (38845 lbs) (Nedlody Rotterdam) Bremen-haven, 8/19.

DIPHENYL OXIDE 50 dms (24626 lbs) (American New Jara) Korea, 8/23.

DIPHENYLLAMINE 1 ctn (39771 lbs) (Koin Express) Gronoek, 8/25.

DUNICHO J-H Leds John H Enit 600 bgs (33202 lb) (American Arabia) Khor Fakkan, 8/25.

Louis Furr 600 bgs (33202 lb) (American Arabia) Khor Fakkan, 8/25.

Mining Trdg 600 bgs (33202 lb) (American Arabia) Khor Fakkan, 8/25.

Morris J Golombek 1200 bgs (58850 lb) (Ameri-can Arabia) Khor Fakkan, 8/25.

Quality Spics 600 bgs (33202 lbs) (American Arabia) Khor Fakkan, 8/25.

E-I

EPOXY RESIN H & C Ind 72 dms (39394 lbs) (Ever Gude) Keelung, 8/18.

ETHANOL AND SULTON Star Liquor Importe 2 (768357 lbs) (Stuttgart Express) Gronoek, 8/25.

ETHYL HEXANOIC ACID 1 ctn (4082

HYDROFLUORIC ACID BDF Inc 138 dms (73458 lbs) (Zim Tokyo) Osaka, 8/19.
Denfel F Young 88 dms (36654 lbs) (Zim Tokyo) Osaka, 8/19.
IRON SULFATE 18 tin (895 lbs) (Stuttgart Express) Bremen-haven, 8/19.
ISOPHTHOL 1 tin (35715 lbs) (Atlantic Express) Rotterdam, 8/25.
J-M
JACID Phreoson 280 dms (35188 lbs) (American New Jara) Kona, 8/23.
LEMON OIL Citrus & Allied Essences 10 dms (4422 lbs) (Hofstellers) Buenos Aires, 8/19.
LITHOPONE Ore & Chemical 700 bbs (39700 lbs) (Niedly Rotterdam) Kobe, 8/25.
MAGNESIUM CARBONATE Geoghe Uhs 58 lbs (26109 lbs) (Heide) Hamburg, 8/24.
MAGNESIUM HYDROXIDE USP Roussel 800 bbs (48914 lbs) (Ming Sun) Kobe, 8/22.
MAGNESIUM OXIDE Dinco Chemical 680 bbs (38828 lbs) (Ming Sun) Kobe, 8/22.
USP Lead Roussel 331 dms (39405 lbs) (Ming Sun) Kobe, 8/22.
MALABAR BLACK PEPPER A Kazami 216 bbs (3487 lbs) (American Alabama) Singapore, 8/25.
DMT 430 bbs (57878 lbs) (American Alabama) Singapore, 8/25.
Spinal 843 bbs (101485 lbs) (American Alabama) Singapore, 8/25.
John S Connor 214 bbs (33828 lbs) (American Alabama) Singapore, 8/25.
MANDARIN OIL John D Walsh 4 dms (848 lbs) (Zim Heide) Barcelona, 8/18.
MANGANESE DIOXIDE Ore Lessen Int Fvdre 10 ctn (375 lbs) (Kohn Express) Bremen-haven, 8/25.
MENTHOL Crystal Al Berje 40 dms (2587 lbs) (Stuttgart Hamburg), 8/25.
MENTHOL 4 dms (2587 lbs) (Stuttgart Hamburg), 8/25.
MERCURIC IODIDE RED ACS TROY Chemical 10 dms (1175 lbs) (Hoege Carrier) Bombay, 8/28.
METHALLYL CHLORIDE Stoik Tank Containers 3 tin (10719 lbs) (Ming Sun) Kobe, 8/22.
METHYL BUTYRATE C 133 Containering Agency 3 tin (2224 lbs) (Alexander) Fukuoka, 8/19.
METHYL CELLULOSE Mirava 300 lb (13988 lbs) (Hart-yokohama) Yokohama, 8/25.
365 dms (14485 lbs) (Hart-yokohama) Yokohama, 8/25.
METHYL HEPTENONE 80 dms (33683 lbs) (Ming Sun) Yokohama, 8/22.
METHYL METHACRYLATE KETONE Pan American Container 4 dms (1831 lbs) (Hart-yokohama) Fukuoka, 8/24.
METHYL PARABEN Kamekatsu Geoghe 600 dms (42680 lbs) (Hart-yokohama) Yokohama, 8/25.
METHYL METHACRYLATE Gen Line 958 ctn (36076 lbs) (Hart-yokohama) Keelung, 8/22.
METHYL METHACRYLATE Degussa 1 ctn (40719 lb) (Kohn Express) Bremen-haven, 8/25.
METHYL METHACRYLATE BUTADIENE STYRENE M & T Chemicals 350 bbs (15842 lbs) (George Washington) Tokyo, 8/24.
2162 pkg (97223 lbs) (George Washington) Tokyo, 8/24.
MINT LEAVES Patel Brothers 2 ctn (26 lbs) (Hoege Carrier) Bombay, 8/28.
MONOBUTYL META CRESOL Stoik Tank Containers 1 tin (8163 lbs) (Ming Sun) Kobe, 8/22.
MONODIBUTYL GLUTAMATE Aljornito 3900 bbs (223480 lbs) (Bilgig Bay) Santos, 8/22.
730 dms (7800 lbs) (Bilgig Bay) Santos, 8/22.
MUNDO WHITE PAPER Kato 1 tin (4282 lbs) (Saud Riadyh) Singapore, 8/20.
DMT 120 bbs (22048 lbs) (Saud Riadyh) Singapore, 8/20.
Get Spice 1221 bbs (220480 lbs) (Saud Riadyh) Singapore, 8/20.
Janzten & Deeske 300 bbs (55115 lbs) (Saud Riadyh) Singapore, 8/20.
Ludwig Mueller 120 bbs (22048 lbs) (Saud Riadyh) Singapore, 8/20.
Morris 1 tin (4282 lbs) (Saud Riadyh) Singapore, 8/20.
MUSK KETONE 60 dms (7198 lbs) (George Washington) Tokyo, 8/24.
MUSK XYLENE 100 pkg (11818 lbs) (Kohn Express) Greenock, 8/25.
N-O
N BUTHYLMETHACRYLATE Seemoch Kerner 1 tin (8000 lbs) (Niedly Rotterdam) Rotterdam, 8/28.
Degussa 1 ctn (386225 lbs) (Stuttgart Express) Bremen-haven, 8/19.
1 tin (39184 lbs) (Niedly Rotterdam) Rotterdam, 8/18.
NAPHTHOL Top Tex 1 tin (8475 lbs) (Stuttgart Ex-press) Bremen-haven, 8/19.
NICOTINE SULFATE Black Leaf Products 26 dms (12236 lbs) (Jebel Ali) Dubai, 8/25.
NICOTINAMIDE Vichem 1 tin (800 lbs) (44421 lbs) (Buen Express) Antwerp, 8/19.
Vitachem Rally 1,200 bbs (60,336 lbs) (Kohn Ex-press) Antwerp, 8/25.
NIGROSE Kona, 8/21.
60 dms (7,302 lbs) (Hoege Carrier) Colombo, 8/28.
OXALIC ACID Al Freight Int 728 bbs (11,857 lbs) (Hart-yokohama) Keelung, 8/28.
P-R
PALM KERNEL OIL 2 bbs (3,308.06 lbs) (Stoik Aquamarine) Belawan Dal, 8/22.
1 bbs (1,124,346 lbs) (Stoik Aquamarine) Psk Kudang, 8/22.
4 bbs (4,440,678 lbs) (Stoik Aquamarine) Pt Kelang, 8/22.
PAPRIKA Griffith Laboratories 850 bbs (43,257 lbs) (Jebel Ali) Valencia, 8/25.
PAPRIKA OLSER Koenig 4 dms (1,987 lbs) (Zim) Valencia, 8/25.
PARAFFIN PETROLEUM WAX Duo Commodities 700 dms (49,670 lbs) (Hart-yokohama) Yokohama, 8/25.
PARAFFIN WAX Parafin 82 ctn (78,102 lbs) (George Washington) Tokyo, 8/24.
PENTAERYTHRITOL Degussa 800 bbs (22,268 lbs) (Stuttgart Express) Bremen-haven, 8/19.
88 bbs (44,438 lbs) (Kohn Express) Bremen-haven, 8/25.
Degussa 581 bbs (44,438 lbs) (Kohn Express) Bremen-haven, 8/25.
PERI ALO 1 tin (Customs Expeditors 100 pkg (13,448 lbs) (George Washington) Kobe, 8/24.
PIENTYROL Chemical Dynamics 9 dms (2,848 lbs) (Alexander) Rotterdam, 8/19.
POLYETHYLENE Mearl Supply 700 ctn (57,395 lbs) (Zim Tokyo) Osaka, 8/19.
POLYETRAFLUOROPOLYMER Bunkoro 1 tin (160 dms) (1,753 lbs) (Hart-yokohama) Kobe, 8/21.
POLYETRAFLUOROPOLYMER 1 tin (4,828 lbs) (Niedly Rotterdam) Rotterdam, 8/19.
1 tin (39,203 lbs) (Niedly Rotterdam) Bremen-haven, 8/25.
POLYVINYL CHLORIDE Morton (Niedly Rotterdam) Antwerp, 8/25.
POTASSIUM CHLORATE Alltransport 10 dms (2,400 lbs) (Atlantic) Rio de Janeiro, 8/25.
POTASSIUM PERMANGANATE American Int Chemical 380 dms (43,265 lbs) (Sea Land Express) Rotterdam, 8/21.
POTASSIUM SORBATE Kamekatsu Geoghe 400 dms (41,801 lbs) (Hart-yokohama) Kobe, 8/25.
300 dms (42,260 lbs) (Hart-yokohama) Rotterdam, 8/19.
PROPYL CYANOACETATE Barm Spig 5 dms (2,480 lbs) (Ming Sun) Kobe, 8/22.
PROPYL PATE Kamekatsu Geoghe 195 dms (22,231 lbs) (Hart-yokohama) Kobe, 8/25.
QUININE Pan American Container 40 dms (1,213 lbs) (American Alabama) Singapore, 8/25.
RARE EARTH Selenia 1 tin (3,915 lbs) (American) 500 dms (208,974 lbs) (American New Jara) Kobe, 8/23.
S-T
SACCHARIN SODIUM Jylberg Spig 320 pkg (38,098 lbs) (George Washington) Kobe, 8/25.
SASEN 1 tin (3,783 lbs) (Heide) Rotterdam, 8/24.
SODIUM ACETATE 800 bbs (41,780 lbs) (Stuttgart Express) Greenock, 8/25.
SODIUM BICROMATE Alpha Int 390 bbs (44,747 lbs) (Bakelstein) Rotterdam, 8/25.
SODIUM BICROMATE 378 dms (78,728 lbs) (Zim Heide) Heide, 8/16.
SODIUM CHLORIDE Salvo Buenos America 260 dms (32,089 lbs) (Zim Tokyo) Yokohama, 8/19.
SODIUM CHLORIDE Farmalut 1 tin (106,980 lbs) (Zim) (38,085 lbs) (Ming Sun) Kobe, 8/22.
Pmp Fermentation Products 701 tin (78,121 lbs) (Ming Sun) Kobe, 8/22.
SODIUM FERROCYANIDE Degussa 880 msk (106,980 lbs) (Niedly Rotterdam) Antwerp, 8/19.
SODIUM FLUORIDE Trans World Spig 700 bbs (38,973 lbs) (Hoege Carrier) Osaka, 8/18.
SODIUM HEXAMETAPHOSPHATE 16 bbs (36,466 lbs) (Sartorius) Tokyo, 8/25.
SODIUM HYDROSULFATE Acetopore 160 dms (42,240 lbs) (Ming Sun) Keelung, 8/22.
Ferro Metal & Chemical 161 dms (42,417 lbs) (Bakelstein) Rotterdam, 8/25.
SODIUM LAURYL SULFATE Continental Chemical 875 bbs (40,038 lbs) (Ever Guest) Keelung, 8/18.
Continental Chemicals 400 bbs (44,787 lbs) (Heide) Rotterdam, 8/24.
SODIUM METASILPHATE Rhensu Transport Int 16 pbl (43,853 lbs) (Zim Heide) Barcelona, 8/19.
SODIUM METAPERIODATE F W Myhre 10 ctn (2,458 lbs) (Dart Container) Rotterdam, 8/25.
SODIUM METAPERIODATE F W Myhre 10 ctn (2,458 lbs) (Dart Container) Rotterdam, 8/25.
SODIUM METASILPHATE Browning Chemical 400 bbs (44,092 lbs) (Saud Riadyh) Lohman, 8

CENTRIFUGES

3000 Sharples, 316 S/S, RECONDITIONED
P860 Sharples, 316 S/S, RECONDITIONED
40" x 60" Bird, 304 S/S, reconditioned by mfr.
80" Bird OGS, 316 S/S
NX207 Alfa-Laval, 316 S/S Flex Drive
BRPX-313 Alfa-Laval, 316 S/S construction
SAOWH-3038 West Falls, Pilot Plant 3 way S/S
SA-1-02-175 West Falls, Pilot Plant 3 way S/S
48" Sharples "Tornado" 316 S/S (2)
48" Tolhurst "Batch Master" 316 S/S (2)
48" Sharples "Sludge-Pak" Model SP-6500, 316 S/S
28" Baker Perkins, pusher design, 316 S/S
28" ATAM suspended centrifuge, 304 S/S H.P.
12" Krauss-Maffei, pusher design, 316 S/S
8" Baker Perkins Pusher Design, 316 S/S
SB600 Alfa-Laval pusher design, 316 S/S

SZEGVARI ATTRITOR

60 gal. Szegvari, jacketed, stainless steel

PRESSURE FILTERS

480 sq. ft. Durco-Enzinger, Model 60DHC489, 316SS
370 sq. ft. Niagara Model 370-348, 304SS
322.8 sq. ft. Funda Model R-30, 316 S/S, jkt., 40 HP
76 sq. ft. Niagara, model 33-12-5, S/S jkt. (2)
314 sq. ft. Niagara, Model 42-310-22, 304 S/S
259 sq. ft. Pronto, Model 3259, S/S (2)
160 sq. ft. Sparkler, Model 33536, S/S (2)

VACUUM FILTERS

8"x18" Ametek, 316 ELC S/S LIKE NEW CONDITION
6"x8" Elanco, precoat "Elmcomet" construction (3)
6"x8" Ametek, polypropylene
5"x7" Paxman, 316 S/S, precoat
16"x12" Elanco, 316 S/S, precoat

REACTORS-TANKS

S/S, G/L Reactors, up to 5000 gal. capacity,
Tanks up to 15,000 gal. capacity (100's in stock)
(S/S, G/L, C/S, FRP)

HORIZONTAL BELT FILTERS

8"x18" Elanco, rubber belt, vacuum (2)
4"x12" Elanco, rubber belt, vacuum (2)
2"x10" Straightline, rubber belt, complete
2"x7" Straightline, rubber belt, complete
1"x3" Elanco, rubber belt, complete

BELT FLAKERS

30"x20" Sandvik, S/S belt flaker, complete
20"x32" Sandvik, S/S, complete system

FITZ CHILSONATOR

Size 16 x 30 Fitzpatrick Chilsonator System, all S/S
construction, with size 30 granulator, with drives

BALL/PEBBLE MILLS

5"x8" Patterson Jacketed Steel Ball Mill, 30 H.P.
3"x4" Patterson Pebble Mill, arctic lined

SAND MILLS

30 RS Premier, Sussmeyer Sand Mill, complete
12-30 Morehouse-Cowles Sand Mill, 50 H.P.
10-25 Morehouse-Cowles Sand Mill, 25 H.P. (2)
16-P Chicago Boiler "Red Head" 30 H.P.
Lab Chicago Boiler "Red Head" 1 H.P.

LAB 3 ROLL MILLS

5"x12" J.H. Day, high speed, complete
4"x10" Ross, high speed, complete
4"x8" Kent, high speed, complete

ALL NICKLE CONSTRUCTION

500 gal. Nooter Reactors, 30/50 PSI (2)
500 sq. ft. U.S. Autolot Pressure Filter
107 sq. ft. Sparkler Pressure Filter, Model 33-S-19
5"x3" Ametek Rotary Vacuum Filter

JUST PURCHASED

7500 gal. Terra Haute Fermenters, 304 S/S, 50 psi (5)
4000 gal. horizontal batch still, S/S
2500 gal. Hicks tanks, 316 S/S, 50 psi or F/V
2000 gal. Nooter reactors, 316 S/S, 60/80 psi (8)
2000 gal. Pfaudler reactor, 316 S/S, 60/80 psi
2000 gal. Mueller reactor, 316 S/S, 60/80 psi
2000 gal. horizontal batch still, S/S (2)
1250 gal. S/S Mix Tanks, 10 HP Vari-Drive (2)
Misc. G/L tanks and kettles, to 3000 gal. (8)
ST 100 Aeromatic Fluid Bed Dryer, all S/S

MAJOR NEW PURCHASES

1000 gal. Struthers-Wells Reactor System, 347 S/S, 50
PSI or full vacuum internal, 75 PSI jacketed, 700°F,
turbine agitator, with condenser, receiver, piping,
controls
15,000 gal. Stainless Steel Tank, vertical, with internal
coil, top entering 40 H.P. turbine agitator
200 gal. Baker Perkins Mixers, size 17GIM, type 304
stainless steel construction, fully jacketed, duplex
dispersion blades, screw till, 40 H.P. (5)
35 gal. Patterson "Kneadermaster" Mixers, 304 stain-
less steel, sigma blades, jacketed, 40 H.P. (5)
100 H.P. Sprout-Waldron Hammermills, Model CG-28 (5)
28" dia. Reitz Thermascraps, 304 S/S, jacketed trough
28" long, 15 H.P. vari-drive (2)
40"x84" Patterson Screens, 1 deck, S/S (9)
IMMEDIATE AVAILABILITY-CALL FOR DETAILS

RESIN MFG. EQUIPMENT- OHIO LOCATION

5000 gal. Struthers-Wells Reactor System, 347 S/S, 50
PSI or full vacuum internal, 75 PSI jacketed, 700°F,
turbine agitator, with condenser, receiver, piping,
controls
15,000 gal. Stainless Steel Tank, vertical, with internal
coil, top entering 40 H.P. turbine agitator
200 gal. Baker Perkins Mixers, size 17GIM, type 304
stainless steel construction, fully jacketed, duplex
dispersion blades, screw till, 40 H.P. (5)
35 gal. Patterson "Kneadermaster" Mixers, 304 stain-
less steel, sigma blades, jacketed, 40 H.P. (5)
100 H.P. Sprout-Waldron Hammermills, Model CG-28 (5)
28" dia. Reitz Thermascraps, 304 S/S, jacketed trough
28" long, 15 H.P. vari-drive (2)
40"x84" Patterson Screens, 1 deck, S/S (9)
IMMEDIATE AVAILABILITY-CALL FOR DETAILS

NEW LIQUIDATION

PVC Suspension Plant Ohio Location
11-5000 gal. Pfaudler Reactors, C/S construction, rated
220 PSI internal, 80 PSI jacket, 50/25 H.P. Philadelphia
Gear Drive
Complete Nara Vertical Fluid Bed Dryer System, all S/S,
6'7" x 22'1", 2 stage, rated up to 10,000 #/hr., with
heaters, blowers, cyclones
Complete Proctor Vertical Flash Dryer System, all S/S, 3'11"
x 11'7", with heater, blower cyclones
20,000 gal. Stainless Steel Mix Tank, 13'6" x 19', 20 H.P. (2)
18,000 gal. Stainless Steel Mix Tank, 12' x 18'4", 10 H.P. (1)
15,000 gal. Stainless Steel Mix Tank, 9'6" x 27'8", 40 H.P. (1)
8,500 gal. Stainless Steel Tank, 9'6" x 15'2" (1)
8,000 gal. Glasco Vacuum Receiver, Glass-Lined (1)
6,500 gal. Glasco Vacuum Receiver, Glass-Lined (1)
2,250 gal. Stainless Steel Kettles, 6'8" x 8', jacketed, 10
H.P. (1)
2,250 gal. Stainless Steel Kettles, 6'8" x 8', jacketed, 3 H.P.
(2)
2,000 gal. Stainless Steel Mix Tank, 6'8" x 4', 2 H.P. (3)
1,000 gal. Stainless Steel Kettles, 5'4" x 8', jacketed, 2 H.P.
1,000 gal. Stainless Steel Jacketed Tanks, 5'4" x 8' (2)
4-A.O. Smith Silos, Glass-Lined, 14' x 40', bolted
1-Butler, Epoxy-Lined, 9' x 32' welded
220 CFM Sullair Compressor, 125 PSI, rotary screw design
117 sq. ft. Mikro Pulsair Collector, Model 258-6-30, 30
Derrick Screen, single deck, 3' x 5'
Misc. tanks, feeders, blowers, cyclones, pumps

REACTORS

5000 gal. Struthers-Wells, 347 S/S, 50#/75#
3300 gal. Acme, 304 SS, 74#/76# (2)
2780 gal. Acme, 304 S/S, 74#/76# (2)
2000 Colonial, 316 S/S, 100#/100#, w/coil
2500 gal. Cryochem, 316 S/S, 75#/75#, with coil
1800 gal. Perry Products, 316 S/S, 75#/150#
750 gal. Pfaudler, Glass-Lined, 100#/80#
200 gal. Pfaudler, 316 S/S, 55#/80# UNUSED
50 gal. Pfaudler, Glass-Lined, 25#/80# complete sys-
tem, with receiver & condenser
30 gal. Pfaudler, 316 S/S, 60#/80# UNUSED
30 gal. Pfaudler, Glass-Lined, 25#/80#
10 gal. Pfaudler, Glass-Lined, 150#/85#
5 gal. Pfaudler, 316 S/S, 50#/80#

S/S PULVERIZERS

60 ACM Mikro Mill, 75 H.P.
PC-38 Strong-Scott Pulvacon, 150 H.P.
FASO-20 Fitzpatrick "Fitzmill", 75 H.P. (1)
D-8 Fitzpatrick "Fitzmill", 7 1/2 H.P. (2)
Manesty "Rotogran" Oscillating Granulator

SPECIAL OFFERING

33' dia. Niro Spray Dryers, 316 S/S, UNUSED (2) com-
plete spray drying facility, never installed, including
(2) 33' dia. chamber, Model F-350 centrifugal atomiz-
ers. All equipment new 1978, as shipped from Niro
awaiting installation.

10' dia Niro Fluid Bed Dryer, 304 S/S, UNUSED, com- plete system with drying chamber, heating-cooling systems, feed tanks, cyclone collectors, all piping.

VACUUM DRYERS

375 cu. ft. Stehning, Double Cone, S/S (9)
175 cu. ft. Venuleth, Double Cone, S/S (3)
60 cu. ft. DeDietrich, Double Cone glass lined
50 cu. ft. F.J. Stokes, Rotary Vacuum, 30"x8", S/S
21 cu. ft. Balfour, Double Cone, glass lined
20"x10" Zimmer dble. screw Holoilles, S/S jkt., vac. (3)

MIXERS

50 gal. B-P C/S, Sigma jacketed vac., 30 H.P.
74 gal. J.H. Day "Titan", Sigma jacketed, 3 H.P.
70 cu. ft. J.H. Day, Nautia, S/S, jacketed, UNUSED
200 gal. B-P C/S, sigma, jacketed, vac., 75 H.P. (3)
75 liter Papenmeier Mixer, S/S, jacketed, 30 H.P. vari-drive
8 cu. ft. Kelley Duplex, paddle, S/S, NEW
3.5 cu. ft. J.H. Day, Nautia, S/S

DISPERSERS

50 H.P. Cowles, vari speed. Like New

LAB 2 ROLL MILLS

8"x18" Reliable Lab Mill, 15 H.P., Like New
8"x18" Farrel Lab Mill, electrically heated, variable
speed, variable friction
6"x13" Farrel Lab Mill, 10 HP drive
3"x7" Farrel Lab Mill, oil heated, variable speed

LITTLEFORD MIXERS

FKM 800 D, 13 cu. ft. stainless steel, w/choppers (2)
KM 300 D, 6 cu. ft. stainless steel
FM 50, 1 cu. ft. stainless steel, jkt., vac., chopper, 5
H.P., vari drive, All XP. New Condition.
FKM 8000 D, 169 cu. ft., carbon steel, 4choppers
FKM 8000 D, 169 cu. ft., carbon steel
KM 4200 D, 86 cu. ft., jacketed, stainless steel
FKM 3000 D, 85 cu. ft., jacketed, stainless steel
KM 2000 D, 43 cu. ft., jacketed, stainless steel

S/S RIBBON BLENDERS

80 cu. ft. J.H. Day Sanitary S/S (2)
40 cu. ft. J.H. Day Sanitary S/S

ROSS PLANETARY MIXERS

40 gal. Ross, HDM-40, S/S, jacketed, vacuum, 10 H.P.
vari-drive (2)
25 gal. Ross, HDM-25, S/S, 15 H.P. vari-drive
2 gal. Ross, 130-ELS, S/S, jacketed, vacuum, 1/4 H.P.
vari-drives

ARTISAN EVAPORATORS

50 sq. ft. Artisan "Roto-therm" Evaporators, all S/S
construction, F/V internal, 150 PSI jacket (2)
1 sq. ft. Artisan "Rototherm" Lab System, all S/S

COMPACTING PRESSES

6 1/2 ton Manesty, Model BB3A, 27 station
6 1/2 ton Manesty, Model BB3A, 33 station
4 ton Manesty, Model F-3, single punch

REFRIGERATION

200 ton Lewis Package Chiller, complete
30 ton Application Engineers, Package Chiller
15 ton Application Engineers, Package Chiller
10 ton Application Engineers, Package Chiller
7 ton Mayer Package Chiller
5 ton Peuchen Package Chiller, (2)

SCREENS

30" Sweco, S/S, 2 deck
18" Kason, S/S, 1 deck, unused (3)
38"x85" Rex-Carrier, 1 deck, S/S (4)
20"x48" Rotex, 1 deck, S/S

HEAT EXCHANGERS

Shell and tube heat exchangers, stainless steel, up to
2000 sq. ft. surface area—dozens!

EQUIPMENT WANTED
GOOD, USED, CHEMICAL,
PHARMACEUTICAL & RELATED
EQUIPMENT - CENTRIFUGES,
DRYERS, FILTERS, REACTORS,
TANKS ETC.
WE WILL PURCHASE INDIVIDU-
AL ITEMS OR COMPLETE
PLANTS.
CALL OUR OFFICE TODAY. TOP
DOLLARS PAID. NO DEAL TOO
BIG OR TOO SMALL.

DRYERS

Drum Dryers/Flakers
(1) 24" dia. x 36" Buffalo SS dble. drum
dryer
(2) 32" dia. x 108" Blaw Knox CI dble. drum
dryer
(3) 32" dia. x 17'6" Sandvik SS belt flaker
(4) 36" dia. x 10' Buffalo CI dble. drum dryer
(5) 42" dia. x 120" Blaw Knox CI dble. drum
dryer
(6) 48" dia. x 28" drum flaker, chrome plated
drum
(7) 48" dia. x 40" CI flaker, mfg. by Buffalo
Foundry
(8) 48" dia. x 40" drum flaker, nickel plated
drum, mfg. Blaw-Knox

Fluid Bed
(1) 60 Kg. Aeromatic, Batch, 6'x9", 55,000
100 Kg. Aeromatic Model ST 100, sanitary
SS
(2) Fitzpatrick Model FA 250, SS, 20 HP XP

Holofite
(1) Western Precipitation Model PBOSSO-A,
100 Kg. Aeromatic, Batch, 6'x9", 55,000
100 Kg. Aeromatic Model ST 100, sanitary
SS
(2) New never-used Joy Processor, CS, single
screw, 18" x 16" long, rated 110 psi @ 340°
F., sprocket & chain drive by 1.5 HP
variable drive.

Rotary Vacuum
(1) 200 Cu. Ft. Stokes, SS constr., complt.
(2) 165 Cu. Ft. Pfaudler, Double Cone, G/L, 30
HP/60 psi jkt., 15 HP vari-drive
(3) 150 Cu. Ft. Blaw Knox, Nickel
(4) 132 Cu. Ft. Stokes, Nickel
(5) 72 Cu. Ft. Blaw Knox, SS
(6) 50 Cu. Ft. Titanium Double Cone
(7) 50 Cu. Ft. Gemco, 316SS sanitary, double
cone
(8) 37.5 Sq. Ft. Horiz. Thin Film, vac. int. & 150
psi, 304/316SS
(9) 30 Cu. Ft. P-K Twin Shell, 304SS
(10) 30 Cu. Ft. Abbe Twin Shell, 304SS

Spray
(1) 30"x3" Bowen Laboratory w/3" cone bot-
tom, SS constr., w/centrifugal atomizer, 3
HP blower & motor (1)
(2) New lab size 32" dia. HP vari-drive
atomizer SS contacts
(3) 710" Dia. Anhydride Complete System,
sanitary SS
(4) 18" dia. Bowen complt. system SS con-
tacts, new 1976

CENTRIFUGES

(1) Delaval BRPX 309, SS, 20HP
(2) Unused Model B-10 Podbielniak, Alloy 20
(3) Sharples AS-28, SS
(4) Sharples AS-169, 316SS
(5) Alfa-Laval SS Decanter, Horiz., Mdl. NX314
(6) Dorr Oliver Mdl. CH30 CSU "Morco." 316SS
contacts, 160 HP
(7) Baker Perkins S-82 "Pusher Type", SS, 50 HP
(8) Bird 18" x 28" 316 ELC, conbowl bowl.
(9) Bird 24" x 36" 316SS, 40 HP
(10) Sharples P-1000, SS 20HP
(11) Unused Bird 30 x 65, 317L SS
(12) Tolhurst 48" x 24" porf. basket, 316SS
sanitary, auto. plow & discharge, rated 85
#/cu. ft. @ 900 RPM, 20 HP XP.
(13) Tolhurst 48" x 24" Dutchmaster, 316SS, perf.
basket, w/hydr. plow & 20 HP hydr. drive
(14) Tolhurst 48" x 24" Batchmaster, rubber lined,
perf. basket, w/hydr. plow & 20HP hydr. drive
(15) Tolhurst 48" x 24" Batchmaster, Horadale
lined, perf. basket, w/hydr. plow & 20 HP
hydr. drive
(16) Western states 48" x 24", 316 SS
(17) Fletcher 48" x 28" Suspended type, SS perf.
basket, 20/10 HP
(18) Sharples "Tornado" 48" x 30", 316SS, perf.
basket, 40 HP XP
(19) Alfa Laval Model MAPX 210 T24, SS wetted
parts
(20) Sharples C-27, 316 SS, wetted parts, 40 HP
(21) Sharples C-20, Super-D-Hydrator, SS, 50 HP
(22) Dorr Oliver Marcone Screen Model C-400 Xz,
all SS, twin screw disch., 10 HP

PARTIAL LISTING ONLY

RIGGING
DISMANTLING
RE-ERECTION
DEMOLITION

SAVE SAVE **IDM** SAVE SAVE

RECENT PURCHASES

●●● FILTER BONANZA ●●●
Sparkler pressure leaf Filters,
All stainless Steel Construction
2-Model #3309
1-Model #18D12
1-Model #18A4
1-Model #33528

400 gal. G/L Pfaudler Vert Reclaver,
55 Psi.
1750 gal. Reactor 316 SS, 15 PSI Int.
40 psi Jckt.
St Regis Bag Packer, Model#718
MLT.
5000 Gal. 304 SS jcktd., Mix Tank
2' dia. x 3' Chrome Plated Flaker

EVAPORATORS

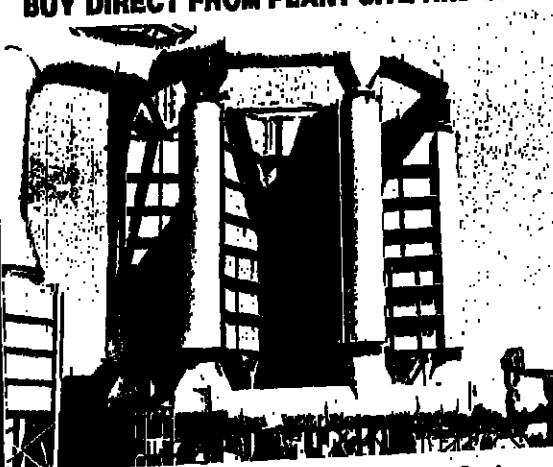
(1) 115 Sq. Ft. Artisan "Kontor" Adjust-O-Film sys., 316SS
(2) 114 Sq. Ft. Lave Wiped Film, 316SS, 1.5 HP
(3) 114 Sq. Ft. Lave Thin Film SS
(4) 125 Sq. Ft. Rodney Hunt Turbo Film 347 SS
(5) 84 Sq. Ft. Lave Hilmindor, 316 SS
(6) 84 Sq. Ft. Volator Evaporator System, 316 SS contact, 15
psi & FV Int., 150 psi jkt.
(7) 87 Sq. Ft. Rodney Hunt Turbo-Film, 304 SS contact parts, 15
psi & FV/150 psi jkt.
(8) 10.5 Sq. Ft. Lave SS Wiped Film Exp. System, 16/80 psi
jkt.
(9) 19.5 Sq. Ft. Volator Turbo-Film, 304 SS contact, 15
psi
(10) 20 Sq. Ft. Konro Horiz. Adjust-O-Film, 316ELC, 50 psi, 15
psi
(11) Approx 31 Sq. Ft. Vert., Turbo-Film Processor, 304 SS
Contacts
(12) Like New 37.5 Sq. Ft. Lave Horiz. Thin-Film Dryer, 304/316L
(14) 50 Sq. Ft. Konro Adjust-O-Film, SS constr., 20 HP
(14) 47 Sq. Ft. Artisan ring Film, Heat "C"
(15) Approx 51 sq. ft. Pfaudler Wiped Film, 316 SS, 100/65 & FV
(16) 80 Sq. Ft. Konro Wiped Film Sys., SS constr., FV/160 psi
40 HP
(17) UNUSED 86 sq. ft. Lave Thin Film dryer horiz. 316 L wetted
parts, FV Int., 150 psi seal steam jkt.
(18) 141 Sq. Ft. Rodney Hunt Turbo-Film, 316 SS 15 psi Int., 35 psi
Int. 40 HP

●●●TANKS-ALL TYPES & SIZES

BLENDERS

800 Cu. Ft. Elanco, Dbl Rtn, CS
Unused 400 Cu. Ft. Elanco, Dbl Rtn, CS
300 Cu. Ft. Elanco, Dbl Rtn, CS
200 Cu. Ft. Elanco, Dbl Rtn, CS
175 Cu. Ft. Elanco, Dbl Rtn, CS
150 Cu. Ft. Elanco, Dbl Rtn, CS
125 Cu. Ft. Elanco, Dbl Rtn, CS
100 Cu. Ft. Elanco, Dbl Rtn, CS
75 Cu. Ft. Elanco, Dbl Rtn, CS
50 Cu. Ft. Elanco, Dbl Rtn, CS
30 Cu. Ft. Elanco, Dbl Rtn, CS
20 Cu. Ft. Elanco, Dbl Rtn, CS
15 Cu. Ft. Elanco, Dbl Rtn, CS
10 Cu. Ft. Elanco, Dbl Rtn, CS
7 Cu. Ft. Elanco, Dbl Rtn, CS
5 Cu. Ft. Elanco, Dbl Rtn, CS
3 Cu. Ft. Elanco, Dbl Rtn, CS
1 Cu. Ft. Elanco, Dbl Rtn, CS
10" P-K zig zag

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9650 SCFM Thermo Energy Recovery System

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GLASS...GLASS...GLASS

WE ARE GLASS SPECIALISTS WITH A
TREMENDOUS INVENTORY FEAT-
URING UNUSED, USED AND REG-
LASSIFIED ITEMS. OUR SHOP PER-
SONNEL ARE FULLY TRAINED TO
HANDLE GLASS.

REACTORS

Glass Lined
4,000 Gal. Pfaudler, 100/90 psi, TW
1,000 Gal. Pfaudler, 100&FV/90 psi,
40W
1,000 Gal. Pfaudler, RA80 Series, 100&
FV/90 psi, 40W
1,000 Gal. Pfaudler, RA80 Series, 100&
FV/90 psi, 40W
800 Gal. SS clad, 60/80 psi
750 gal. DeDietrich, Phila drive
500 Gal. Pfaudler, 100&FV/85 psi, BH
drive

*Partial Listing - Much More Inventory
Glass Lined Storage Tanks & Parts
also Available.

Stainless Steel

4,000 Gal. 316SS, Atmos./60 psi, with coils
3,000 Gal. 304SS, 10 HP Lightnin
2,000 gal. 316L SS, 75 psi Int. coils
2000 Gal. Nooter Autoclave, 316L 2000
psi, FV Int. coils
2,000 Gal. Dusenberg, 316 SS, 15/35 &
FV Int., 60 psi jkt.
1,750 Gal. 316SS Noite, 1487/50 psi
1,600 Gal. 304SS, 10 HP Lightnin
1,000 Gal. 304SS, 250/80 psi
1,000 Gal. 316SS, 50/75 psi jkt
1,000 Gal. 316 SS, 15 & FV/50, 10 HP
1,000 Gal. 316 SS, 100/30 10 HP
750 Gal. 316SS, 75 & FV/60 psi
750 Gal. 304SS, 50/80 psi
600 Gal. 316SS, 3000psi, 10 HP
600 Gal. SS, 60 psi, 1.5 HP jkt
500 Gal. 316SS, 55 & FV/55 psi
100 Gal. 316SS, 15 & FV/60 psi
100 Gal. 316ELC SS, 500/90 psi

*** SPECIAL OFFER ***
4-DRAIS SAND MILLS, TYPE PM-80,
STS-DDA, MANUFACTURED 1984-85.
PRICED TO SELL - CALL FOR DETAILS

MIXERS

4.5 Gal. Kneader Master Cont., SS w/jkt.
5 Gal. AMK 304SS Jcktd. Kneader Extruder
15 Gal. W.C. Resco Sigma Blade Dbl. arm
25 gal. Resco Dbl./Arm Sigma Blade jkt. SS
construction 15 H.P.
80 Gal. Hockmeyer Pony, SS contacts, 7.5 HP
vari-speed
100 Gal. SS Sigma Blade, jcktd. 40 HP
200 gal. W-P CS dble arm Sigma blade, 20 HP
250 gal. AMK Kneader Extruder, Sigma
Blades, CS constr., 40 psi, tough jkt.
500 liter Welax H intensity, SS contact parts
500 Gal. S-W Rubber Cement, CS, 2-10 HP
motors (2)
Unused 1000 Gal. Sanitary 316SS B-K Dbl. Motion
Change Cam; 100&FV/165 PSI, 125HP
Littleford Model FKM-8000, SS
Littleford Model FKM-8000, SS
Littleford Model FKM-2000, SS, w/choppers
3.5 Cu. Ft. Prodez Henschel Mt. 35 J SS Const.
7 Cu. Ft. 304SS Nautia Model MBX-70
10.8 Cu. Ft. Nautia D-105, CS
10 HP Hockmeyer High Speed Dispenser
Welding Eng. Model 2FV1V28 Twin screw
Extruder, SS, Contacts; 150 psi
Koehring mdl. 350, 40 HP

PLUS LOTS - LOTS MORE

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REMOVAL
(201

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QUALITY EQUIPMENT AT COMPETITIVE PRICES

Special Sale

MUST MOVE STAINLESS TANKS
12,000 GAL., T304SS, 12" Dia. x
14' high, flat bottom, open top (16)
PRICE \$8000 ea. FOB PA #20555

TANKS-S/S

21283-Tank, S/S vert., 1200 gal., 8' dia. x 8', flat top & bot.
20551-Tank, SS, 8000 gal., agit., 12' dia. x 14' H.
20555-Tank, SS, 12000 gal., 12' dia. x 14', flat bottom,
open top
17045-Joe Calt horz. tank, 304SS, 15,000 gal., 12' dia. x
22'9" x 10 PSI.

UNUSED CENTRIFUGES

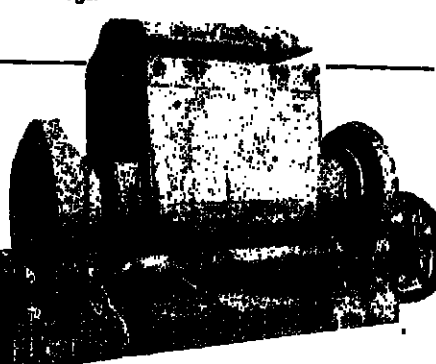
21593-Sharples P5400 Sanitary Centrifuges w/200 HP motor, 25 HP back-drive, gearbox, 5" pitch conveyor, CIP, control panel (2) LATE MODEL

CENTRIFUGES

20527-Bird, 18" x 24" steel, conical bowl.
20528-Bird, 24" x 36" steel, con. bowl, gearbox.
20519-Bird, 24" x 36", S/S, 15 degree, conical bowl.
20584-Bird 24" x 36", H series, steel w/motor.
20384-Bird 32" x 50", SS T316 conical, 75HP.
12853-Bird 32" x 50" conical, 10 deg., T317 ELC.
20137-Alfa Laval, NK 418-B31-40, 316SS, gearbox.
17308-Dorr Oliver, 304SS, Marco mdl. 16L, 30 HP.
15595-Sharples, mdl. P 600, gearbox, motor.
19787-Sharples P2400 316SS, 20 HP drive motor.
21359-Sharples P3000 w/gearbox.
20986-Sharples P3000, 52" 1 gal./min. S/S casting.
21725-Sharples P3400, S/S, gearbox & motor.
19249-Sharples P5400, 316/317SS, 200 HP, gearbox.

CENT-BASKET VERT.

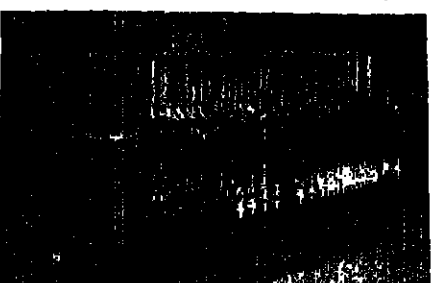
21408-Delaval 22" x 16" perf. basket hyd. drive.
15155-Delaval Mark II, perf. basket, 40" x 24", 316SS, 30
HP, hyd. drive.
19448-Sharples Sludge-Pak, SP-5500, 40" x 24" basket
centrifuge.



21459-Baker Perkins Mixer, dbl. arm, C/S, 300 gal.
Geared both ends, 100 HP, mod. 18JUMNZ.

FILTER PRESSES

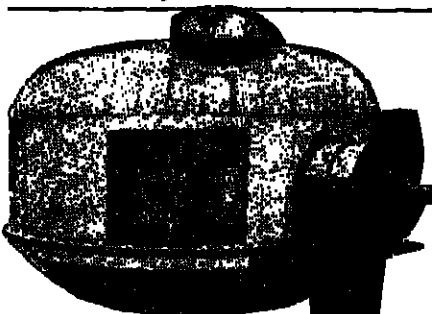
19848-Shriver P&F filter press, 12" x 12" alum. plates,
closed delivery, 23 chambers.
20534-Sperry Filter Press, 30", alum.
20539-Sperry filter press 30", 35 Aluminum plates, 357 sq.
19370-Shriver 32" x 32", polypropylene, 27 plates, ratchet
closing.
16929-Shriver ALP, plate & frame, 18 36" x 36", S/S re-
cessed plates.
20076-Sperry filter press, 36", cast iron plates, closed deliv.
19482-Independent filter press, 42" x 42", polypropylene,
4 eye closed, 34 chambers.
20550-Sperry filter press, 42" End closer, 41 alum. plates.



18373-Von Roll Filter Press, polypropylene plates &
frames, 32 chambers, 722 sq. ft. filter area.

DIESEL GENERATORS

22111-Detroit Diesel Generator 400 KW 16 cyl. mod.
71847000, fan cooled w/switchgear, S/N 68375
22112-Detroit Diesel Generator 500 KW 16 cyl. mod.
71847305, Turbo-charged w/switchgear S/N 68724
Call Jerry Cohen 312-350-2200



21772-Drucknutsche (Rosemund Type) Pressure batch Filter,
17" Dia., 75 Sq. Ft., jacketed, agit. 18 HP, Side Discharge.
Call Herb Landy (312) 350-2200

REACTORS

20252-Unused Reactor, 600 gal., 304SS dimple jkt.
10138-Plauder, 800 gal., T-316 LSS, 55 PSI/150 PSI.
20928-Brighton, 4000 gal., 8' dia x 10', 316 ELC S/S
20456-Reactor, 4000 gal., 316SS, vacuum.
15475-Brighton, 4000 gal., 316SS, vacuum.
20823-Richmond Eng. Reactor, 4800 gal., 316SS, pipe coil jkt.
Plauder 10,000 gal. reactor T316L, 100 psi int., 180 psi
Plauder 15,000 gal. reactor T316L, 100 psi int., 200 psi jkt.

DUST COLLECTORS

21125-Fabrit-Jet, 509-48 bin vent, 42 sq. ft., mdl. 9-8-100,
16398-Mikro dust collector, S/S, 63 sq. ft., mdl. 9-8-100,
pulver jet

21153-EVO, bin vent, 72 sq. ft., S/S, 5 HP
20253-Unused EVO pulse jet collector, mdl. 84BF00SC, 90
sq. ft.

21192-JH Day mdl. RJ-18RJ36, 125 sq. ft., C.S. 31P
21222-Fabrit-Jet, mdl. SO16-80, 151 sq. ft.

20398-Pulse jet collector, "FlexClean", mdl. 58C724 AV II
w/175 sq. ft. cloth, C.S.

21288-Mikro dust collector, 285 sq. ft., S/S.
20258-Unused EVO Corp. pulse jet dust collector, mdl.
89BF03CC, 350 sq. ft.

20255-Unused EVO Corp. dust collector, shaker type, mdl.
MS049C10, 575 sq. ft.

SCREENS

21203-Sprout Walston sifter, D10, 6 decks.
21150-Sprout Walston, D10, 1 HP, 10 decks, S/S cont.
21187-Sprout Walston, D10, 2HP, 10 decks, S/S cont.

MIXER/EXTRUDER

17654-AMK 25 gal. Mixer/Extruder, Sigma, ST 7.5 HP.
18298-J.H. Day 25 gal. Dispersion, 25 HP var. main, 10 HP
var. screw.
20908-AMK 30 gal. S/S, jkt. Sigma, 7.5 HP Main, 6 HP
screw.
21334-AMK 40 gal. S/S hot oil jkt., Sigma 8" dash. screw.
19828-AMK 50 gal. ST, jkt. Sigma.
19421-AMK 75 gal. ST, jkt. Sigma, 10" dash. screw.
17138-AMK 120 gal. ST Sigma, 11.5" screw.
14832-AMK 150 gal. S/S, Sigma, 15HP main, 10HP screw.
19484-AMK 150 gal. S/S, Sigma, 50 HP main, 10HP screw.
20118-AMK 150 gal. ST, Sigma, 15 HP/10 HP
509327-New Aaron 300 gal., T304SS, mix extruder, Sigma,
jkt., up to 200 HP main, 75 HP hyd. screw.
STILL INSTALLED - CALL NOW!

21350-B.P. 500 gal. Sigma steel, jkt.
125 psi, 150 HP, Hyd. tilt

MIXERS - PLOW

803765-Littleford, PKM 8000, SS jacketed, 25 HP.
20754-Littleford, PKM 3000D 95 CF, S/S, full jacket.
19214-New Plow Mixer, 60 cu. ft. 34785, jacket, 100HP.
20829-Littleford PKM 4200D, S/S, 87 cu. ft. jkt.

MIXER RIBBON

21120-Ribbon Blender, S/S, 10 cu. ft., jkt. SS, 180 psi.
20276-Ribbon blender, 14.7 cu. ft., 304SS, 3 HP.
20616-Unused Day, 316SS, 23 cu. ft., 5HP.
20189-Robinson, 25 cu. ft., S/S, jacket, 10 HP.
20985-Int 134 cu. ft. S/S dbl. ribbon, 5 HP (4)
20212-Hess ribbon, 36 cu. ft., S/S, 15 HP.
19286-Ribbon Mix 80 cu. ft. T304 SS, 5 HP (4)
19586-Howe, 115 cu. ft., sanitary S/S, double spiral ribbon.
20983-Strong Scott Rib Blender, 130 cu. ft., 304SS, 25 HP gear
motor.
21124-Ribbon Blender, 30489 jkt., 180 cu. ft., 30 HP.
20814-Unused JH Day ribbon, 316/317 cu. ft., 25 HP.
21114-JH Day ribbon blender, S/S clad, 75 HP, 160 cu. ft.

DRYER-ROTARY VAC.

19844-Bethlehem Porcupine Processor/Polysar Chp
Crystallizer 30" dia. x 18' long, T304 SS, jkt. 20 HP (6).

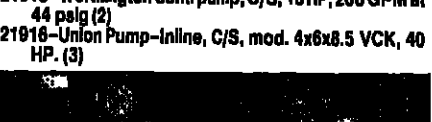
LIQUIDATION SALE BUY FROM CALUMET CITY ILLINOIS LOCATION AND SAVE! LARGE POLYSTYRENE PLANT



21898-Brighton Corp. 12,000 gal. vessel.

21875-Bins, 176 cu. ft., S/S, cone bottom flat top. (4)
21881-Bins, 450 cu. ft., C/S, epoxy lined. (8)
21904-Bins, 450 cu. ft., C/S, epoxy lined. (8)
21905-Bins, 500 cu. ft., C/S, epoxy lined, flat top, con-
ical bottom. (4)

21915-Worthington cent. pump, C/S, 15HP, 200 GPM at
44 psig (2)
21916-Boston Pump-Inline, C/S, mod. 4x8x5 VCK, 40
HP. (3)



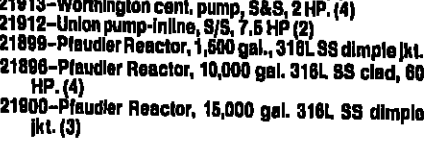
21878-Sweco 60" Sifter.

21902-Worthington compressor, mod. 48B-2, vert. 125
psi. (2)
21879-Sweco sifter 60", mod. LS8058S, 2.5 HP.
21923-Kason sifter 60", mod. K601SS, S/S, 1 HP.
21884-Floretron Cyclone mod. FTCE370-T, 304 S/S
12" dia. dish top. (3)



21888-Strong Scott Rib Blender.

21917-Ingersoll Rand Pump, In-line pump, C/S, 30 HP.
21915-Goulds, C/S turbine pump, 200 HP. (2)
21913-Worthington cent. pump, S&S, 2 HP. (4)
21912-Union pump-in-line, S/S, 7.5 HP (2)
21899-Plauder Reactor, 1,500 gal., 316L SS dimple jkt.
21896-Plauder Reactor, 10,000 gal. 316L SS clad, 60
HP. (4)
21900-Plauder Reactor, 15,000 gal. 316L SS dimple
jkt. (3)

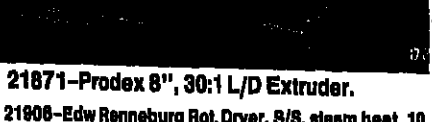


21883-Enviroengineering scrubber, mod. A33-14000
21885-Tank, 850 gal. vert. coal tar epoxy lined.
21811-Tank, 8400 gal. vert. C/S epoxy coated flat top/
bot.
21903-Tank, 80,000 gal. vert. C/S epoxy, flat bot. con-
ical top.
21898-Brighton Corp. Tank, 12,000 gal. vert., solid
316L SS. (8)



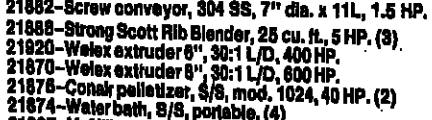
21871-Prodex 8", 30:1 L/D Extruder.

21909-Edw Renneburg Rot. Dryer, S/S, steam heat, 10
HP. (4)
21861-Hoelers, C/S steam, type BNF 2420 (8)
21914-Flotronics bin vent, filter, 122 sq. ft., 12 bags.
21880-Katron feeder, twin screw volumetric, S/S. (4)
21889-Katron Feeder twin screw, S/S mod. 5400-150 (4)
21907-Sparkline filter, 362 sq. ft. C/S, mod. VR-32-32.
21882-Screw conveyor, 304 SS, 7" dia. x 11L, 1.5 HP.
21888-Strong Scott Rib Blender, 28 cu. ft., 5 HP. (3)
21870-Welox extruder 8", 30:1 L/D, 800 HP.
21876-Conair pelletizer, S/S, mod. 1024, 40 HP. (2)
21874-Water bath, S/S, portable. (4)
21907-Mulliken hyd. pump, 2 HP (2)
21920-Modern Welding Tank, 4800 gal. horz., rubber
lined.



21870-Welox 8" Extruder, 600 HP.

21897-Metal Arts Corp. vessel, 17,000 gal. vert. 317L
SS. (2)
21910-Tank, 640 gal., flat top & bottom.
21920-Modern Welding Tank, 4800 gal. horz., rubber
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PERRY SAVES YOU TIME & MONEY... The Right Equipment At The Right Price... World's Largest Dealers... Phone (609) 267-1600



KETTLES-REACTORS, SS

30,000 gal. 304SS fermentor, 14' x 24', 26 psi/vac. coils, 200 HP agit. (4)
5,000 gal. 304SS, 10' x 20', 75 psi/vac. agit. (2)
4,100 gal. 304SS kettle, 16' x 10', 5 HP agit. (2)
3,600 gal. 316SS kettle, 16' x 10', 5 HP agit. (2)
2,800 gal. 304SS reactor, 75 psi/vac. int., 180 psi. jkt. (2)
1,800 gal. 304SS kettle, 16' x 10', 5 HP agit. (2)
1,500 gal. 304SS reactor, 15 psi/vac. int., 25 psi. jkt., 5 HP agit. (2)
900 gal. 304SS reactor, 75 psi/vac. int., 180 psi. jkt., 5 HP agit. (2)
600 gal. 304SS reactor, 300 psi. int., 75 psi. jkt., coils (3)
600 gal. 304SS reactor, 150 psi. int., 180 psi. jkt., 5 HP agit. (2)
300 gal. 316SS reactor, 75 psi/vac. int., 60 psi. jkt. (2)
300 gal. 316SS and 304SS reactors and kettles from 5 gal. to 400 gal. call for list.

BIG PFAUDLER 316SS REACTORS

(3) 15,000 gal. Pfaudler, 316SS, 12' x 18', 100 psi, 200 psi. jkt. agit. (2)
(4) 10,000 gal. Pfaudler, 316SS, 11' x 12' x 18', 100 psi, 180 psi. jkt. agit.

REACTORS-GLASS

2 gal. Pfaudler, 750 psi/vac. 700 psi. jkt. (2)
20 gal. Pfaudler, 55 psi/vac. 100 psi. jkt., agit. (2)
50 gal. Pfaudler, 25 psi/vac. 100 psi. jkt. (2)
50 gal. Pfaudler, 25 psi/vac. 85 psi. jkt., agit., 1975
100 gal. Pfaudler, 25 psi/vac. 80 psi. jkt., agit. (2)
100 gal. Pfaudler, 25 psi/vac. 80 psi. jkt., agit. (2)
500 gal. DeDietrich, 65 psi/vac. 100 psi. jkt., 6 HP agit. (2)
750 gal. Pfaudler, 25 psi/vac. 85 psi. jkt., 5 HP agit. (2)
1,000 gal. Pfaudler, 100 psi/vac. 80 psi. jkt. (2)
1,000 gal. Pfaudler, 75 psi/vac. 80 psi. jkt., 10 HP agit. (2)
1,500 gal. DeDietrich, 100 psi/vac. 80 psi. jkt., 1981
1,500 gal. Pfaudler, 100 psi/vac. 80 psi. jkt., 25 HP agit. (2)
2,000 gal. Pfaudler, 100 psi/vac. 80 psi. jkt., 18 HP agit. (2)
2,500 gal. Pfaudler, 160 psi/vac. 80 psi. jkt., 27 HP agit.

NEW LIQUIDATION CHEMICAL/POLYMER PLANT...ILLINOIS

...BUY BEFORE REMOVAL AND SAVE!!

Bird 32" x 60", centrifuges, 316SS, contour (2)
Welch 8" Extruder, 700 HP, 30:1 L/D (5)
Welch 6" Extruder, 400 HP, 30:1 L/D (2)
Conair 24" pelletizer, 40 HP (2)
Rennberg 5' x 25' 304 SS rot. hot air dryers, 10 HP, (3)
Sweco & Kason 60" screens, SS (2)
K-Tron 70000/hr. twin screw volumetric feeder, SS, (5)
Pfaudler 1,500 gal. 316L SS reactor, FV/-180 psi 6 HP agit. (2)
Pfaudler 10,000 gal. 316L SS reactor, 150 psi/FV int., 180 psi. jkt., hyd agit (4)
Worth Plant air comp., 323 CFM @ 125 psi, 75 HP, Model #4-BB-2 (2)
17,000 gal. & 12,000 gal. 316 SS Tanks (3)

PHONE (609) 267-1600

NEW LIQUIDATION DRY DETERGENT MFG. EQUIP. ...NORTH JERSEY

5-Kiesel dual collectors: 2000, 1400, 535 sq. ft.
5-Cleveland 120 cu. ft. ribbon blenders, 60 HP
60" C/C steel bucket elevators
5-Kiesel type dual collectors
2-Box Filling Lines/ 180, 120 Boxes/Min.
1-J.H. Day 200 gal. sigma blade mixer, jkt., 40 HP
2-Migro Pump #1885Q, 5 HP
2-FMC-Stokes form, fill & seal units
2-Exlar #62B vibratory feeder, SS, 60" x 16" x 24" UNUSUED
1-Hesler volumetric powder carton filler
2-Standard-Krupp case gluers
1-Hercules drum mixer
1-200 gal. SS tank, jkt. & agit.

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DRYERS

Blaw Knox 36" x 30" vac. dryer, 600 cu. ft.
Blaw Knox 36" x 30" vac. dryer, 316L SS, 72 cu. ft.
Blaw Knox 36" x 30" vac. dryer, nickel
Maltha 24" x 24" flaker, chrome plated
Sargent 48" x 24" SS belt flaker, UNUSUED
Sargent 60" x 48" SS conveyor dryer
Stokes 8" x 11" drum flaker
Blaw Knox 32" x 90" dbl. drum
Bufflovak 42" x 120" dbl. drum, 160 psi
Aeromatic #ST-6 fluid bed dryer, 5/10 KG
Witte 36" x 10" fluid bed, SS, unit-cooler
Stokes 36 sq. ft. Lyophilizer freeze-dryer
Rennberg 36" x 20" rotary dryer, 316 SS
Rennberg 5' x 25' 304SS rot. hot air dryers, w/cyclones, etc. (2)
96" x 50" Louisville SS rotary dryer
10' x 100' GATX rot. steam tube dryers, 140 psi (4)
Wyssmont #VTL-24 Turbo-tray dryer, 304SS
P-K 5 cu. ft. vac. dryer, 304L SS (2)
Abbe 30 cu. ft. 304SS vac. dryer
Devine 110 cu. ft. 304 SS vac. dryer
Pfaudler 165 cu. ft. glass-steel vac. dryers (2)
Abbe 325 cu. ft. 316SS vac. dryer
Devine 370 cu. ft. 316SS vac. dryer
Devine 584 sq. ft. vac. shell dryer
Niro 30" SS spray dryer
Turbulair 48" x 7" spray dryer
Bowen 72" spray dryer, SS
Bowen 96" spray dryer, SS

FILTERS-VACUUM

36" x 1' Don-Olive, fiber glass 9 sq. ft.
36" x 1' Ametek, 316 SS, 9 sq. ft.
40" x 3' Bird-Young, SS, 46 sq. ft.
4' x 16' Elanco, 316SS, 64 sq. ft., horiz.
6' x 3' Ametek, SS, 55 sq. ft.
6' x 4' Elanco, "Elmcomet" polypropylene, UNUSUED
8' x 6' Elanco, SS, 200 sq. ft., precoat
8' x 10' Don-Olive, 250 sq. ft., 316SS, precoat
8' x 12' Elanco, 316SS, precoat, 300 sq. ft. (3)
8' x 14' Don-Olive, 316SS, precoat, 350 sq. ft. (2)
10' x 10' Elanco, 316SS, precoat, 314 sq. ft.
11'6" x 16' Elanco, SS contacts
12' x 14' Komline, 304SS, 625 sq. ft., flexibelt diach. (2)
45' dia. Elanco Ulling pan. vac. filter, 316 SS

EVAPORATORS

2.4 sq. ft. Rodney-Hunt SS, 3 HP
21 sq. ft. Rodney-Hunt Turbafilm #4, SS
87 sq. ft. Rodney-Hunt, 304 SS, Turbafilm
100 sq. ft. Pfaudler, 316L SS, wiped film
600 sq. ft. Gossin-Birmingham dbl. effect, SS
654 sq. ft. Bufflovak dbl. effect, SS
1688 sq. ft. Ringer dbl. effect, SS
Swenson 316SS continuous crystallizer, 9' x 14'

TANKS & VESSELS

30,000 gal., 304SS, 14' x 24', coils, 200 HP agit. (4)
30,000 gal., 304SS, 12' x 24' (2)
20,000 gal., 304SS, 11' x 24' (2)
12,000 gal., 316L SS, 12' x 12', agit. (2)
12,000 gal., 316L SS, 12' x 14', agit. (2)
10,500 gal., 316L SS, 8' x 26'
10,400 gal., 304SS, 10'6" x 16', agit.
8,000 gal., 304SS, 10'6" x 12'
5,000 gal., 304SS, 9'6" x 26 HP agit.
3,500 gal., 304SS, 8'6"
3,000 gal., 304SS, 7' x 10', agit.

MIXERS, BLENDERS

3.5 cu. ft. Henschel #FM150, 17/20 KW
11.5 cu. ft. Henschel #115SS, 82/46 HP
14.5 cu. ft. Lodge #WHW/1200, mix/cool comb.
16 cu. ft. Strong-Scott 304SS ribbon blender (3)
20 cu. ft. P-K twin shell SS
35 cu. ft. Day Nautia, #MBX350, SS
60 cu. ft. Gemco, TW SH, SS, SS
69 cu. ft. Patterson dbl. cone, SS
70 cu. ft. Day Nautia, #MB700, 10 HP
75 cu. ft. Day Nautia, SS, jkt.
98 cu. ft. Robinson SS ribbon blender, jkt. (2)
110 cu. ft. J.H. Day, dbl. ribbon, 316SS
120 cu. ft. Cleveland ribbon blenders (6)
144 cu. ft. 304SS dbl. ribbon blender, 30 HP
168 cu. ft. Pfaudler, dbl. cone, glass steel jkt., vacuum
200 cu. ft. Young, ribbon, SS
316 cu. ft. Sprout-Waldron ribbon blender, SS, jkt.

NEW LIQUIDATION DRY DETERGENT MFG. EQUIP. ...NORTH JERSEY

5-Kiesel dual collectors: 2000, 1400, 535 sq. ft.
5-Cleveland 120 cu. ft. ribbon blenders, 60 HP
60" C/C steel bucket elevators
5-Kiesel type dual collectors
2-Box Filling Lines/ 180, 120 Boxes/Min.
1-J.H. Day 200 gal. sigma blade mixer, jkt., 40 HP
2-Migro Pump #1885Q, 5 HP
2-FMC-Stokes form, fill & seal units
2-Exlar #62B vibratory feeder, SS, 60" x 16" x 24" UNUSUED
1-Hesler volumetric powder carton filler
2-Standard-Krupp case gluers
1-Hercules drum mixer
1-200 gal. SS tank, jkt. & agit.

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CENTRIFUGES

Sharples #44000-Cantar, 316SS, carbide tiles, late (2)
Sharples #3400-D-cantar, 316SS, tiles (2)
Sharples #4000-D-cantar, 316SS
Sharples #600-D-cantar, 316SS, back drive
Bird 12" x 30", 316SS, Decanter, 20 HP
Bird 16" x 28", 316SS, Decanter (3)
Bird 18" x 42" Decanter, steel, 10/30
Bird 24" x 38" Decanter, 304SS, contour-10
Bird 24" x 38" Decanter, 316SS, contour (2)
Bird 24" x 60" Decanter, steel
Bird 24" x 60" Decanter, SS, 125 HP
Bird 24" x 60" decanter, 304SS, carbide tiles, 1981, UNUSUED (3)
Bird 32" x 50" Decanter, Monal, contour (2)
Bird 32" x 50" Decanter, 304SS, contour
DeLaval NX214-31B Decanter, 304SS, 20 HP (2)
Sharples AS16V "Super", SS (5)
Sharples AS26V "Super", SS
DeLaval D3071-212-20, 316SS separator/desludger (3)
Westfalia SAMN15037, Desludger/Separator, 316SS
Westfalia SA14-35-076 3-way separator, 316SS
Bird 32" x 50" pusher, 316SS, 15 HP
Baker Perkins 18" pusher, 304SS, 40 HP
Sharples 48" 1-1600 auto-basket, 100 HP
Tollmire 48" Batchmaster, rubber lined, 30 HP
Sharples 48" Turbo-Mixer, SS, 25 HP
DeLaval 48" Mark 111, 316SS hyd.
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POSITIONS OFFERED

Deer Polymer Corporation, a major broker of resins and chemicals respected world-wide for service and integrity. Business growth has created the need for an experienced Chemical Trader of surplus chemicals. The ideal candidate will have a technical background and solid international experience with importing and distribution. This person will join a dynamic, high-growth company that offers challenges, responsibilities and matching compensation. Qualified individuals are encouraged to send their resume and salary history in confidence to: James E. Metcalf, Corporate Personnel Director, Deer Polymer Corporation, Holden Industrial Park, Holden, MA 01520.

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GATT Talks 'Most Ambitious,' Yeutter Says

New global negotiations to reduce trade barriers and open world markets will be "the most ambitious trade negotiations" in history, says US Trade Representative Clayton Yeutter.

"We have a window of opportunity to achieve things in the next five years that have been impossible to achieve in the last 25 years," he told a House trade subcommittee where he reported on the recently successful efforts by world trade ministers to launch a new round of trade talks.

Mr. Yeutter said preparation for the "Uruguay round," named for the site of the just completed ministerial meeting in Punta del Este, Uruguay, will begin in Geneva by the end of next month.

The US, plagued by a record trade deficit, managed at the meeting to place several objectives on the upcoming agenda including two high on the chemical industry's priority list: improving market access for foreign investments; and increasing protections for intellectual property rights such as trademarks and patents.

"The negotiations will be tough," said Mr. Yeutter, "but we are optimistic that these negotiations will produce multilateral agreement on new rules and disciplines that will open significant new opportunities for American exporters and strengthen the global trading system so that all can compete on fair terms."

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CHEMICAL PROFILE

Continued from Page 50

partly allayed by a major study which recently asserted that formaldehyde workers show no greater tendency to get cancer than other workers.

WEAKNESS

Merchant marketers have lost at least 1c. per pound in value over the last year due to lower methanol prices. The amount of formaldehyde compounds used in end products such as particle board are being reduced with technological improvements. This will slow formaldehyde growth in its major end use, urea formaldehyde resins. Overcapacity is a problem in some regions and average operating rates are in the low 70's percent range.

OUTLOOK

Formaldehyde demand is expected to grow slightly faster than GNP through the decade. Urea formaldehyde resins, despite the strong housing industry, will be stagnant through 1990. Government agencies continue to investigate the safety of formaldehyde in the workplace and in end products. It is not clear what the final outcome of these investigations will be.

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CENTRIFUGES
 Westfalia Model 88-60 SS Desludger (1977)
 Bird 4000 Horiz. Solid Bowl 114:1
 Bird 36" 72" Horiz. Solid Bowl Steel
 KRAUSE-MAFEE 18.5" pusher S/S (rebuild)
 SHARPLES T-1600 48"x30" Auto S/S (2)
 SHARPLES AS-16, 16V SS Clarifier (Rbl.)

DRYERS
 370 cu. ft. S/S Conical Vac. Dryers.
 Spray Dryer, Bowen 30" Ish, Miro 48" utility S/S
 Bowen 4" 8" #2 Tower Spray Dryer S/S gas
 Abbe 5 cu. ft. S/S dbl. cone w/dryer

MIXERS
 P/K 100, cu. ft. Tw. Sh. S/S W/L.S. Bar
 B/P 6 gal. Sbl. Dbl. Arm Jkt. 3 H.P.
 100 gal. J.H. Day Pony Mixer steel w/can.
 J.H. Day 38 cu. ft. Sbl. Nauta 3 H.P.
 B/P 50 gal. Sbl. D/ARM Mixer Jkt. W/Drive
 (2) Vreco 100 cu. ft. S/S Nauta Mixers

FILTERS
 FEINC 2x3, 6x7, S/S Rot. Vac. String
 SPARKLER 450 sq. ft. S/S Horiz. tank enl.
 Sperry 36x36 poly press 75 chambers
 35,50, 150,300 sq. ft. Press Leaf S/S & STL
 12", 18", 24", 42", P/P Presses C.I. poly or S/S
 Niagara 42 Sq. Ft. Filter S/S hor. tank
 4"x20" Straight Line Filter S/S 7.5 HP w/access.

SPECIALS
 2000 Gal. Plaudier G/L Reactor 15 HP agit & Balle
 SHARPLES Mark 3 14" S/S part. Autobasket
 Sharples P-3400 SS horiz. tank
 M.G. Homog. 200-M6, 8000 PSI
 Simpson 3F8/S Jkt. Mix Muller
 S/S TANKS 6000, 12000, 18000, 29,000 gal.
 Fliz. D-8 Mill Jkt. Chamber, 7 HP
 300 G. Jkt. SS Green kettle
 (2) 12,000 Gal. FRP Vert. TANKS
 Miro-Pulv. 1 SH S/S S/P w/Screen feed.

WE HAVE MANY MORE ITEMS - LET US KNOW WHAT YOU NEED

NEW ACQUISITIONS

700 gal. Readco Jktd. Sigma mixer, 400 HP
 2 cu. ft. PK SS Twin Shell w/bar
 23 cu. ft. SS Day double ribbon, 7 1/2 HP
 18"x28" 316 SS Bird Solid Bowl Centrif.
 3TH Mikro Pulverizer 30 HP
 STS-100 Aromatic SS Fluid Bed Dryer
 300 gal. Plaudier G/L 25/90 psi, 3TW
 Unused 70 cu. ft. Titanium dble cone vac Dryer

100 gal. DeDietrich G/L reactor, 30/75 psi mech. seal, ZHP New 1979
 SS Ht. Exch.: 248,200, 125, 56, sq. ft.
 10 gal. B-P Dispersion Jktd., vac., 20 HP
 7 gal. B-P Dispersion Jktd., rem. 25 HP
 2 1/2 gal. Day SS Sigma Jktd., vac., 10 HP
 SS Littleford mixers w/choppers FKM 2000
 D, 1200 D, 800 D, 300 D, 3 cu. ft.
 SS Twin Shell 40, 30, 20, 3 cu. ft.

REACTORS
 2000, 1000, 750, 300 gal. G/L, mech. seals
 3000 gal. 316 SS 100/150 psi vari. agit.
 3000 gal. 304 SS, 25/125 psi, 1/2 pipe coll jktd., agit New 1974
 2000 gal. 316 SS, 75/180 psi, agit.
 1000 gal. 316 SS, 30 & FV/150 psi, agit.
 500 gal. 316 SS, 75 & FV/70 psi, agit
 24 more in stock from 10 to 300 gals., 304 & 316 SS. Call Now.

SS BLENDERS
 68 cu. ft. SS Pat. cone. w/liquid bar
 Ribbon/Paddle: 680, 200, 120, 70, 40, 23 cu. ft. (26)
 Conical: 320, 200, 150, 130, 100, 75, 68, 40, 30, 20, 10, 5, 2 cu. ft. (18)
 Twin Shell: 200, 100, 75, 40, 30, 20, 3 cu. ft. some with Intensifiers (12)

MIXERS
 Double Arm: 1000, 500, 300, 200, 150, 10, 7, 2 1/2 gal. Sigma, jktd.
 Pony: 125, 75, 100, 80, 60, 50 gal. (12)
 Planetary: 100, 88, gal. vacuum
 Dispersers: 75, 60, 40, 25, 20 16 HP (8)
 Littleford: FKM 2000D, FKM 600D, FKM 300 D, FKM 130D, jktd. & choppers (4)

MISCELLANEOUS
 Vac. Pumps: NASH: CL 2003, CL 1003, AT 2004, LS, MD 674 KINNEY: KDH 150, KD 30, KS 27, Stokes: 212 H 10.
 Tablet Presses: STOKES, MANESTY, COLTON, All Sizes

FILTERS
 42" Shriver poly, 50 ch., 4 eye
 48" poly chambers, 1 1/2" cake, 4 eye (150)
 SS filter presses: 16", 18", 13", 12" (7)
 Sparklers: 3359, 18D10, 8-6

CENTRIFUGES
 48"x30", 40"x24", 316 SS auto-batch
 40", 30", 26", basket, SS & R/L avail.
 P5000, P3400, P3000, P2000, Sharples
 40"x60", 24"x60", 18"x28", 8" Bird
 DeLeval: NX 207, BRPX 207
 Westphalia: SAMM 5036, SA 1435-076
 HS36, HS24, SS, 316 SS B-P "Ter Meer"

MILLS/PULVERIZERS
 Chilsonators: all SS, 4LX10D, 7LX 10D, 6LX16D
 Fitzmills: F20, F8, D8 (8)
 Mikro: 4TH, 3TH, 2DH, 28CB, 18H, 8MA
 3-Roll Mills: 16"x40" to 4"x8" (9)
 Ball & Pebble: 8"x12" to 2"x2" (12)
 Colloid: 50, 25, 15, 10, 5, 1HP
 Raymond: 5057, 5047, 4237, 3036
 Wiped film: 173, 87, 25, 21.5, 12 sq. ft.
 Belt Flakers: 48"x48", 20"x20"
 Con. Vac.: 500, 100, 50, 40, 10, 2.5 c.f.
 Rotary Vac.: 130, 40, 20, 10 cu. ft.
 S.S. Fluid Bed: 100 kg, 80 kg, 30 kg, S.S.
 Double Drum: 12"x18", 8"x8", S.S.
 Flakers: 6"x6", 3"x6", 8", drum
 Rotary: 8"x70" to 2"x14" (12)

GEM George Equipment & Machinery Co.
 135 Manchester Place, Newark, N.J. 07104
 Tel. (201) 481-0900 Telex No. 138944

COATINGS & PLASTICS

Continued from Page 31

noticed any increases to date, but prices have been soft for some time; this increase in raw material costs will further damage profitability.

PLASTICS MATERIALS

POLYESTER RESINS — The Chemicals Division of USX Corporation will be following Reichold Chemicals Inc.'s move to increase list and selling prices for its unsaturated polyester resin lines, effective October 1, a company spokesman announced last week. Prices for commodity grades will be increased by 2c. per pound.

Remaining producers have not yet committed themselves to any price change. Reichold and USX are the two largest domestic producers of unsaturated polyester.

Prices and margins had eroded considerably this year, in response to falling crude values and customer pressure for pass-throughs, despite the fact that many raw material precursors are not crude-based. The increases will be needed, producers say, to enable them to absorb higher styrene monomer, glycol, and phthalic anhydride costs.

POLYVINYL CHLORIDE RESINS — Vista Chemicals Inc. has elected to reestablish June price schedules for its polyvinyl chloride products, company spokesman reported last week.

This follows moves by almost all other major domestic producers of PVC to hike selling prices 2c. per pound. Selling prices for pipe grade will now be 30c. per pound, those for general purpose grade, 31c. per pound and those for specialty grades 32c. per pound.

SPECIALS

Hull 48 & 60, Bt. Lyophilizers Slurping
 Hull 250 Sq. Ft. S/S vac. Shell Dryer
 Westfalia centrifuges SAMM 15007 & SAMM 15037
 Chempac 15,000 gal. SS summer agit 120 HP
 B/P 100 gal. 18 VMA Sigma Mixer 301P
 Oakes SS mixer BMD 3 vail
 Barge SS spray dryer 4"x20"
 Raymond 3558 Hauler mill (2)
 Oliver 30" ALP filter 316 SS 44 Chambers, plate shifters, hydraulic (2)
 Change Can SS Vac. jkt. mixer with (2) 1000 gal. VC kettles
 153 HP/2P unused
 FB 70"x50" 4-roll L. calender
 FB 2 roll mill 60" & 54"
 Barbours mixers # 2 A, 3 D, & # 11 D
 APV Parallel pasteurizer type NH
 New England-unscreamlers-NEM 120 & 200

MIXERS

Ribbon Blenders SS, jkt. 30 & 200 cu. ft.
 Ribbon Blenders 1 1/2, 6, 17.5, 60 & 215 cu. ft.
 Atlantic Research cone mixer # 8 CV
 Dry Nauta Mixer 500 ft. 4085 HP
 Dry SS Nauta Mixers 52, 71, & 700 cu. ft.
 P-K Conical Blenders 5, 15, 20, 60 cu. ft.
 Day Pony Mixers 50, 60, 125, 175 gal.
 Simpson Mullers SS 24", # 1F UNUSED & # 2
 FB Banbury mixers # 1, 30, 9 & 110

BAKER PERKINS JKT. MIXERS

100 gal. Sigma Bottom 400 HP
 10 gal. Dispersion 15 JEM 2, chrome plate 50 HP
 100 gal. Sigma DMM bottom 20 HP (3)
 100 gal. Sigma JHM Tilt 20 HP
 100 gal. Dispersion Mixer-Extruder 100 HP
 15 gal. Sigma Tilt 15 HP
 5 gal. Sigma AMK SS Mixer-Extruder
 4 gal. Sigma Dispersion & Duplex SS (3)
 4 gal. Sigma 1/2 HP vari

EVAP.-DRY CENTRIFUGE

Bird 36"x50" Hauler C centrifuge
 Blaw Knox 1500 & 180 sq. ft. SS Evaporators
 LUYA Thin Film 200, 175, 120 & 20 sq. ft.
 VAC. oven 42" dia. & 60" L, 30 KW
 STOKES Freeze Dryers 24 & 300 sq. ft.
 BIRD 24"x28"
 Bowen 10"x20" & 20"x80" SS spray dryer
 Hololive SS dryer-Chlor Model D1012
 2,500 gal. reactor 316 SS, 75 psi & Vac. 150 psi jkt.

GENERAL

Roux Prebreaker 300 HP 50CH Drive
 10 gal. Dispersion 15 JEM 2, chrome plate 50 HP
 Spray Dryer 3000, 100 psi 200 HP
 Raymond 12" screen mill S/P
 ROT-VAC Filter 10"x18", 8"x8", 4"x6", & 3"x3"
 YORK Dispersion Mixer-Extruder 1000 Ton Refrig.
 STOKES Model 640, 294, T. 4 T. Presses
 Quinn SS Homogenizers MC 15, MC 18 & MC 45
 300 HP DC-SC Drive 1-120 RPM

CLARK COMPRESSORS
RECIPROCATING (MOTOR DRIVEN)
 CBA-4, 3000 hp Drivers (3 Available)
 CRA-2, 900 hp Drivers (2 Available)
 RA-1, 350 hp Drivers (2 Available)
 CMA-4, 400 hp Drivers (1 Available)

CYLINDERS
 *Six 10 1/2 x 17, Lined from 12 1/2 cast steel, 2000 PSI
 Three 7 1/2 x 17, forged steel
 Three 5 1/2 x 17, forged steel
 Two 18 x 14
 Two 29 x 14
 Four 10 1/2 x 8

CENTRIFUGALS
 3M5/2M7, 2500 hp Driver
 2M-10, 4000 hp Driver

***ATTENTION HBA FANS**
 Our inventory includes many other cylinders compatible with these frames, other frames compatible with these cylinders, and other drivers for Reciprocating and Centrifugals. Call Jack Burch.

LOUISIANA CHEMICAL EQUIPMENT COMPANY
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NEW ARRIVALS

12"x30" BIRD Centrifuge, 316 Stainless with 20 HP motor. (Ref #23692).

18"x28" BIRD Centrifuge, 316 Stainless 10 deg Bowl, 80:1, with 15 HP motor. (Ref #23693).

24"x38" BIRD Centrifuge, 316 Stainless 15/3 deg Bowl, 40:1, with 40 HP motor. (Ref #23694).

500 HP CLEAVER BROOKS BOILER, gas-fired, 17,250 PPH, 150 PSI, New 1971. (Ref #23695).

UNUSED 500 HP CLEAVER BROOKS BOILER, gas-fired, Series 700, 17,250 PPH, New 1975. (Ref #23696)

ALSO AVAILABLE

HEIL Rotary Dryer, Model 105-32, 3-pass, 10'6" Dia X 32' with 100 HP HEIL BLOWER ASSEMBLY. (Ref #20104).

(4) BELIOTT DEWATERING PRESSES, Model 2919 36" X 56", 304 Stainless, driven by 10 HP motors. (Ref #20106A & #20106B).

CHEMICAL PROFILE

FORMALDEHYDE

SEPTEMBER 29, 1986

SUPPLY	CAPACITY*
PRODUCER	
Borden (11 sites).....	1,760
BTL (4 sites).....	320
Celanese (3 sites).....	2,060
Chembond (3 sites).....	390
D.B. Western (2 sites).....	90
Du Pont (5 sites).....	1,370
GAF (2 sites).....	200
Georgia-Pacific (8 sites).....	1,185
Hercules.....	170
IMC.....	135
Monsanto (3 sites).....	610
Perkins Industries.....	60
Rogue Valley Polymers.....	300
Wright Chemical.....	114
Total.....	8,584

*Millions of pounds annually on a 37 percent basis. Borden added 200 million pounds of capacity to its 250-million-pound-per-year Geismar, La. unit in February. BTL Specialty resins, owned by Bakelite Thermosets Ltd., Canada, acquired 283 million pounds of capacity from Reichhold Chemicals Inc. at 4 locations in June. Of the pounds of capacity from Reichhold Chemicals Inc. at 4 locations in June. Of the newly acquired unit, BTL shut the 73 million pound plant at Tuscaloosa, Ala. In June and plans to idle the 50 million pound unit in Kansas City, Kan. early next year. Reichhold shut a 32 million pound per year unit in Tacoma, Wash. In 1985, Nuodex shut its 130 million pound per year plant at Ford, N.J. In February, 1985, Wright Polymers purchased its White City, Oregon plant from Reichhold. In 1985, Wright Chemical added 34 million pounds of annual capacity to its Wilmington, N.C. plant this September. D.B. Western started a new 40-million-pound-per-year plant in Virginia, Mont. In January. Its other 40-million-pound unit in Las Vegas, New Mexico is three year old. Profile last published 9/28/83, this revision, 9/28/86.

DEMAND
1985: 5.8 billion pounds; 1986: 6 billion pounds; 1990: 6.63 billion pounds.

GROWTH
Historical (1980-1985): 4 percent per year; future: 2.5 percent per year.

PRICE
Historical (1982-1983): High, 9.05c. per pound, 37 percent basis, uninhibited, tanks, divd.; low 3c. per pound, same basis Current: 6 cents per pound, same basis.

USES
Urea formaldehyde resins, 27 percent; phenolic resins, 21 percent; acetylenic chemicals, 11 percent; polyacetal resins, 8 percent; pentaerythritol, 7 percent; hexamine, 5.5 percent; urea-formaldehyde concentrates, 5.5 percent; melamine resins, 3.8 percent; MDI, 4.7 percent, miscellaneous, 5 percent.

STRENGTH
A strong housing industry is bolstering demand for major end use markets; urea-formaldehyde resins, phenolic resins and pentaerythritol. Sharply lower methanol prices this year have reduced production costs for this largely captive chemical. Concern about formaldehyde toxicity to chemical workers has been

Continued on Page 48

Rohm & Haas' Dicofof Ordered Back by EPA

Environmental Protection Agency last week ordered an immediate halt to the distribution and sale of dicofof pesticide active ingredients manufactured by Rohm and Haas Company since June 29 of this year.

The agency also cancelled product registrations that contain dicofof as an active ingredient and asked the company to recall all cancelled stocks.

EPA says Rohm and Haas provided data demonstrating that it failed to meet the reduction levels of DDT and related contaminants in dicofof which the agency required. The reduction was ordered earlier this year to protect the environment from high levels of DDT contamination.

A Rohm and Haas spokesman says the company intends to comply with the provisions of the order and has already begun the notification process to recall materials produced after June 29.

PRODUCTION PROCESS

"We feel we can modify our production process in a month or so, adding a post-production process that will bring us within the newly defined 2.5 percent limit (of DDT content)," he says.

Dicofof is used to control various species of mites, primarily on cotton and citrus.

Last May, EPA issued a regulation requiring a two-stage reduction of DDT in all dicofof products manufactured after June 29, 1986. DDT includes DDT, DDD, DDE, tetrachloro-DDT and other DDT related compounds.

After June 29, all dicofof products were to contain less than 2.5 percent of DDT contaminants in the technical-grade compounds. After December 31, 1988, all technical-grade products must contain less than 0.1 percent DDT.

EPA says the data submitted by Rohm and Haas to support the continued registration of its dicofof products show DDT contamination two to three times greater than the maximum permissible level.

The Rohm and Haas spokesman says the company does not agree with EPA's interpretation of the data, but has no plans to contest the agency's action. He also says Rohm and Haas will make the necessary engineering and processing modifications to meet the less than 0.1 percent DDT standard when it takes effect in 1988.

DDT, once a widely used insecticide, was banned in 1972 by EPA after it was shown to cause severe reductions in the reproductive success of various fish and birds. DDT, unwanted contaminants in the manufacturing of dicofof, may cause thin eggshells and other adverse reproductive effects in birds.

In addition, the rate of mortality in developing fish eggs increases as DDT residues in fish increase. DDT is long lasting in the environment and build up in the food chain. Therefore, birds-of-prey, like the peregrine

falcon, are especially affected by these compounds.

The cancellation action applies not only to all dicofof products formulated by Rohm and Haas since June 29 but also to those products formulated by other registrants who obtained their dicofof active ingredients from Rohm and Haas. These dicofof registrations account for a significant percent of the 2 to 3 million pounds used in the U.S. each year.

Not immediately affected by the actions are the dicofof active ingredient products manufactured by Makhteshim-Agan (America) Inc. of New York, the only other manufacturer of dicofof active ingredients.

However, EPA has determined that the product chemistry information submitted by Makhteshim-Agan may not be adequate and is requiring additional data within 30 days in order to assess whether their dicofof products meet the 2.5 percent DDT upper limit.

There are approximately 84 registrants formulating products with dicofof active ingredients. About 55 percent of these failed to respond to the May reporting requirements. As a result, EPA also is now notifying these companies that their registrations are cancelled for failure to respond to agency requirements. Users having leftover dicofof stocks may continue to use these stocks until they are depleted.

EPA REVIEW

EPA conducted a special review of dicofof between March 1984 and May 1986. As part of its assessment, EPA consulted with the Department of Interior's U.S. Fish and Wildlife Service (FWS) concerning the effects of continued use of dicofof on endangered species.

FWS responded by saying that the peregrine falcon would be in jeopardy from the use of dicofof at current geographical-use patterns and rates. FWS further stated that in all parts of the United States, except California, jeopardy to the peregrine falcon could be precluded by reducing the level of DDT in technical dicofof to 0.1 percent, consistent with the time frame set by EPA. A large portion of dicofof use is in California.

OES concluded that the situation in California called for one of two alternative actions: banning immediately all sale and use of dicofof products containing levels of DDT greater than 0.1 percent; or requiring dicofof registrants to fund a portion (\$325,000) of the privately-run program to aid the recovery of the peregrine falcons in California.

The funds for the second alternative would be used to offset the negative effects of the use of dicofof and assure the continued recovery of the bird population during the period before all products containing more than 0.1 percent DDT are prohibited in channels of trade.

Dicofof has been registered since 1967. Its trade names include "Acarin," "Kalthan" and "Miltan." All current production is outside the U.S. Major usage is in Arizona, Florida, Texas and California.

JOBS & PEOPLE

W.R. Grace Elects Agricultural V-P's

W.R. Grace & Co. has elected C. Dean McWilliams and Harry B. Risinger corporate vice-presidents. Both men are from the agricultural chemicals group, based in Memphis, Tenn.

Mr. McWilliams joined Grace in 1964 as a salesman in the Nitrogen Products Division. In his tenure at W.R. Grace, he has been regional manager, vice-president of fertilizer marketing and executive vice-president of marketing with the agricultural group. Mr. Risinger has held several managerial positions with the agricultural group, including manager of financial analysis.



William E. Fell, who has been appointed president of the Inorganic Chemicals Division of Inman Corporation. He will be responsible for production and sale of chlorine, hydrochloric acid and a variety of chlorides and other chlorine-based chemical commodities.



C. McWilliams

H. Risinger

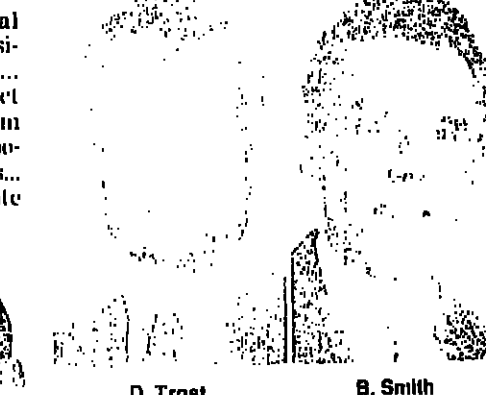
RAMAN MALHOTRA has been appointed manager of market evaluation in Air Products & Chemicals, Inc.'s technical diversification department. JOSEPH S. NABORSKI has been named general manager of catalytic studies at Catalytic Inc., Mountain View, Calif. DOUGLAS C. TROST, JR. has been appointed account supervisor for sales of water-soluble polymers to the coatings and buildings industries in the midwest or Hercules Incorporated.

JOHN SMITH has joined International Technology Corporation as senior vice-president of remediation and construction. JOHN PERRY has been elected product manager for Pike Corporation's tantalum metalizing group, coming from a similar position with General Metals Technologies. ROY TAYLOR has been named corporate



R. Malhotra

J. Nawrocki



D. Trost

B. Smith

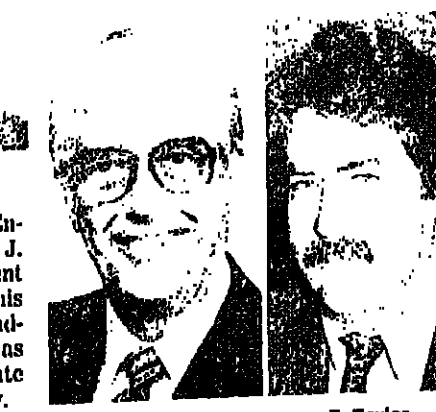
director of product development for SVO Enterprises in Columbus, Ohio. ANTHONY J. ESPOSITO has been elected vice-president of Recon Associates, Inc. He will continue his duties as general manager of Recon's headquarters in New York. ALVIN H. MAY has been named vice-president of the corporate sales division at Nalco Chemical Company. JOSEPH M. PELLISH has been appointed



Howard M. Nelson, who has been named president of Kaiser Chemicals, the industrial and specialty chemicals division of Kaiser Aluminum & Chemical Corporation. Mr. Nelson will continue as a senior vice-president of the Kaiser Corporation while relocating to Cleveland.

director of regulatory services for the St. Paul-based H.B. Fuller Company. GARY J. HEFFNER has joined Atlantic Industries, Inc.'s sales staff, serving accounts in Wisconsin, Michigan and Minnesota. CHARLES J. BENJAMIN has been named vice-president of sales of an expanded marketing and distributing department at Arco Chemical Company.

RICHARD S. GRANT has been elected president of Arco Distributor Gases, a new division of BOC Group, Inc. JOHN S. HEGEDUS has joined Sterling Drug Inc. as vice-president of the corporate development department. DAVID E. JONES has been appointed vice-president the special products division of A.H. Robins Company. A. BRUCE SHAPIRO has been named vice-president of corporate planning at Enzo



J. Perry

R. Taylor

Soltex Polymer Names New Product Managers

Soltex Polymer Corporation has appointed Joe Muzikowski business manager for "Fortilene" polypropylene and Bill Mould product manager for "Solel" polyvinylidene fluoride.

Mr. Muzikowski was formerly director of marketing services. Mr. Mould comes from the "Solel" sales division.

Soltex, a subsidiary of Solvay American Company, is headquartered in Houston, Tex. Solvay & Cie. SA, based in Belgium, is the parent company.

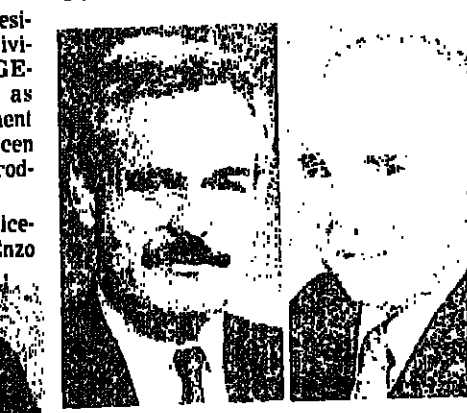


J. Muzikowski

B. Mould

Biochem Inc. PETER L. PETRULO has been appointed district sales supervisor of the Adhesives Division at National Starch & Chemical Corporation. WILLIAM F. LALOR has been elected president of Stuart Pharmaceuticals, a division of ICI Americas Inc.

CURTIS PHILLIPS has been named inter-



I. Gawrilow

A. Esposito

mediate product sales representative in Ohio, Michigan and Kentucky for BioGuard's chemical specialties division, Bio-Lab. RHONDA GERMANY has been appointed consultant to the Advanced Materials & Electronics Division of Chem Systems Inc. STEPHAN RUDOLPH has been elected manager of the product technology practice at Arthur D. Little, Inc.

MEETINGS CALENDAR

SEPT 29, 1986

THIS WEEK

EUROPEAN PETROCHEMICAL ASSOCIATION, annual meeting, Monte Carlo, Monaco, September 28-October 1.

OCTOBER

AMERICAN ASSOCIATION OF TEXTILE CHEMISTS & COLORISTS, international conference and exposition, Westin Peachtree Plaza Hotel, Atlanta, Ga., October 28-31.
AMERICAN MICROCHEMICAL SOCIETY, eastern analytical symposium, jointly with American Chemical Society and Society for Applied Spectroscopy, New York Hilton Hotel, New York, October 20-24.
AMERICAN OIL CHEMISTS SOCIETY, second world conference on detergents, Montreux, Switzerland, October 5-10.
ASSOCIATION OF THE NON-WOVEN FABRICS INDUSTRY, eighth international conference and exposition, Georgia World Congress Center, Atlanta, Ga., October 21-23.
CHEMICAL GROUP, NATIONAL ASSOCIATION OF PURCHASING MANAGEMENT, Fall Conference,

Marriott Pavilion Hotel, St. Louis, Mo., October 21-23.
CHEMICAL SPECIALTIES MANUFACTURERS ASSOCIATION, seminar on aerosol technology, Ramada Hotel O'Hare, Rosemont, Ill., October 27-28.
COMMERCIAL DEVELOPMENT ASSOCIATION, impact of mergers and acquisitions on the future of technology-driven corporations, Hershey Hotel, Hershey, Pa., October 28-29.

DRUG, CHEMICAL & ALLIED TRADES ASSOCIATION, 88th annual meeting, The Breakers, Palm Beach, Fla., October 15-18.

EUROPEAN CHEMICAL MARKETING RESEARCH ASSOCIATION, 1986 conference, "The Chemical Industry Faces Its Future," Switel Eurotel, Antwerp, Belgium, October 13-16.

EUROPEAN PETROCHEMICAL ASSOCIATION, distribution meeting, Hotel Loeva, Monte Carlo, Monaco, October 19-22.

FIRE RETARDANT CHEMICALS ASSOCIATION, Fall conference on proper processing and selection of flame retardants, Kiewit Island, S.C., October 19-22.

NATIONAL REFINERS ASSOCIATION, 53rd annual convention, Ritz-Carlton Hotel, Naples, Fla., October 14-18.

SOCIETY OF CHEMICAL INDUSTRY, chemical industry medal dinner, Plaza Hotel, New York, October 15.

SOCIETY OF THE PLASTICS INDUSTRY, plastics show and conference — South, jointly with the Society of Plastics Engineers, Georgia World Congress Center, Atlanta, Ga., October 8-10.

SOCIETY OF THE PLASTICS INDUSTRY, polyurethane division, 30th annual rigid polyurethane technical/marketing conference, Toronto, Ontario, Canada, October 15-17.

NOVEMBER

AMERICAN PETROLEUM INSTITUTE, annual meeting, San Francisco, Calif., November 9-11.

CHEMICAL MARKETING RESEARCH ASSOCIATION, business school, personal computers in the workplace, Seaton Executive Conference Center, Princeton, N.J., November 6-7.

DRUG, CHEMICAL & ALLIED TRADES ASSOCIATION, Fall luncheon, Waldorf-Astoria Hotel, New York, November 19.

FERTILIZER ROUND TABLE, Sheraton Inner Harbor Hotel, Baltimore, Md., November 17-19.

FRAGRANCE MATERIALS ASSOCIATION OF THE

UNITED STATES, 10th international congress of the essential oils, fragrances and flavors, Omni Shoreham Hotel, headquarters hotel, Washington, D.C., November 16-20.

K-88, 10th international trade fair for plastics and rubber, Düsseldorf, West Germany, November 8-13.

LATIN AMERICAN PETROCHEMICAL ASSOCIATION, sixth annual meeting, Rio Palace Hotel, Rio de Janeiro, Brazil, November 23-25.

NATIONAL PAINT & COATINGS ASSOCIATION, annual meeting, Atlanta Hilton Hotel, Atlanta, Ga., November 3-5.

LATER ON

CHEM SHOW, 42nd exposition of the chemical industry, Jacob K. Javits Convention Center, New York, Dec. 7-10.

CHEMICAL SPECIALTIES MANUFACTURERS ASSOCIATION, 73rd annual meeting, Marriott's Harbor View Resort, Fort Lauderdale, Fla., December 7-11.

NATIONAL ASSOCIATION OF CHEMICAL DISTRIBUTORS, 18th annual meeting, Ritz-Carlton Hotel, Naples, Fla., December 2-4.

BUSINESS BRIEFS

AIR PRODUCTS & Chemicals Inc. has introduced a new group of epoxy curing products for use in high-performance epoxy resin systems. "Amicure" DBU tertiary amine and "Amicure" SA series tertiary amine salt accelerators provide fast cures at moderate temperatures and extended pot life at room temperature, Air Products says.

CHEMICAL LEAMAN TANK LINES has opened a new "BulkModal" rail/truck transfer service facility in Houston, Tex. The facility will ship liquid and dry bulk commodities in conjunction with Burlington Northern rail hub center in Houston. The facility is currently transporting and transferring bulk plastics for Occidental Chemical Corporation.

C.P. HALL COMPANY has reintroduced "Plasthall" dibutyltinyl phthalate for cellulose and urethane polymer formulations. The material improves the processing and formability characteristics of cellulose acetate film and sheet compounds, according to Hall, and also enhances the processing and flexibility of cellulose-acetate-butylate compounds.

EASTMAN CHEMICAL PRODUCTS has introduced a new development product, 2-phenylhydroquinone, for use as a chemical, pharmaceutical and polymer intermediate. No-charge samples are available for planned evaluation and technical response. The product is sold under the "MagChem" name for industrial applications. "AmMag" for animal feeds and "FloMag" for fertilizer suspensions.

HALOCARBON LABORATORIES, Hackensack, N.J., affiliate of Halocarbon Products Corporation, has developed a new 99.9 percent-pure trifluoroacetic acid that eliminates the need for further distillation, according to the company. The acid is used in the production of agricultural products, pharmaceuticals, photographic films and as a catalyst for a range of applications.

MARTIN MARIETTA MAGNESIA Specialties has appointed M.A.F. Magnesia BV as its sales representative for technical and agricultural magnesium oxide products marketed throughout Europe. The products are sold under the "MagChem" name for industrial applications. "AmMag" for animal feeds and "FloMag" for fertilizer suspensions.

UNION CARBIDE CORPORATION has appointed Plastic Distributing Corporation, Ayer, Mass., as its authorized distributor for rotational molding products and "Unipurge" polyethylene purging compounds throughout New England, New York, New Jersey and Pennsylvania. PDC also distributes packaged quantities of selected Carbide telecommunications wire and cable compounds and ethylene vinyl acetate copolymers in New England and New York.

VELSICOL CHEMICAL CORPORATION has moved its corporate offices from downtown Chicago to suburban Rosemont, Ill. Velsicol manufactures and markets professional pest control products and specialty chemicals.

September 29, 1986

CHEMICAL MARKETING REPORTER

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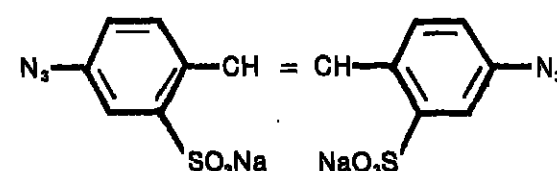
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CMR MARKET INDEX

CHEMICAL MARKETING	Sept. 26, 1986	152.04
REPORTER's market index of	Sept. 12, 1986	152.58
chemicals and related materials	Aug. 29, 1986	152.42
(100=1974 average); based on	Sept. 27, 1985	152.46
97 key commercial chemicals,		
appears alongside with data for		
two weeks ago, last month and		
last year.		

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APOMORPHINE-HCl
ATROPINE SALTS
CAPSICUM
HOMATROPINE-HBr
HYOSCYAMINE-HBr
PHYSOSTIGMINE SALTS
SCOPOLAMINE-HBr
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- 1,8-Diazabicyclo [5.4.0] Undecene-(7)
- 1,2-Phenylene Phosphorochloridite
- 2-Amino-4,6-Dimethoxyxypyrimidine
- 2,4,6-Trichlorophenyl Hydrazine
- N,N'-Dicyclohexylcarbodiimide
- Sodium Para Toluenesulfonate
- 3-Amino-4-Chlorobenzoic Acid
- Acetylene Dicarboxylic Acid
- Diphenyl Disulfide
- Pyruvic Acid
- Squaric Acid
- Piperidine

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CHEMICAL MARKETING CUES

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DOP: Producers say broad price increases have a chance of success. Page 5, 9
PHENOL: Manufacturers schedule two-cent advance for October. Page 10
PENICILLIN: Prices have not stabilized, but may fall off.